

D1.2:B96/2/988



Small Business Subcontracting Director



Director
Small and Disadvantaged
Business Utilization
Office
The Secretary of Defense
Washington, D.C. 20301

FOREWORD

THIS DIRECTORY IS PUBLISHED AS AN AID TO SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS CONCERNS SEEKING SUBCONTRACTING OPPORTUNITIES WITH DEPARTMENT OF DEFENSE (DoD) PRIME CONTRACTORS. IT ALSO HAS AS ITS PURPOSE TO EXPAND THIS COUNTRY'S INDUSTRIAL BASE BY INVOLVING A GREATER SHARE OF THIS NATION'S SMALL BUSINESS COMMUNITY IN PROVIDING THE PRODUCTS AND SERVICES REQUIRED BY THE MILITARY DEPARTMENTS AND THE DEFENSE LOGISTICS AGENCY FOR NATIONAL SECURITY PURPOSES.

THE DoD REQUIRES LARGE BUSINESS PRIME CONTRACTORS AND SUBCONTRACTORS RECEIVING CONTRACTS VALUED OVER \$1 MILLION FOR CONSTRUCTION, \$500,000 FOR ALL OTHER CONTRACTS, AS A SPECIFIC TERM AND CONDITION OF SUCH CONTRACTS, TO ESTABLISH PLANS AND GOALS FOR SUBCONTRACTING WITH SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS FIRMS. THIS REQUIREMENT RESULTS IN A SIGNIFICANT SUBCONTRACT OPPORTUNITY MARKET. FOR EXAMPLE, IN FY 1987, DoD PRIME CONTRACTORS MADE \$53.1 BILLION IN SUBCONTRACT AWARDS, \$21.6 BILLION OF WHICH THEY AWARDED TO SMALL BUSINESS FIRMS.

THE DoD IS CONCERNED ABOUT THE EROSION OF THE DEFENSE INDUSTRIAL BASE, PARTICULARLY AT THE SUBCONTRACTOR LEVEL, WHICH IS MADE UP PRIMARILY OF SMALL BUSINESS CONCERNS. THIS BASE CAN BE IMPROVED, BOTH QUALITATIVELY AND QUANTITATIVELY, BY A LARGER NUMBER OF SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS EXPLORING THE SUBCONTRACT OPPORTUNITIES EXISTING WITH DoD PRIME CONTRACTORS.

TO ASSIST THE SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS FIRM, THIS DIRECTORY IS ARRANGED ALPHABETICALLY, BY STATE, AND INCLUDES THE NAME AND ADDRESS OF THE DoD PRIME CONTRACTOR, THE NAME AND TELEPHONE NUMBER OF THE SMALL BUSINESS LIAISON OFFICER, AND THE PRODUCT OR SERVICE BEING PROVIDED TO THE DoD.

CONTACT SHOULD BE MADE WITH THE SMALL BUSINESS LIAISON OFFICER WHO HAS KNOWLEDGE AS TO WHAT THE FIRM HAS PURCHASED IN THE PAST, IS PRESENTLY PURCHASING AND WHAT IT MAY BE PLANNING TO PURCHASE IN THE FUTURE. THIS PERSON CAN INFORM YOU AS HOW YOUR FIRM MAY JOIN THE PRIME'S SUBCONTRACTOR VENDOR TEAM.

SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS CONCERNS SHOULD NOT OVERLOOK THE PROCUREMENT OPPORTUNITIES EXISTING ON A PRIME CONTRACT AWARD BASIS AT EVERY DoD ACQUISITION ACTIVITY. DURING FY 1987, THE DoD AWARDED \$26.6 BILLION IN PRIME CONTRACTS TO THIS NATION'S SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS FIRMS. INFORMATION REGARDING SUCH OPPORTUNITIES CAN BE READILY OBTAINED BY CONTACTING THE SMALL AND DISADVANTAGED BUSINESS UTILIZATION SPECIALIST AT THE CLOSEST MILITARY INSTALLATION. THE SPECIALIST CAN PROVIDE INFORMATION ON PROCUREMENT OPPORTUNITIES EXISTING AT THAT ACTIVITY, AND, VERY OFTEN CAN PROVIDE INFORMATION REGARDING PRODUCTS AND SERVICES BEING PURCHASED AT OTHER MILITARY INSTALLATIONS AND ACTIVITIES. THE SPECIALIST CAN ALSO INFORM YOU AS TO THE PROCEDURES TO BE FOLLOWED TO HAVE YOUR FIRM PLACED ON THE MILITARY INSTALLATION'S BIDDER'S MAILING LIST.



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| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|--|---|--|
| ELLERBE ALASKA INC. 601 COLLEGE ROAD FAIRBANKS AK 99701 | KENNETH F. CHAMPLIN, P.E. DIRECTOR, ENGINEERING SERVICES 907-452-1241 | A & E SERVICES |
| HOFFMAN CONSTRUCTION COMPANY 3201 C STREET SUITE 610 ANCHORAGE AK 99503 | DAVE BRENNEMAN OPERATIONS MGR. 907-561-5578 | GENERAL CONTRACTING - CONSTRUCTION |
| PRICE/CIRI CONSTRUCTION 471 W 36TH AVENUE, SUITE 201 ANCHORAGE AK 99503 | WELSEY P NASON CONSTRUCTION MANAGER (907) 561-4400 | MECHANICAL CONTRACTING ELECTRICAL CONTRACTING CIVIL AND PIPELINE CONTRACTING |
| S W S CONSTRUCTION CO P.O. BOX 190223 ANCHORAGE AK 99519 | H LEE PEDERSON MANAGER OF ESTIMATING (907) 349-4438 | COMMERCIAL CONSTRUCTION INDUSTRIAL CONSTRUCTION |
| ACUSTAR, INC. MILITARY-PUBLIC ELECTRONIC SYSTEMS 5021 BRADFORD BLVD HUNTSVILLE AL 35805 | G G TAYLOR PURCHASING SUPERVISOR 205/895-2090 | ELECTRONIC SYSTEMS |
| ALGERNON BLAIR INC P O BOX 749 MONTGOMERY AL 36192 | ILA MARIE HERRING PERSONNEL AND OFFICE SERVICES 205-279-7300 | GENERAL CONTRACTOR - CONSTRUCTION |
| BLOUNT BROTHERS CORPORATION P O BOX 949 MONTGOMERY AL 36116 | HANK WILLIFORD CONTRACT ADMINISTRATOR 205-272-8000 | CONSTRUCTION |
| CADDELL CONSTRUCTION CO INC P.O. BOX 210099 MONTGOMERY AL 36121 | EDDIE STEWART ASSISTANT CHIEF ESTIMATOR (205) 272-7723 | CONSTRUCTION |
| CADDELL CONSTRUCTION CO., INC. P.O. BOX 210099 MONTGOMERY AL 36121 | EDDIE STEWART ASSISTANT CHIEF ESTIMATOR 205-272-7723 | CONSTRUCTION |

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| CADDELL CONSTRUCTION CO., INC. P.O. BOX 210099 MONTGOMERY AL 36121 | EDDIE STEWART ASSISTANT CHIEF ESTIMATOR 205-272-7723 | CONSTRUCTION |
| COUNCH, INC. P.O. BOX 7106 DOTHAN AL 36302 | THOMAS L HAWTHORNE DBE CONSULTANT (205) 794-2630 | HEAVY CONSTRUCTION ASPHALT MANUFACTURER CONCRETE MANUFACTURER |
| DOSTER CONSTRUCTION COMPANY INC P O BOX 66326 BIRMINGHAM AL 35213 | NEIL SLAUGHTER SENIOR ACCOUNTANT 205-956-5902 | CONSTRUCTION |
| EMCO, INC. P.O. BOX 2193 EAST GADSDEN AL 35903 | DON L KNIGHT MATERIALS MANAGER (205) 492-8890 | AMMUNITION ORDNANCE |
| F M C CORP BOX 1030 ANNISTON AL 36202 | VERNON THOMPSON BUYER 205-237-2841 | STEEL FORGINGS STEEL CASTING |
| GRAHAM JOHN CO-SHERLOCK SMITH & ADAMS P O DRAWER 11006 MONTGOMERY AL 36198 | ROBERT SMITH ASSISTANT PROJECT DIRECTOR 205-271-3310 | ARCHITECTURE-ENGINEERING |
| HAYES INTERNATIONAL CORP 1943 NORTH 50TH STREET BIRMINGHAM AL 35212 | RANDY HALL SMALL BUSINESS LIAISON OFFICER 205-592-0011 | AIRCRAFT OVERHAUL AND MODIFICATION |
| HAYES INTERNATIONAL CORP DOTHAN DIVISION P O BOX 929 DOTHAN AL 36302 | C H PETERSEN MANAGER OF PURCHASING 205-983-4571 | OVERHAUL & REPAIR OF AIRCRAFT |
| HAYES INTERNATIONAL CORP TARGETS DIV 1371 BORDEN AVENUE LEEDS AL 35094 | M J DENARD MGR, CONTRACT ADMINISTRATION 205-699-6151 | AERIAL TOW TARGETS |

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| HOLMES & NARVER/MORRISON-KNUDSEN P.O. BOX 8100 REDSTONE ARSENAL AL 35808-0100 | REX W. SHAVER MGR. CONTRACTS 205-895-8213 | SUPPORT ACTIVITIES |
| HUGHES MISSILE ELECTRONICS, INC P.O. BOX 579 EUFAULA AL 36027 | P.W.CHARPIE MATERIEL MGR. 205-687-7061 | MISSILE COMPONENT & ASSEMBLIES WIRE HARNESSSES/CABLES ROCKET LAUNCHERS, CIRCUIT CARD |
| INTERGRAPH CORPORATION ONE MADISON INDUSTRIAL PARK HUNTSVILLE AL 35807 | LARRY BLEDSOE SENIOR MANAGER 205 772-6343 | INTERACTIVE GRAPHICS DESIGN ENGINEERING SUPPORT SERVICES |
| MORTON THIOKOL, INC HUNTSVILLE DIVISION REDSTONE ARSENAL HUNTSVILLE AL 35807-7501 | B V LITTLE, CHIEF PURCHASING & SUBCONTRACTING 205-882-8129 | SOLID PROPELLANT ROCKET MOTORS R & D IN SOLID PROPELLANTS |
| P P G INDUSTRIES INC 1719 HIGHWAY 17 EAST HUNTSVILLE AL 35804 | R. H. BRUHN PURCHASING AGENT 205/859-2500 | GLASS CHEMICALS FIBERGLASS |
| P R C KENTRON 2003 BYRD SPRING ROAD HUNTSVILLE AL 35802 | Y B CAYWOOD SBLO 205-883-9690 | ENGINEERING AND TECHNICAL MISSILE RANGE SUPPORT |
| REXHAM AEROSPACE & DEFENSE SPEEDRING DIVISION P.O. BOX 1588 CULLMAN AL 35055 | KENNETH SAMP PURCHASING MGR. 205-739-1710 | PRECISION EXOTIC METAL MACHINE PARTS SCANNER & GUIDANCE SYSTEMS |
| S C I TECHNOLOGY, INC 8600 SOUTH MEMORIAL PARKWAY HUNTSVILLE AL 35802 | ANTHONY HULLETT SMALL BUSINESS LIAISON OFFICER 205/882-4824 | AVIONICS SYSTEMS TELEMETRY SYSTEMS COMPUTER SYSTEMS |
| SIKORSKY SUPPORT SERVICES P.O. BOX 0069 FORT RUCKER AL 36362 | M.J. FRISINGER MGR, SUPPLY (205) 598-3035 | AIRCRAFT MAINTENANCE SUPPORT SSSI, FT. RUCKER, AL |

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| SOUTHERN RESEARCH INSTITUTE P O BOX 3307-A BIRMINGHAM AL 35255 | SYLVIA PUCKETT MANAGER OF PURCHASING 205-323-6592 | CONTRACT RESEARCH |
| TAYLOR, T.H., INC 5845 CARMICHAEL RD. MONTGOMERY AL 36117 | JIM ELDRIDGE PROJECT MANAGER 205-277-3600 | CONSTRUCTION |
| TELEDYNE BROWN ENGINEERING 300 SPARKMAN DRIVE HUNTSVILLE AL 35807 | GEORGE M SIBBLE, MANAGER SUBCONTRACT ADMINISTRATION 205-532-1451 | SYSTEMS ENGINEERING MILITARY TRAINING SYSTEMS MILITARY SYSTEMS DESIGN & MFG |
| TELEDYNE CONTINENTAL MOTORS P O BOX 90 MOBILE AL 36601 | THOMAS W JORDAN SUBCONTRACTS ADMINISTRATOR 205-438-3411 | AIRCRAFT ENGINES & PARTS |
| UNISYS CORPORATION 1112 CHURCH STREET HUNTSVILLE AL 35805 | MARCIA TORRES SUBCONTRACTS BUYER 205-535-2538 | TRAINING DEVICES ELECTRONICS |
| UNITED TECHNOLOGIES CORP ADVANCED SYSTEMS DIVISION 140 SPARKMAN DRIVE N W, P.O. 1100 HUNTSVILLE AL 35807 | HARVEY M. PACKARD SUBCONTRACT ADM. SMALL/MINORITY 205/830-1200 | MARK-30 PROGRAM AIR FORCE SHUTTLE PROGRAM |
| ADDISON SHOE COMPANY P O BOX 38 WYNNE AR 72396 | ERIC VOIGT PURCHASING AGENT 501-238-2331 | BOOTS SHOES |
| LABARGE ELECTRONICS A CO. OF LABARGE INC. 403 SWAMP ST., P.O. BOX 1259 HUNTSVILLE AR 72740 | FARRELL MORLAN MATERIAL MANAGER 501-738-2191 | ELECTRONIC ASSEMBLIES FUSE PRODUCTION |
| TRACOR AEROSPACE ARKANSAS OPERATIONS P O BOX 3297 EAST CAMDEN AR 71701 | E WILLIAMS PROCUREMENT MANAGER 501-574-1712 | PYROTECHNICS ORDNANCE |

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| ALLIED SIGNAL AEROSPACE CO. FLUID SYSTEMS DIV. 1300 W WARNER RD TEMPE AZ 85284 | MARNIE SCHAEFER PURCHASING SERVICES 602/893-4549 | AIRCRAFT VALVES AIRCRAFT ACTUATORS AIRCRAFT STARTERS |
| BELL TECHNICAL OPERATIONS CORPORATION 1050 EAST VALENCIA ROAD TUCSON AZ 85706 | GEORGE O JOHNSON MANAGER ADMINISTRATION 602-294-2651 | ENGINEERING SCIENTIFIC AND TECHNICAL SERVICES |
| BURR-BROWN RESEARCH CORPORATION P O BOX 11400 TUCSON AZ 85734 | DOLORES HINZ SMALL BUSINESS COORDINATOR 602-746-7463 | ELECTRONIC COMPONENTS |
| DYNALECTRON CORPORATION YUMA SERVICES DIVISION P.O. BOX 529 YUMA AZ 85364 | KURT E SLAGLE ADMINISTRATION MANAGER 602-328-2774 | RANGE SUPPORT SERVICES |
| GARRETT CONTROLS P.O. BOX 38001 TUCSON AZ 85740-8001 | FRANK FREEMAN SMALL BUSINESS PROGRAMS COOR. (602)469-6877 | AEROSPACE MAJOR SUBSYSTEMS ELECTRONIC CONTROLS CABIN PRESSURE CONTROLS |
| GARRETT TURBINE ENGINE COMPANY 111 SOUTH 34TH STREET PHOENIX AZ 85010 | JOANNE SCHLOSSER SBLO 602-231-4214 | GAS TURBINE ENGINES TURBO-FAN ENGINES TURBO-PROP ENGINES |
| HEXCEL CORPORATION P O BOX 66 CASA GRANDE AZ 85222 | HORACIO ESPINOSA PURCHASING AGENT 602-836-8761 | MANUFACTURING OF STRUCTURAL HONEYCOMB |
| HONEYWELL INC SPERRY SPACE SYSTEMS 19019 NORTH 59TH AVENUE GLENDALE AZ 85308-9650 | W. F. HOLMQUIST SBLO 602-561-3006 | MOMENTUM SYSTEMS SATELLITE SYSTEMS POINTING SYSTEMS |
| I T T CORP CANNON ELECTRIC DIVISION 2810 AIR LANE PHOENIX AZ 85034 | BONNIE GODET BUYER/SBLO 602-275-4792 | HERMETIC & RF CONNECTORS FILTER CONNECTORS SPECIAL PRODUCTS |

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| JACKSON ICE CREAM CO., INC 1904 W. GLENDALE AVENUE PHOENIX AZ 85021 | CHARLES J. DAVIS GENERAL MANAGER 602-995-2651 | MILK AND MILK BY-PRODUCTS |
| LITTON SYSTEMS INC ELECTRON DEVICES DIV 1215 SO 52ND STREET TEMPE AZ 85281 | R. R. HEDSTROM, MANAGER PURCHASING DEPARTMENT 602-968-4471 | NIGHT VISION GOGGLES IMAGE INTENSIFIER TUBES |
| M/A COM OMNI SPECTRA INC ADVANCED ASSEMBLIES DIV. 340 N. ROOSEVELT CHANDLER AZ 35226 | GENE FEHLHABER PURCHASING MANAGER (602)961-6205 | MICROWAVE SUBSYSTEMS OSCILLATORS HYBRID AMPLIFIERS |
| MCDONNELL DOUGLAS HELICOPTERS CO. 5000 EAST MCDOWELL ROAD MESA AZ 85205-9797 | R. A. ORDESEN SMALL-MINORITY BUSINESS ADMIN 213-305-5995 | HELICOPTERS ORDNANCE |
| MOTOROLA INC GOVERNMENT ELECTRONICS DIV 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85257 | D J PEREZ SMALL BUSINESS ADMINISTRATOR 602-949-2534 | SPACE EQUIPMENT AIRBORNE ELECTRONICS TACTICAL ELECTRONICS |
| MOTOROLA INC SEMICONDUCTOR PRODUCTS DIV 5005 E MCDOWELL ROAD PHOENIX AZ 85008 | P J MCGOLDRICK SECTOR PROCUREMENT SUBCONTRACT 602-244-6009 | SEMICONDUCTOR COMPONENTS |
| PAN AM WORLD SERVICES INC FT HUACH PROJ P O BOX 105 FT HUACHUCA AZ 85613 | THOMAS R LEITZEN ADMINISTRATIVE SVCS MANAGER 602/538-1723 | BASE OPERATING SUPPORT SERVICES |
| SHAMROCK FOODS CO 2228 N. BLACK CANYON PHOENIX AZ 85009 | RUSSELL C. STROHACKER GENERAL ACCOUNTING MANAGER (602) 272-6721 | DAIRY PRODUCTS |
| SUNDT CORP SPECIAL PROJECTS P.O. BOX 26685 TUCSON AZ 85726 | THOMAS L FRASER CONTRACTS MANAGER (602) 748-7555 | DESIGN AND CONSTRUCTION OF FAMILY HOUSING UNITS |

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| TALLEY DEFENSE SYSTEMS P O BOX 849 MESA AZ 85211 | ARLYN E. BROWN MGR OF PURCHASING 602-898-2504 | SOLID PROPELLANT ROCKET MOTORS, ROCKET CATAPULT BALLISTIC DEVICES |
| UNIDYNAMICS/PHOENIX, INC 1000 NORTH LITCHFIELD ROAD GOODYEAR AZ 85338 | B E PEARCE MATERIEL MANAGER 602-935-8649 | ELECTRONIC EXPLOSIVE DEVICES |
| UNIVERSAL PROPULSION COMPANY INC BOX 1140 BLACK CANYON STAGE #1 PHOENIX AZ 85027 | RICK YOUNG SBLO 602-869-8067 | EMERGENCY BALLISTIC POWER SYSTEMS |
| UNIVERSITY OF ARIZONA HEALTH SCIENCE CENTER TUCSON AZ 85721 | DAVID E. HALL ASST. DIR. PURCHASING/AHSC 602-626-6714 | RESEARCH & DEVELOPMENT |
| WALBAR OF ARIZONA. INC 811 W BROADWAY TEMPE AZ 85282-1220 | DON HENRICH SALES MANAGER 602-967-7867 | TURBINE ENGINE COMPONEBTS AEROSPACE MACHINING |
| 15001 S. FIGUEROA STREET GARDENA CA 90248 | PAUL A SORENSEN MATERIAL PURCHASING & CONTROL (213) 532-6800 | PARACHUTES RELATED ITEMS |
| ABEX CORPORATION AEROSPACE DIVISION 3151 WEST FIFTH STREET OXNARD CA 93030 | THOMAS A. PERKINS SMALL BUSINESS LIAISON OFFICER 805-985-0217 | AIRBORNE HYDRAULIC PUMPS AND MOTORS AIRBORNE SERVOVALVE CONTROLS |
| ACTUS CORP/SUNDT CORP (JV) P.O. BOX 3570 NAPA CA 94558-0556 | LAURA A. LLOYD OFFICE MGR 707-525-7511 | GENERAL BUILDING DESIGN & CONSTRUCTION |
| ACTUS CORPORATION 103 CAMINO ORUGA, P.O. BOX 3570 NAPA CA 94558 | LAURA A. LLOYD ASST. COPORATE SECRETARY 707-252-7511 | GENERAL BUILDING CONSTRUCTION |

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| ACTUS CORPORATION/SUNDT CORP. (JV) P.O. BOX 3570 NAPA CA 94558-0556 | LAURA A. LLOYD ASSISTANT CORPORATE SECRETARY (707)252-7511 | GENERAL BUILDING DESIGN & CONSTRUCTION |
| ACUREX CORPORATION 555 CLYDE AVENUE, P.O. BOX 7555 MTN VIEW CA 94039 | EDWIN K. WONG PROCUREMENT MANAGER 415-961-6100 | ENERGY AND ENVIRONMENTAL ENGINEERING SERVICES SOLAR ENGINEERING AND HARDWARE |
| ADVANCED MICRO DEVICES. INC. P.O. BOX 3453 M/S73 SUNNYVALE CA 94088-3000 | PJILIP J. IATOMASE, MANAGER CONTRACT ADMINISTRATION 408/982-6700 | INTEGRATED CIRCUITS |
| AEROJET NEVADA ROCKET OPERATIONS P.O. BOX 13028 SACRAMENTO CA 95813-4028 | G W MC CARTHY SMALL BUSINESS ADMINISTRATOR (916) 355-4665 | SOLID FUEL ROCKET MOTORS |
| AEROJET SOLID PROPULSION CO P.O. BOX 15699C SACRAMENTO CA 95852-1699 | J A TURNER, DIRECTOR OF MATERIAL & MAJOR SUBCONTRACTS 916-355-5776 | SOLID FUEL ROCKET MOTORS R&D O ABOVE |
| AEROJET-GENERAL CORP AEROJET ELECTROSYS 1100 W HOLLYVALE STREET AZUSA CA 91702 | A. GOOZE DIRECTOR OF MATERIEL 818-812-1251 | SENSOR SURVEILLANCE SAT SYSTMS TARGET ACTIVATED MUNITIONS SYS REAL TIME DATA SYSTEMS DEFENSE |
| AEROJET-GENERAL CORP AEROJET ORD & MFG 9236 E HALL ROAD DOWNEY CA 90241 | J. STEVENS, COORDONATOR SMALL BUSINESS PROGRAMS OFFCR 213-923-7511 | AMMUNITIONS MUNITIONS HEAVY METALS |
| AEROJET-GENERAL CORP TECHSYSTEMS CO P O BOX 13222 SACRAMENTO CA 95813 | P. J. NAGY MGR, SMALL BUSINESS PROGRAMS 916-355-6662 | AEROSPACE-ROCKET ENGINES MARINE-PROPULSION SYSTEMS NAVAL WEAPONS |
| AEROSPACE CORPORATION 2350 EAST EL SEGUNDO BLVD EL SEGUNDO CA 90245 | GEORGE A PIERCE, ADMINISTRATOR SMALL & DISADVANTAGED BUS PROG 213-336-7268 | GENERAL SYSTEMS ENGINEERING AND INTEGRATION TECHNICAL DIRECTION |

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| ALCOA DEFENSE SYSTEMS INC 16761 VIA DEL CAMPO CT SAN DIEGO CA 92127 | RICHARD ELDRIDGE PURCHASING MANAGER 619-592-2023 | DEFENSE RELATED RESEARCH & DEVELOPMENT |
| ALLIED BENDIX AMEX SYSTEMS 780 BAY BLVD. CHULA VISTA CA 92010 | R D CONNOLLY VP & DIRECTOR OF PROCUREMENT (619) 585-7869 | AEROSPACE |
| ALLIED CORP BENDIX ELECTRODYNAMICS DIV 11600 SHERMAN WAY NORTH HOLLYWOOD CA 91605 | BRYANT OH PURCHASING ADMINISTRATOR 213-765-1010 | AIRCRAFT HYDRAULIC SYSTEMS SUBMARINE HYDRAULIC SYSTEMS |
| ALLIED CORPORATION BENDIX OCEANICS DIVISION 15825 ROXFORD STREET SYLMAR CA 91342 | RICHARD L. NICKELL PURCHASING MANAGER 818-367-0111 | UNDERWATER DETECTION AND GUIDANCE SYSTEMS |
| ALLIED-SIGNAL, INC/THE GARRETT CORP AIRESEARCH MANUFACTURING CO 2525 W 190TH STREET TORRANCE CA 90509 | ELIANE SMITH MANAGER OF SMALL BUS. PROGRAMS 213/512-2550 | AEROSPACE MAJOR SUBSYSTEMS & COMPONENTS PROPULSION SYSTEMS |
| AMERICAN PRESIDENT LINES LTD 1950 FRANKLIN STREET OAKLAND CA 94612 | JAMES A. BILUND ADMINISTRATOR, PURCHASING 415-271-8865 | TRANSPORTATION |
| AMETEK INC STRAZA INDUSTRIES DIVISION 790 GREENFIELD DRIVE EL CAJON CA 92021 | DEBRA M. HUNEMULLER SUBCONTRACT PLAN ADMINISTRATOR 619-588-3307 | AEROSPACE ELECTRONICS NUCLEAR |
| AMPEX CORPORATION 401 BROADWAY REDWOOD CITY CA 94063 | DIANE WALKER SMALL BUSINESS LIAISON OFFICER 415-367-2737 | AUDIO/VIDEO EQUIPMENT MAGNETIC TAPE EQUIPMENT DATA PROCESSING PRODUCTS |
| ANACOMP COMPANY DATAGRAPHIX P O BOX 85125 SAN DIEGO CA 92138-9948 | JON C. SPROWL MANAGER OF PURCHASING (619)579-4811 | COMPUTER OUTPUT MICROFILM EQPM TACTICAL DATA DISPLAYS COMPUTER TERMINAL DISPLAYS |

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| ARCO PETROLEUM PRODUCTS CO. 515 S FLOWER STREET LOS ANGELES CA 90071 | LARRY E. WRIGHT SMALL&SM DISADV BUSINESS COORD 213-486-3255 | JP-4 JET FUEL |
| ARGO SYSTEMS INC 310 N. MARY AVE SUNNYVALE CA 94088-3452 | ROBERT J BLANCHFIELD SUBCONTRACTS MANAGER (408) 737-2000 | ELECTRONIC WARFARE SYSTEMS ELECTRONIC TEST EQUIPMENT |
| ARMTEC DEFENSE PRODUCTS CO DIVISION OF CRITON TECHNOLOGIES 85-901 AVENUE 53 P/O/ BOX 848 COACHELLA CA 92236 | W L KEMP MANAGER OF ADMINISTRATION (615) 398-0143 | COMBUSTIBLE ORDNANCE PRODUCTS |
| ARROWHEAD PRODUCTS DIVISION OF VESPER CORP. 4411 KATELLA AVENUE LOS ALAMITOS CA 90720 | KIM BAIRD SMALL BUSINESS LIAISON OFFICER 714/828-7770 | DUCTING BELLOWES FUEL LINES |
| ATKINSON GUY F CONSTRUCTION CO P O BOX 593 SOUTH SAN FRAN CA 94080 | RANDY P. RAGER BUSINESS MANAGER (503) 374-8898 | CONSTRUCTION |
| AUSTIN COMPANY 18800 VON KARMAN AVENUE IRVINE CA 92715 | ELISABETH A. STRAUB CONTRACTS ADMINISTRATOR 714-752-1088 | FACILITIES DESIGN, ENGINEERING & CONSTRUCTION |
| AUSTIN COMPANY THE WESTERN DISTRICT 18800 VON KARMAN AVENUE IRVINE CA 92713 | ELISABETH A. STRAUB, CONTRACTS ADMINISTRATION, GOV. PROJECTS 714/752-1088 | FACILITIES DESIGN ENGINEERING AND CONSTRUCTION |
| AVANTEK INC 3175 BOWERS AVENUE SANTA CLARA CA 95054 | JOE DE CRISTOFARO CORPORATE DIRECTOR OF MATERIAL 408-727-0700 | SEMICONDUCTORS AND AMPLIFIERS MICROWAVE COMMUNICATION SYSTEM AND TEST EQUIPMENT |
| AVANTEK, INC. 3175 BOWERS AVENUE SANTA CLARA CA 95054 | JOE DECRISTOFARO, CORPORATE DIRECTOR OF MATERIALS 408/727-0700 | SEMICONDUCTORS AMPLIFIERS AND OSCILLATORS MICROWAVE COMMUNICATIONS EQUIP |

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| AYDIN CORP MICROWAVE DIVISION 30/32 GREAT OAKS BLVD. SAN JOSE CA 95119 | DAVID H. MARTIN SENIOR BUYER 408-629-0100 | TELECOMMUNICATIONS HIGH POWER AMPLIFIERS |
| AYDIN CORP SYSTEM DIVISION 30 GREAT OAKS BLVD SAN JOSE CA 95119 | DAVID H. MARTIN, SR. BUYER 408/629-0100 | TELECOMMUNICATIONS SYSTEMS |
| AYDIN CORPORATION AYDIN RADAR DIVISION 30/32 GREAT OAKS BLVD SAN JOSE CA 95119 | DAVID H MARTIN SENIOR BUYER (408) 629-0100 | RADAR & EW SYSTEMS DEVELOPMENT |
| BASIC AMERICAN FOOD COMPANY 800 KEARNY ST. SUITE 1000 SAN FRANCISCO CA 94108 | J S JOHNSON PURCHASING MANAGER 509-765-8601 | POTATOES WHITE INSTANT GRANULE |
| BEACON OIL CO 525 W. THIRD ST. HANFORD CA 93230 | RICHARD S. USHER SECRETARY 209-583-3217 | GASOLINE & DIESEL FUEL |
| BORG WARNER INDUSTRIAL PRODUCTS, INC PUMP DIVISION 2300 E VERNON AVENUE VERNON CA 90058 | LARRY M. FETTIS, ACTING SMALL BUSINESS LIAISON OFFICER 213-587-6171 | CENTRIFUGAL PUMPS |
| BORG-WARNER INDUSTRIAL PRODUCTS, INC. FLUID CONTROLS DIVISION 7500 TYRONE AVENUE VAN NUYS CA 91409 | JOHN KOZMA PROCUREMENT MANAGER (818) 781-4000 | VALVES |
| BOX 1882 900 S. TURNBULL CYN. RD. CITY OF INDUSTRYCA 91749 | GARY READ PURCHASING MANAGER (818) 961-2547 | PROCESS & CONTROL INSTRUMENTS |
| BOYLE ENGINEERING CORP SAN DIEGO OFFICE 7807 CONVOY COURT, #200 SAN DIEGO CA 92111 | JEFFREY GARVEY, PE SENIOR CIVIL ENGINEER (619) 268-8080 | A/E SERVICES |

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| BRINDERSON-NEWBURG, J.V. 19700 FAIRCHILD IRVINE CA 92714 | KATHRYN M. BLEVINS VICE PRES/ CONTRACT ADMIN 714-752-5100 | CONSTRUCTION |
| BRUNSWICK CORPORATION DEFENSE DIVISION 3333 HARBOR BOULEVARD COSTA MESA CA 91626 | PATRICK M WALSH MANAGER PROCUREMENT 714/546-8030 | ELECTRONIC/AEROSPACE SYSTEMS |
| C B I SERVICES, INC. 41777 BOYCE ROAD FREMONT CA 94537 | R. P. NIELAND PROJECT PURCHASING MGR. 312-654-7168 | DESIGN, FABRICATION & ERECTION OF PLATE METAL STRUCTURES & ASSOCIATED SYSTEMS |
| CALIFORNIA MICROWAVE INC DEFENSE PRODS 990 ALMANOR AVENUE SUNNYVALE CA 94086 | JANA A MORGAN, PURCHASING SPRV DEFENSE PRODUCTS DIVISION 408/720-6279 | RADAR TESTERS DEFENSE COMMUNICATIONS X BAND RADAR SIMULATORS |
| CALIFORNIA MICROWAVE INC GOV'T ELECT DIV P.O. BOX 2800 WOODLAND HILLS CA 91365 | JAMES V. CUNNINGHAM SR. CONTRACTS ADMINISTRATOR 818-992-8000 | ELECTRONIC INTELLIGENCE SYS SYSTEMS INTERGRATION MICROWAVE ANTENNA TECHNOLOGY |
| CARNATION COMPANY 5045 WILSHIRE BOULEVARD LOS ANGELES CA 90036 | DONNA MARSHALL SBLO 213/932-6020 | CONSUMER PRODUCTS HUMAN FOOD PRODUCTS ANIMAL FEED |
| CHEVRON U S A INC 575 MARKET STREET SAN FRANCISCO CA 94105 | M. E. COOPER GENERAL MANAGER PURCHASING 415-894-4223 | JET FUEL DIESEL FUEL MOTOR GASOLINE |
| CHROMIZING CO. 2100 W. 139TH ST. GARDENA CA 90249 | MIKE HOLCOMB PURCHASING AGENT 213-770-1860 | REPAIR & COATING OF TURBINE ENGINE COMPONENTS |
| COMARCO INC WEAPONS SUPPORT DIVISION 1201NORTH CHINA LAKE BLVD RIDGECREST CA 93555 | VICTORIA L. SLYWKA FIMANCE AND ADMINISTRATION 619/446-7671 | ENGINEERING SUPPORT WEAPONS ENGINEERING |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| COMPUTER SCIENCES CORP APPLIED TECH DIV 4045 HANCOCK STREET SAN DIEGO CA 92110 | RHODA G PARKER SBLO 619-225-8401 | SYSTEMS ENGINEERING COMPUTER PORGRAMMING SYSTEMS ANALYSIS GEN & SUPPORT |
| COMPUTER SCIENCES CORP. APPLIED TECHNOLOGY DIVISION P.O. BOX 42273 POINT MUGU CA 93042 | D. M. LEVIN BUSINESS MGR. 805 488-9206 | RANGE SUPPORT SERVICES |
| CONRAC CORPORATION SYSTEMS WEST DIVISION 1700 S MOUNTAIN AVENUE DUARTE CA 91010 | M ROLNICK MATERIAL MANAGER 818/359-9141 | AEROSPACE ELECTRONIC INSTRUMENTS |
| CONSOLIDATED CONTROLS CORP. 2338 ALASKA AVE. EL SEGUNDO CA 90245 | ROBERT SUNDSTROM SADBU ADMINISTRATOR 213-536-8909 | DROP TANK VALVES AERIAL REFUELING NOZZLES PILOT VALVES |
| CRANE COMPANY HYDRO-AIRE DIVISION 3000 WINONA AVENUE BURBANK CA 91504 | D. L. BOILEAU PURCHASING MANAGER 818-842-6121 | AIRCRAFT ACCESSORIES INCLUDING PUMPS, VALVES, ANTI-SKID SYSTEMS |
| CUBIC COMMUNICATIONS, INC. 305 AIRPORT ROAD OCEANSIDE CA 92054 | THAYNE M FOLKMAN MANAGER OF ADMINISTRATION 619-757-7525 | MILITARY ELECTRONIC/COMMUNICA- TIONS EQUIPMENT |
| CUBIC CORPORATION DEFENSE SYSTEMS DIV 9233 BALBOA AVENUE SAN DIEGO CA 92123 | BRIAN ROUSSE DIRECTOR OF PURCHASING 619/277-6780 | ELECTRONIC SIMULATION SYSTEMS |
| DATA DESIGN LABORATORIES DDL OMNI ENGINEERING CORP 7925 CENTER AVENUE CUCAMONGA CA 91730 | D KENIN CONTRACT ADMINISTRATOR 714-987-2511 | ENGINEERING SERVICES |
| DATRON SYSTEM E E M C O DIVISION 4585 ELECTRONICS PLACE LOS ANGELES CA 90039 | KEN PALMER PURCHASING MANAGER 123-247-7060 | ACTUATORS MOTORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| DEL MONTE CORPORATION P O BOX 3575 SAN FRANCISCO CA 94119 | MATTHEW H. DAWSON MANAGER, EEO COMPLIANCE 415-442-4387 | CANNED AND FROZEN FOODS FRESH FRUIT |
| DELCO SYSTEMS OPERATIONS DELCO ELECTRONICS CORPORATION 6767 HOLLISTER AVENUE GOLETA CA 93117 | S. ROEDER MATERIEL MANAGER 805-961-5002 | DIGITAL AVIONICS SYSTEMS INERTIAL GUIDANCE & NAV EQUIP COMBAT VEHICLE FIRE CONTROL EQ |
| DOUGLAS AIRCRAFT COMPANY 3855 LAKEWOOD BOULEVARD LONG BEACH CA 90846 | T. W. ROGAHN, SECTION MANAGER SM BUS DISADV BUS PROGRAMS 213-593-5021 | COMMERCIAL AIRCRAFT MILITARY AIRCRAFT |
| EATON CORP DATA SYSTEMS SERVICES DIV 5875 GREEN VALLEY CIRCLE CULVER CITY CA 90230 | T. J. NULTY SMALL BUSINESS LIAISON OFFICER 213-215-0853 | MAINTENANCE OF DATA PROCESSING EQUIPMENT |
| EATON CORP INFORMATION MANAGEMENT SYSTEM 31717 LATIENDA DRIVE WESTLAKE VILLAGE CA 91362 | CAROL CARR ASSOCIATE SMALL BUS. ADMIN. 818 706-5624 | COMMAND & CONTROL SYSTEMS ELECTRONIC WARFARE |
| EMERSON ELECTRIC CO RANTEC DIVISION 9401 OSO AVENUE CHATSWORTH CA 91311 | BOB WHALEY MATERIEL MANAGER (818) 885-8223 | POWER SUPPLIES |
| ENGINEERED MAGNETICS INC. 13041 CERISE AVENUE HAWTHORNE CA 90250 | RON COFFMAN PURCHASING MGR. SM BUS ADMIN 213-679-0111 | POWER SUPPLIES INVERTERS BATTERY CHARGERS |
| ENGINEERED SYSTEMS & DEVELOPMENT CORP 600 MERIDIAN AVENUE SAN JOSE CA 95126 | WILLIAM REED MATERIALS MANAGER 408/280-2630 | SPECIAL MACHINERY DEVELOPMENT |
| F M C CORP GROUND SYSTEMS DIV.-DIVISION 1125 COLEMAN AVENUE SAN JOSE CA 95103 | AL WOLFENBERGER SMALL BUSINESS LIAISON OFFICER 408-289-2976 | ARMORED TRACKED VEHICLES PERSONNEL CARRIERS SPARE PARTS OF ABOVE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| F M C CORP ORDNANCE ENGINEERING DIVISION 1105 COLEMAN AVENUE SAN JOSE CA 95108 | J D BIRD PURCHASING MANAGER 408 289-3174 | TRACTOR VEHICLES DESIGN & DEVELOPMENT |
| FAIRCHILD CONTROL SYSTEMS COMPANY 1800 ROSECRANS AVENUE MANHATTAN BEACH CA 90266 | VICTOR M. PARKER SMALL BUSINESS LIAISON OFFICER 213-643-4727 | TURBINE ENGINES - AIRCRAFT HEAT EXCHANGERS SPACE SHUTTLE FLUID HARDWARE |
| FAIRCHILD SEMICONDUCTOR SCHLUMBERGER COMPUTER AIDED SYSTEMS 3340 HILLVIEW AVENUE PALO ALTO CA 94304 | ROBIN L WALLACE PURCHASING MGR. 415-496-4678 | RESEARCH |
| FANSTEEL PRECISION SHEET METAL 5235 WEST 104TH STREET LOS ANGELES CA 90045 | GEORGE L ITTNER SMALL BUSINESS OFFICER 213-670-1030 | AIRCRAFT COMPONENTS MISSILE COMPONENTS |
| FIGGIE INTERNATIONAL INT' ST ELECTN CORP 707 E. VERMONT ANAHEIM CA 92803 | EARL A MELANDER DIRECTOR OF MATERIEL 714-758-3079 | DATA ACQUISITION SYSTEMS SIGNAL PROCESSING SYSTEMS COMPUTER PERIPHERAL |
| FIGGIE INTERNATIONAL SCOTT AVIATION 123 E MONTECITO AVENUE SIERRA MADRE CA 91024 | JOSEPH MALINKO PURCHASING AGENT 213/681-1141 | FLIGHT SAFETY EQUIPMENT |
| FORD AERO COMM CORP AERONUTRONIC DIV FORD ROAD NEWPORT BEACH CA 92663 | D W COULTER MGR, SOCIO-ECONOMIC SUBCONTRACT 714-720-4593 | WEAPON SYSTEMS/AIR DEFENSE SYS OPTICAL & ORDNANCE SYSTEMS ADVANCED RESEARCH AEROSPACE |
| FORD AERO COMM CORP WESTERN DEV LABS 3939 FABIAN WAY PALO ALTO CA 94303 | C.C. LUNCH, SUPERVISOR SYSTEMS & ANALYSIS SECTION 415 852-7082 | ANTENNAS SATELLITES COMMUNICATION SYSTEMS |
| G & H TECHNOLOGY INC 1649 17TH STREET SANTA MONICA CA 90404 | P M WANBAUGH LIAISON OFFICER 213-450-0561 | ELECTROMECHANICAL CONNECTORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| G A TECHNOLOGIES POST OFFICE BOX 85608 SAN DIEGO CA 92138 | L E BOYSEN SMALL BUSINESS LIAISON OFFICER 619/455-3422 | ENERGY RELATED & VARIOUS DOD RESEARCH & DEVELOPMENT |
| GENERAL DYNAMICS SPACE SYSTEMS DIVISION P. O. BOX 85990, 8315 CENTURY PARK CT SAN DIEGO CA 92138 | J. W. MUIR SMALL/MINORITY BUS. LIAISON (619) 547-7720 | TITAN/CENTAUR ISOTOPE SEPARATION MAGNET SYS. SAGITTAR EXPERIMENT |
| GENERAL DYNAMICS CORP CONVAIR DIVISION 3302 PACIFIC HIGHWAY SAN DIEGO CA 92138 | D O BERHOW SMALL BUSINESS LIAISON OFFICER 619 542-8218 | AEROSPACE |
| GENERAL DYNAMICS CORP ELECTRONICS DIV 3150 PACIFIC HIGHWAY P.O. BOX 85062 SAN DIEGO CA 92138-9143 | R. E. LAMBERSON DIVISION VP OF MATERIAL 619 542-3623 | AUTOMATIC TEST EQUIPMENT RANGE INSTRUMENTATION AND MEASUREMENT SYSTEMS |
| GENERAL DYNAMICS CORP POMONA DIVISION 1675 WEST MISSION BOULEVARD POMONA CA 91769 | GEORGE E. SMITH SMALL BUSINESS ADMINISTRATOR (714) 868-4273 | GUIDED MISSILES GUN SYSTEMS |
| GENERAL ELECTRIC CO VALLECITOS NUC CTR POST OFFICE BOX 460 PLEASANTON CA 94566 | E. H. SEVERANCE MINORITY & SMALL BUS. MANAGMT (408)365-6350 | RESEARCH NUCLEAR FUEL IRRADIATION SERVICES |
| GLOBAL ASSOCIATES 2010 WEBSTER STREET SUITE 300 OAKLAND CA 94604 | PAUL E. CLARK PROCUREMENT MANAGER 415-834-8242 | LOGISTICS SUPPORT SERVICE CONTRACT |
| GOULD 3DBM 2301 TOWNSGATE ROAD WESTLAKE VILLAGE CA 91361 | JIM MEYER PROGRAM MANAGER (818) 706-8800 | RADAR SYSTEMS COMMUNICATIONS SYSTEMS SIMULATOR & TRAINING SYSTEMS |
| GOULD ELECTRONICS DESIGN & TEST DIVISION 19050 PRUNERIDGE AVENUE CUPERTINO CA 95014 | DEBRA J DENNING PURCHASING MANAGER (408) 864-7713 | LOGIC ANALYZERS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GRANITE CONSTRUCTION CO HEAVY CONSTRUCT P O BOX 699 WATSONVILLE CA 95077 | MATT A KELSEY DIVISION CONTRACTS MANAGER 408-722-2716 | HEAVY CONSTRUCTION |
| GULTON INDUSTRIES 1644 WHITTIER AVENUE COSTA MESA CA 92627 | PAT HERNANDEZ PURCHASING SUPERVISOR 714-642-2400 | TRANSDUCERS CONNECTORS |
| H I T C O 1600 W 135TH STREET GARDENA CA 90246 | RANDOLPH MORRIS SMALL BUSINESS ADMINISTRATOR 213/516-5810 | AEROSPACE/AIRCRAFT COMMERCIAL PART AND COMPONENT FABRICATOR |
| HEWLETT PACKARD COMPANY 3000 HANOVER STREET PALO ALTO CA 94303 | DAN BECHETL MANAGER CORPORATE MATERIALS 415-857-4485 | ELECTRONIC TEST & MEASUREMENT ELECTRONIC DATA PRODUCTS MEDICAL & ANALYTICAL INSTRMNTN |
| HONEYWELL HYDRO PRODUCTS, INC. 11777 SORRENTO VALLEY ROAD SAN DIEGO CA 92121-9965 | ANNA M DE CIMA SMALL BUSINESS LIAISON OFFICER 619-453-2345 X503 | DEEP OCEAN & HAZARDOUS ENVIORN EQUIP. |
| HONEYWELL INC TNG & CONTROL SYS OPNS 1200 E SAN BERNARDINO ROAD WEST COVINA CA 91790 | M. L. MCNEMAR MATERIALS MANAGER 818-915-9128 | TRAINING SYSTEMS A F & NAVY FIRE CONTROL SYSTEMS ASROC SYSTEMS & COMPONENTS |
| HOOVER ELECTRIC CO. 2100 S. STONER AVE. LOS ANGELES CA 90025 | RICHARD J. ROBERTS SR. CONTRACTS ADMIN. 213-272-3125 | ELECTROMECHAN ACTUATORS DC & AC MOTORSS ELECTRICAL CARGO WINCHES |
| HR TEXTRON INC 25200 W RYE CANYON ROAD VALENCIA CA 91355 | JIM BILLINGS SMALL DISADVANTAGED BUS ADMIN 805-253-5685 | HYDRAULIC CONTROLS SYSTEMS & SUBSYSTEMS |
| HR TEXTRON INC PTI TECHNOLOGIES 950 RANCHO CONEJO BOULEVARD NEWBURY PARK CA 91320 | GARY FRANCIS SMALL BUSINESS ADMINISTRATOR 805-499-2661 | FILTRATION EQUIPMENT ELECTRO-MECHANICAL VALVES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HUGHES AIRCRAFT CO. INDUSTRIAL PRODUCTS DIVISION 1155 EL CAMINO REAL CARLSBAD CA 92009 | JAMES J. BUCHANAN SBLO 619/931-3509 | INFRARED IMAGE COMPONENTS STORAGE & CATHODE RAY TUBES ELECTR ASSEMBLY AND TEST PRODS |
| HUGHES AIRCRAFT COMPANY 7200 HUGES TER. PO BOX 45066,C1/A140 LOS ANGELES CA 90045-0066 | J M KEARNEY CORPERATE SBLO 213-568-6059 | AIRBORNE SYSTEMS SPACE & MISSILE SYSTEMS GROUND SYSTEMS |
| HUTSON AEROSPACE 2100 S. STONER AVENUE LOS ANGELES CA 90025 | R. J. ROBERTS SR. CONTRACTS ADMINISTRATOR (213) 272-3125 | MAJOR MECHANICAL COMPONENTS COMPLEX MECHANICAL SUB- ASSEMBLIES |
| HYDRANAUTICS 95 LA PATERA GOLITA CA | S.D. GANDOLFO MATERIALS MANAGER (805) 964-0765 | REVERSE OSMOSIS MEMBRANE ELEMENTS |
| HYDRAULIC UNITS INC 1700 BUSINESS CENTER DRIVE DUARTE CA 91010 | MIKE COLLESTER PURCHASING MANAGER 213-359-9211 | HYDRAULIC ACTUATORS HYDRAULIC VALVES |
| I T T CORP GILFILLAN INC 7821 ORION AVE VAN NUYS CA 91406 | SHARON CONROY SML DIS BUS LIAISON OFFICER 213-988-2600 | RADAR MANUFACTURE |
| IMC MAGNETICS CORP. 12627 HIDDEN CREEK WAY CERRITOS CA 90701 | J. CAREY CONTROLLER 213/926-0927 | SOLENOIDS STEP MOTORS |
| JACOBS ENGINEERING GROUP INC PASADENA SUBDIVISION 251 SOUTH LAKE AVENUE PASADENA CA 91101 | SHERRY SWEITZER CONTRACT ADMINISTRATOR (818) 449-2171 | ENGINEERING & A/E SERVICES CONSTRUCTION MANAGEMENT CONSTRUCTION & MAINTENANCE |
| JAYCOR 11011 TORREYANA RD., P.O. BOX 85154 SAN DIEGO CA 92138-9259 | ROBERT KRONENBITTER SBLO 619-453-6580 | R & D |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| KAHR BEARING DIVISION 3010 N. SAN FERNANDO BLVD BURBANK CA 91504-2524 | THOMAS J NEESLEY SBLO (818) 843-3731 | BEARING ASSEMBLIES |
| KAISER AEROSPACE & ELECTRONICS CORP 300 LAKESIDE DRIVE OAKLAND CA 94612 | ELLA CORCORAN ACCOUNTANT 415/835-5554 | ELECTRONIC NAVIGATION AVIONICS SOLID ROCKET MOTOR NOZZLES ROCKET MOTOR CASES |
| KAISER ALUMINUM & CHEMICAL CORPORATION 300 LAKESIDE DRIVE OAKLAND CA 94643 | H L MOSELY, SMALL & DISADVANTAGED BUS. PURCHASING PROGRAM 415-271-5381 | ALUMINUM CHEMICALS REAL ESTATE |
| KIDDE INC. WEBER AIRCRAFT 2820 ONTARIO ST. BURBANK CA 91510 | SYLVIA R. LOWRIE SM. BUS. LIAISON COORDINATOR 818-953-3061 | AIRCRAFT EJECTION SEATS CREW & PASSENGER SEATS AIRCRAFT GALLEY & LAV. EQUIP |
| KODAK CO DATATAPE INC 360 SIERRA MADRE VILLA PASADENA CA 91109 | M F PROFFITT SMALL BUSINESS LIAISON OFFICER 213-796-9381 | TAPE RECORDERS DEGAUSSERS ELECTRONIC INSTRUMENTATION |
| LADISH COMPANY LADISH PACIFIC DIVISION 3321 E SLAUSON AVENUE LOS ANGELES CA 90058-3991 | JANET M. SCHLIEDER ASST. PURCHASING AGENT (213) 586-6811 | FORGINGS |
| LEAR SIEGLER DIVERSIFIED HOLDINGS CORP TELECOMMUNICATIONS DIVISION 714 N BROOKHURST STREET ANAHEIM CA 92803 | G H WILLIAMS PURCHASING AGENT 714-774-1010 | TELEPHONE TEST EQUIPMENT SURVIVAL SUPPORT DEVICE MILITARY COMMUNICATIONS |
| LEAR SIEGLER TRANSPORT DYNAMICS CORP MOBILE AIR CONDITIONING PRODUCTS 11135 CONDOR AVENUE FOUNTAIN VALLEY CA 92708 | ROBERT A. ZATORSKI SR. BUYER 714-546-3060 | MOBILE AIR CONDITIONING |
| LINDSAY OLIVE GROWERS 650 WEST TULARE ROAD LINDSAY CA 93247 | VIONE K MORTON DIRECTOR OF DISTRIBUTION (209) 862-5121 | OLIVES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| LITTON SYSTEMS INC AERO PRODUCTS DIV 6101 CONDOR DRIVE MOORPARK CA 93021 | W.R. SMITH S/SDBLO 805-378-2550 | INERTIAL NAVIGATION SYSTEMS OMEGA NAVIGATIONAL SYSTEMS |
| LITTON SYSTEMS INC APPLIED TECHNOLOGY 4747 HELLYER AVENUE SAN JOSE CA 95150-7017 | BURT A ELIAS SMALL BUSINESS LIAISON OFFICER 408-365 4035 | MILITARY AIRBORNE ELECTRONIC COUNTERMEASURES EQUIPMENT |
| LITTON SYSTEMS INC DATA SYSTEMS DIVISION 8000 WOODLEY AVENUE VAN NUYS CA 91409 | J W PUERTO MANAGER OF MATERIEL 213-781-8211 | COMMAND & CONTROL TACTICAL AIR OPNS SYSTEM ADVANCED DISPLAY SYS & EQUIPMT |
| LITTON SYSTEMS INC ELECTRON DEVICES DIV 960 INDUSTRIAL ROAD SAN CARLOS CA 94070 | WILLIAM S CURRY PURCHASING SUPERVISOR 415-591-8411 | ELECTRONIC COMPONENTS |
| LITTON SYSTEMS INC GUIDANCE & CNTRL SYS 5500 CANOGA AVENUE WOODLAND HILLS CA 91365 | W L WEGNER ADMINISTRATOR 213-715-3360 | INERTIAL NAVIGATION SYSTEMS |
| LOCKHEED AERONAUTICAL SERVICES COMPANY P O BOX 33 ONTARIO CA 91761 | G O PADEN SMALL DISADVANTAGED BUS OFFICE 714-988-2486 | AIRCRAFT MAINTENANCE AND MODIFICATION FLIGHT RECORDERS |
| LOCKHEED CORP LOCKHEED CALIFORNIA CO P O BOX 551 BURBANK CA 91520 | H.C. JENKINS DIRECTOR OF MATERIEL 818-847-3210 | AIRCRAFT COMPONENTS SUPPORT ITEMS |
| LOCKHEED MISSILES & SPACE COMPANY INC P O BOX 3504 SUNNYVALE CA 94088-3504 | G. G. GARVIN COMPANY MATERIEL DIRECTOR 408-742-3232 | GUIDED MISSILES SPACE VEHICLES DEEP SUBMERGENCE VEHICLES |
| LOGICON INC STRATEGIC & INFO SYS DIV 255 WEST FIFTH STREET SAN PEDRO CA 90733 | T M COWGER DIRECTOR OF CONTRACTS 213/831-0611 | TECHNICAL SERVICES |

SMALL BUSINESS SUBCONTRACTING DIRECTORY

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| LOGICON INC TACTICAL & TRAINING SYS DIV 4010 SORRENTO VALLEY BOULEVARD SAN DIEGO CA 92121 | NATHAN R SEGEL SMALL BUSINESS LIAISON OFFICER 619-455-1330 | AUTOMATED TRAINING SYSTEMS ENGINEERING SERVICES |
| LORAL CORP. TERRACOM DIV. 9020 BALBOA AVE. SAN DIEGO CA 92123 | LOUISE BLAZIVIC DIRECTOR OF MATERIAL 619/278-4100 | MICROWAVE RADIO EQUIP. ANTENNA/WAVEGUIDE EQUIP. |
| LORAL CORPORATION ROLM MIL-SPEC COMPUTERS ONE RIVER OAKS PLACE SAN JOSE CA 95134 | WILLIAM S PALMER CONTRACT ADMINISTRATOR (408) 942-5807 | MIL-SPEC COMPUTERS |
| LORAL CORPORATION WAVECOM 9036 WINNETKA AVENUE NORTHRIDGE CA 91324 | L KARN V P OPERATIONS 818/882-3010 | DESIGN & PRODUCTION OF ELECTRONIC FILTERS |
| LORAL DATA SYSTEMS 9020 BALBOA AVENUE SAN DIEGO CA 92123 | RON SIMENTAL SMALL BUSINESS LIAISON OFFICER 714-279-9411 | TRANSMITTERS RECEIVERS SIGNAL CONDITIONING |
| LORAL ELECTRO OPTICAL SYSTEMS INC 300 NORTH HALSTEAD PASADENA CA 91107 | H. O. CRANE MGR PROCUREMENT SERVICES 714/624-8021 | ELECTRO OPTICAL ASSEMBLIES FOR MILITARY APPLICATIONS |
| M A COM GOVERNMENT SYSTEMS 3033 SCIENCE PARK ROAD SAN DIEGO CA 92121 | ALLEN COZART SMALL BUSINESS LIAISON OFFICER 619-457-2340 | MD 1035/A UHF DUAL MODEM AN/NSC-64 TERMINAL TRI-MODEM KY883B/GSC ENCODER/DECODER |
| MAGNAVOX ADVANCED PRODUCTS & SYSTEMS CO 2829 MARICOPA STREET TORRANCE CA 90503 | RICHARD N. IACONO MANAGER OF MATERIAL 213-618-7016 | ELECTRONIC COMMUNICATIONS NAVIGATION SYSTEMS |
| MARQUARDT COMPANY C C I 16555 SATICOY STREET VAN NUYS CA 91409 | M E KECHTER SMALL BUSINESS ADMINISTRATOR 213-989-6418 | AEROSPACE ORDNANCE MANUFACTURING |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| MAXWELL LABORATORIES INC. S-CUBED 3398 CARMEL MOUNTAIN ROAD SAN DIEGO CA 92121 | BONNIE L MOZINGO SMALL BUSINESS LIAISON OFFICER 619-453-0060 | RESEARCH & DEVELOPMENT |
| MAXWELL LABORATORIES, INC 8888 BALBOA AVE. SAN DIEGO CA 92123 | JERRY L SCHNEIDER SBLO 619-576-7567 | HI VOLTAGE PULSED POWER EQUIP |
| MCDONNELL DOUGLAS ASTRONAUTICS COMPANY 5301 BOLSA AVENUE HUNTINGTON BCH CA 92647 | A J REESE MANAGER 714-896-2062 | AEROSPACE PRODUCTS UNDERSEA PRODUCTS DEFENSE SYSTEMS |
| MENASCO INC CALIFORNIA OPERATIONS FIRST & CEDAR STREETS BURBANK CA 91510 | EUGENE G. STROJEK SMALL BUSINESS ADMINISTRATOR 818-847-9298 | AIRCRAFT LANDING GEAR |
| MILES LABORATORIES INC CUTTER LABS 4TH & PARKER STREETS BERKLEY CA 94710 | MICHAEL MIRGON SENIOR BUYER/SBLO 415-420-5390 | PLASMA PRODUCTS HOSPITAL SOLUTIONS NUTRITIONAL PRODUCTS |
| MITSUBISHI FOODS INC 9605 SCRANTON ROAD, SUITE 800 SAN DIEGO CA 92121 | MICHAEL E DUNN VICE PRESIDENT PROCUREMENT 619-481-4001 | CANNED TUNA |
| N I INDUSTRIES VERNON DIVISION 5212 S BOYLE AVENUE LOS ANGELES CA 90058 | CARME L KREIL SMALL BUSINESS ADMINISTRATOR (213)0588-7111 | MILITARY ORDNANCE PARTS MILITARY ROCKET PARTS MILITARY TANK WHEELS |
| N I INDUSTRIES INC RIVERBANK ARMY PLANT P O BOX 856 RIVERBANK CA 95367 | LINDA RUSSELL SMALL BUSINESS LIAISON OFFICER 209-529-8100 | OPERATION AND MAINTENANCE OF GOCO FACILITY 81MM M374A1 MORTAR PRODUCTION |
| NATIONAL AIRMOTIVE CORPORATION 7200 LOCKHEED STREET OAKLAND CA 94614 | JEAN K. EATON SMALL BUSINESS LIAISON OFFICER 415-635-1500 | ENGINE OVERHAUL |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| NATIONAL SEMICONDUCTOR 2900 SEMICONDUCTOR DRIVE SANTA CLARA CA 95051 | JOHN CALLAHAN MANAGER/CONTRACTS (408) 721-5495 | INTEGRATED CIRCUITS FOUNDRY SERVICES |
| NATIONAL STEEL & SHIPBUILDING CO P O BOX 80278 SAN DIEGO CA 92138 | G W PHELPS PURCHASING AGENT 714-232-4011 | SHIPBUILDING SHIP REPAIR |
| NORTHROP CORP 1800 CENTURY PARK EAST LOS ANGELES CA 90067 | KATHLEEN G. LOPEZ SMALL BUS./SUPPLIER RELATIONS 213-332-1262 | AIRCRAFT SERVICES ELECTRONICS COMMUNICATIONS |
| OCEAN TECHNOLOGY INC 2835 N NAOMI STREET BURBANK CA 91504 | J. S. MEDEIROS DIRECTOR, ADMINISTRATIVE DEPT 213-849-7111 | SPECIAL PURPOSE SIGNAL CONVER- SION & PROCESSING EQUIPMENT COMMS & HI-REL ELECTRONIC EQPT |
| OPTICAL COATING LABORATORY INC 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95401 | KENNETH D PIETRELLI CORPORATE MATERIALS MANAGER 707-525-7520 | THIN FILM COATINGS |
| PACIFIC DRY DOCK 321 EMBARCADERO OAKLAND CA 94606 | RICK LINDHOLM ACCOUNTING MANAGER 415-893-7020 | SHIP REPAIR & CONVERSION |
| PACIFIC SCIENTIFIC ELECTRO KINETICS DIVISION 402E. GUTIERREZ ST. P.O. BOX 1500 SANTA BARBARA CA 93102 | WALTER O'BRIEN PURCHASING MANAGER 805/963-2055 | ALTERNATORS ACTUATORS ELECTRONIC SYSTEMS |
| PACORD, INC. 2700 HOOVER AVE. UNIT B NATIONAL CITY CA 92050 | JOHN P. CONLON CONTRACTS MGR. 619-474-8021 | ELECTRONIC OVERALL & REPAIR SHIP REPAIR & OVERALL COMBAT SYSTEMS REPAIR |
| PAN AM WORLD SVCS INC SACRAMENTO ARMY P.O. BOX 28515 SACRAMENTO CA 95828 | W.T. MALLORY DEPUTY PROJECT MANAGER 916-388-2536 | BASE SUPPORT ACTIVITIES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PARKER HANNIFIN CORP AIR AND SPACE DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715 | ERWIN JOHNSON, MANAGER OF PROG RAM ADMIN., AIR & SPACE PRODC 714/851-3396 | FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS |
| PARKER HANNIFIN CORP FUEL PRODUCTS DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715 | GREG A CROWE CONTRACTS MANAGER 714/851-3370 | FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS |
| PARKER-HANNIFIN CORP AEROSPACE HYDR 18321 JAMBOREE BOULEVARD IRVINE CA 92715 | JOSEPH MAGLIONE PROGRAM MANAGER 714-851-3596 | FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS |
| PARKER-HANNIFIN CORP CONTROL SYSTEMS DIV 18001 VON KARMAN AVENUE IRVINE CA 92715 | W. B. WILLIAMS DIR. CONTRACTSW & PROCUREMENT 714-851-3617 | HYDRAULIC FLIGHT CONTROL UNITS |
| PARSONS - DMJM 100 W. WALNUT STREET PASADENA CA 91124 | R L VAN KIRK CONTRACT ADMINISTRATOR (213)381-3663 X2249 | ARCHITECTURAL ENGINEERING SVCS |
| PERKIN-ELMER CORP APPLIED SCIENCE DIV 2771 N GAREY AVENUE POMONA CA 91769 | DONALD E MCENTEE PURCHASING AGENT 714-593-3581 | ANALYTICAL SYSTEMS/MASS SPECTROMETRY RECORDERS CAMERA SYSTEMS |
| R & D ASSOCIATES 4640 ADMIRALTY WAY MARINA DEL REY CA 90295 | ROBERT J KAPLAN MANAGER ADMINISTRATIVE SERVICE 822-1715 | RESEARCH |
| RALPH M. PARSONS COMPANY 100 WEST WALNUT STREET PASADENA CA 91124 | GEORGE F JUROSKY MANAGER OF SUBCONTRACTING 213-440-2604 | ARCHITECT/ENGINEERING CONSTRUCTION MANAGEMENT |
| RAND CORPORATION THE 1700 MAIN STREET SANTA MONICA CA 90406 | GREGG E. POIRY PURCHASING DIRECTOR 213/393-0411 | RESEARCH & DEVELOPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|--|---|--|
| RAYCHEM CORPORATION 300 CONSTITUTION DRIVE MENLO PARK CA 94025 | MICHEAL LAWLEY SECTION MANAGER - PURCHASING 415-361-4327 | MEMORY AND HEAT SHRINKABLE PLASTIC TECHNOLOGY |
| RAYTHEON COMPANY ELECTROMAGNETIC SYSTEMS 6380 HOLLISTER AVENUE GOLETA CA 93117 | DEBORAH A. BECKER SBLO 805/967-5511 | ELECTRONIC SYSTEMS |
| RAYTHEON COMPANY OXNARD FACILITY 4347 RAYTHEON ROAD OXNARD CA 93033 | L KRINKIE PROCUREMENT MANAGER 805-488-4411 | GROUND SUPPORT EQUIPMENT TELEMETRY MISSILE TEST STATIONS |
| ROCKWELL INTL CORP COLLINS COMM SYSTEMS 3731 W WARNER AVENUE SANTA ANA CA 92704 | H J AGUAS SMALL & DISADVANTAGED ADMIN 714-850-2117 | ELECTRONICS |
| ROHR INDUSTRIES INC P O BOX 878 CHULA VISTA CA 92012 | E G REED SMALL BUSINESS LIAISON OFFICER 619/691-2331 | MANUFACTURER OF AEROSPACE ASSEMBLIES & COMPONENTS |
| ROSPATCH CORP GUIDANCE TECHNOLOGY, INC. 9350 ETON AVENUE CHATSWORTH CA 91311 | VICTORIA L. HUTCHINSON CONTRACT ADMINISTRATOR (818) 700-8995 | GYROSCOPES INDICATOROS RELATED TEST EQUIPMENT |
| S R I INTERNATIONAL 333 RAVENSWOOD AVENUE MENLO PARK CA 94025 | DOROTHY SNOWDEN SM BUSINESS COORDINATOR 415/859-2415 | RESEARCH |
| SAFEWY STORES INCC MILSAFE ENTERPRISES 2156 FRANKLIN ST. SUITE 555 OAKLAND CA 94612 | JOHN C SHEPARD, JR., DIRECTOR OF MARKETING, MILSAFE ENTERPRS (415) 446-7474 | MILK AND MILK PRODUCTS |
| SAN LUIS OBISPO DIVISION 1050 SOUTHWOOD DRIVE SAN LUIS OBISPO CA 93401 | JOHN DE ANGELO PROCUREMENT MANAGER (805) 544-2786 | COMMUNICATION EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|---|---|
| SANTA FE ENGINEERS INC P O BOX 831 LANCASTER CA 93534 | RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747 | GENERAL CONTRACTOR |
| SARGENT CONTROLS A DOVER SARGENT CO. 2533 E. 56TH ST HUNTINGTON PARK CA 90255 | JULIA STANEK SMALL BUSINESS LIAISON OFFICER 213/583-4161 EXT. 344 | HYDRAULIC VALVES COCKPIT CONTROLS BALL SCREW ACTUATORS |
| SARGENT-FLETCHER COMPANY 9400 E FLAIR DRIVE EL MONTE CA 91731 | E C UTLEY, DIRECTOR OF PROCURE MENT/S.B. LIAISON OFFICER 818-401-4362 | EXTERNAL AIRCRAFT FUEL TANKS INFLIGHT REFUELING SYSTEMS MISCELLANEOUS TYPE PRODUCTS |
| SCIENCE APPLICATIONS INTERNAT'L CORP 10260 CAMPUS POINT DRIVE SAN DIEGO CA 92121 | KATHLEEN M. HEekin SMALL BUSINESS LIAISON OFFICER 619-456-7463 | APPLICATIONS OF SCIENCE AND TECHNOLOGY |
| SCIENTIFIC ATLANTA INC GOVT PRODUCTS DIV 8911 BALBOA AVENUE SAN DIEGO CA 92123 | RIKI ROBIDOUX SBLO 619/268-7068 | ELECTRONIC INSTRUMENTATION |
| SINGER COMPANY DALMO VICTOR DIVISION 1515 INDUSTRIAL WAY BELMONT CA 94002 | JAY SHELDON WESLEY SMALL BUSINESS ADMINISTRATOR 415-594-2630 | ELECTRONIC WARFARE |
| SINGER COMPANY LIBRASCOPE DIVISION 833 SONORA AVENUE GLENDALE CA 91201 | T. M. WAHLBERG PURCHASING MANAGER (818)502-7361 | ACOUSTIC COUNTERMEASURE SYS ARMY FIELD COMM EQUIPMENT MILITARY MASS MEMORY SYSTEMS |
| SMITHKLINE DIAGNOSTICS INC 485 POTRERO AVENUE SUNNYVALE CA 94086 | J RICHARD CASEY CONTROLLER (408) 732-6000 | MANUFACTURES & SELLS MED. DIAG NOSTIC TESTS HEMOCCULT |
| SNAP-ON TOOLS CORPORATION A T I INDUSTRIES 2425 W VINEYARD AVENUE ESCONDIDO CA 92025 | WILLIAM M AVEY V P ADMINISTRATION (619) 746-8301 | MISSILE WARHEADS MISSILE HARDWARE AIRCRAFT FABRICATING TOOLS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|---|---|
| SOLAR TURBINES INC 2200 PACIFIC HIGHWAY SAN DIEGO CA 92138 | PATRICIA M NAIMO SUBCONTRACTS ADMINISTRATOR 619-544-2419 | GAS TURBINES GAS COMPRESSORS HEAT RECOVERY SYSTEMS |
| SOUTHWEST MARINE INC. P.O. BOX 13308 SAN DIEGO CA 92113 | J. M. MURRY DIRECTOR OF MATERIAL 619-238-1000 | SHIP REPAIR |
| SPACE VECTOR CORP 19631 PRAIRIE STREET NORTHRIDGE CA 91324 | PATRICK M GOLDEN DIRECTOR OF OPERATIONS 213-886-6500 | ROCKET HARDWARE ATTITUDE CONTROL SYSTEMS GYROSCOPIC PLATFORMS |
| STANFORD UNIVERSITY 40 ENCINA HALL STANFORD CA 94305 | J H GALLAHER DIRECTOR OF PROCUREMENT 415-723-3276 | EDUCATION RESEARCH |
| STAR-KIST FOODS INC 180 EAST OCEAN BLVD LONG BEACH CA 90802 | GEORGE D WARDY MILITARY SALES MGR 213-548-4411 | CANNED TUNA CANNED PET FOOD CANNED MACKEREL |
| SUN VALLEY FARMS 5172 PIRRONE ROAD MODESTO CA 95356 | DIANNA HILL SMALL BUSINESS COORDINATOR (209) 545-1615 | SHELL EGGS |
| SUNDSTRAND CORP TURBOMACH DIV P.O. BOX 85757 SAN DIEGO CA 92138-5757 | R J WEBER, ACTING SMALL BUSINESS LIAISON OFFICER 619-569-5822 | GAS TURBINE AUXILLARY UNITS |
| SYAINLESS STEEL PRODUCTS, INC. 2980 NO. SAN FERNANDO BLVD. BURBANK CA 91504 | JIM MORGAN PROCUREMENT MANAGER 818/841-9190 | AIRCRAFT DUCTS AIRCRAFT MANIFOLDS |
| SYNTEX LABORATORIES INC 3401 HILLVIEW AVENUE PALO ALTO CA 94304 | GEORGE WHELAN GOVERNMENT SERVICES MANAGER 415-855-5936 | PHARMACEUTICALS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|--|---|
| SYSTEMS CONTROL TECHNOLOGY INC P.O. BOX 10180 1801 PAGE MILL ROAD PALO ALTO CA 94303 | MICHAEL M LARKIN DIRECTOR OF ADMINISTRATION 415/494-2233 | ENGINEERING AND CONSULTING SERVICES CUSTOM DESIGN OF PROTOTYPES |
| SYSTRON DONNER, INC. MICROWAVE DIV. 14844 OXNARD ST. VAN NUYS CA 91411 | LARRY DUNCAN PRODUCTION MANAGER 818/786-1760 | MICROWAVE SUBSYSTEMS MICROWAVE COMPONENTS INSTRUMENTATION |
| SYSTRON-DONNER CORP SAFETY SYSTEMS DIV 935 DETROIT AVENUE CONCORD CA 94518 | BERNA R CATALLO SENIOR BUYER 415-674-6713 | FIRE OVERHEAT DETECTION SYSTEMS FIRE EXTINGUISHING SYSTEMS |
| SYTEK, INC. 1225 CHARLESTOWN RD. MOUNTAIN VIEW CA 94043 | MICHAEL WEIDNER SBLO 415-966-7300 | LOCAL AREA NETWORK PRODUCTS COMPUTER SECURITY CONSULTING |
| T R E CORP ASTECH DIV 3030 SOUTH REDHILL SANTA ANA CA 92711 | PAT FLEMING PURCHASING SUPERVISOR 714-250-8717 | MARINE & STRUCTURAL COMPONENTS |
| T R W RF DEVICES DIVISION 14520 AVIATION BLVD. LAWDALE CA 90260 | JACK DAVIES ACCOUNTING MANAGER 213-536-0883 | CATV HYBRID AMPLIFIERS RF & MICRO TRANSISTORS HIGH POWER AMPLIFIERS |
| T R W INC E S L INC 495 JAVA DRIVE SUNNYVALE CA 94088-3510 | ERIC J. TREISS SBLA 408-743-6400 | DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS RECONNAISSANCE SYSTEMS |
| T R W INC ELECTRONICS & DEFENSE SECTOR ONE SPACE PARK REDONDO BEACH CA 90278 | J. C. DEVER, JR. SMALL BUSINESS LIAISON OFFICER 213-297-5063 | RESEARCH AND DEVELOPMENT UNMANNED SPACECRAFT SATELLITE COMMUNICATION SYSTEM |
| TECHNOLOGY SERVICE CORP 2950 31ST STREET SANTA MONICA CA 90405 | B GOFFIN MANAGER, CONTRACTS DEPARTMENT (213) 450-9577 | R&D RADAR TECHNOLOGIES CONSULTING |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|--|--|---|
| TELEDYNE CME P.O. BOX 85133 SANTA CLARA CA 95052-8133 | DONALD L. ESTES SM. BUS. ADMIN. OFFICER 408 882-3974 | ELECTRONIC COUNTERMEASURE EQUIPMENT |
| TELEDYNE CONTROLS 12333 WEST OLYMPIC BOULEVARD LOS ANGELES CA 90064 | ANN TIENG, SBLO 213-820-4616 | AIRCRAFT SUBSYSTEMS COMMUNICATIONS CONTROL CONDITION MONITORING |
| TELEDYNE ELECTRONICS 649 LAWRENCE DRIVE NEWBURY PARK CA 91320 | LOIS LEACH, SMALL/SMALL DISAD- SMALL BUSINESS LIAISON OFFICER 805 498-3621 | IFF EQUIPMENT ELECTRONIC EQUIPMENT |
| TELEDYNE INDUSTRIES, INC. TELEDYNE INET DIV. 2750 WEST LOMITA BOULEVARD TORRANCE CA 90509 | E J MARKS MATERIAL MANAGER 213-325-5040 | POWER CONVERTERS FREQUENCY CONVERTERS MOTOR GENERATORS |
| TELEDYNE MCCORMICK SELPH 3601 UNION ROAD HOLLISTER CA 95023 | KIM CRUZ-HAY SMALL BUSINESS ADMINISTRATOR 408-637-3731 | EXPLOSIVE ORDNANCE AIRCRAFT SAFETY SYSTEMS CHEMICALS |
| TELEDYNE MEC 3165 PORTER DRIVE PALO ALTO CA 94303 | LYNNE E. VAM ART LIASON OFFICER 415 962-6574 | TRAVELING WAVE TUBES HIGH POWER AMPLIFIERS MICROWAVE SUBSYSTEMS |
| TELEDYNE MICROELECTRONICS 12964 PANAMA STREET LOS ANGELES CA 90066 | L. W. MEADOWCROFT PROCUREMENT MANAGER 213/822-8229 EXT 2223 | HYBRIDS |
| TELEDYNE MICROWAVE 1290 TERRA BELLA AVENUE MT VIEW CA 94043 | PAULETTE ROBBINS SMALL BUSINESS ADMINISTRATOR 415-968-2211 | COAXIAL SWITCHES OSCILLATORS FILTERS |
| TELEDYNE RYAN AERONAUTICAL 2701 HARBOR DRIVE SAN DIEGO CA 92138 | S. T. SPECIAL ACTING DIRECTOR OF MATERIEL 619/291-7311 | AERIAL TARGET DRONES AIRCRAFT STRUCTURES FIELD SERVICE SUPPORT |

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY

SMALL BUSINESS LIAISON OFFICER

PRODUCT OR SERVICE LINE

TELEDYNE RYAN ELECTRONICS
8650 BALBOA AVENUE
SAN DIEGO CA 92123

A CURTIS JAMES
DIRECTOR OF MATERIAL
619/560-6400

DOPPLER NAVIGATION SYSTEMS
RADAR ANTENNAS
MICRO PROCESSORS

TELEDYNE SYSTEMS COMPANY
19601 NORDHOFF STREET
NORTHRIDGE CA 91324

NELSON WILLIAMS
SMALL BUSINESS LIAISON OFFICER
818-886-2211

COMPUTERS

TELOS CORP.
3420 OCEAN PARK BLVD.
SANTA MONICA CA 90405

THOMAS D. MORGAN, DEPUTY
DIRECTOR, GOV. CONTRACTS
213/450-2424

SOFTWARE SERVICES

TETRA TECH INC
ENGINEERING SERVICES DIVISION
633 NORTH ROSEMEAD BOULEVARD
PASADENA CA 91107-2109

PAUL S NASH
MANAGER, CONTRACTS
(818) 449-6400

ENVIRONMENTAL IMPACT ASSESSMNT
WATER MGMT ENGRG & SVCS

TEXTRON
OPTOELECTRONICS INC
1309 DYNAMIC ST
PETALUMA CA 94952

CAROL COLLEY
BUYER, SBLO
(707) 763-4181

MFG INFRARED DETECTORS

TITAN SYSTEMS INC
9191 TOWNE CENTRE DRIVE
SAN DIEGO CA 92122

J. W. EDWARDS, DIRECTOR
CORPORATE PROCUREMENT
(619) 453-9500

RESEARCH & DEVELOPMENT
SOFTWARE

TITAN-SEVERE ENVIRONMENT SYSTEMS CO.
A SUB. OF THE TITAN CORP.
20151 NORDORF
CHATSWORTH CA 91311-6273

JACK A. STONE
SMALL BUSINESS LIAISON OFFICER
818-709-7133

MICROCOMPUTER SYSTEMS
TAPE SYSTEMS
MEMORY SYSTEMS

TRACOR INC
FLIGHT SYSTEMS INC
1901 DOVE STREET
NEWPORT BEACH CA 92660

A. JAMES MEADER
DIRECTOR OF MATERIEL
714/662-0333

ELECTRONIC SYSTEMS
AIRCRAFT MODIFICATION
FLIGHT TEST SERVICES

TRANSAMERICA DELAVAL, INC.
CEC INSTRUMENTS DIVISION
325 HALSTEAD - P.O. BIN 7087
PASADENA CA 91109-7087

W B MILLER
PURCHASING MANAGER
(818) 351-4241

PRESSURE MEASUREMENT SYSTEMS

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|--|---|--|
| TRE/ALCOA CORP. COMPOSITE STRUCTURES DIVISION 801 ROYAL OAKS DRIVE MONROVIA CA 91016 | G R WHITELY MANAGER OF ADMINISTRATION 213-358-3211 | ADHESIVELY BONDED STRUCTURAL ASSEMBLIES |
| TREPTE CONSTRUCTION COMPANY INC 9190 CLAIREMONT MESA BLVD SAN DIEGO CA 92123 | GUY MCCASKIE, V.P. SB & SDB COORDIATOR 619-279-8100 | GENERAL CONTRACTOR - CONSTRUCTION |
| TRI-VALLEY GROWERS 1255 BATTERU STREET POST OFFICE BOX 7114 SAN FRANCISCO CA 94120-7114 | C B NAGLE VICE PRESIDENT PURCHASING 209-578-0111 | CANNED FOOD |
| U O P INC FLUID SYSTEMS DIV 10054 OLD GROVE RD. SAN DIEGO CA 92131 | J.W.MILLER SBLO 619 695-3840 | REVERSE OSMOSIS WATER FILTERS |
| UNISYS CORPORATION SYSTEM DEVELOPMENT GROUP 5151 CAMINO RUIZ CAMARILLO CA 93010 | W VAN DIEN SBLO 805 987-9438 | MAN/MACHINE COMPUTER-BASED SYSTEM |
| UNITED AIRLINES SAN FRANCISCO INTERNATIONAL AIRPORT SAN FRANCISCO CA 94128 | A R BLACKWELL BUYER 415-876-4354 | TRANSPORTATION |
| UNITED TECHNOLOGIES CORP CHEMICAL SYS 600 METCALF ROAD SAN JOSE CA 95138 | D.W. BOUDINOT SDBLO 408-224-7537 | PROPELLANTS PROPULSION SYSTEMS SPACE BOOSTER SYSTEMS |
| UNIVERSITY OF CALIFORNIA - BERKELEY 200 CALIFORNIA HALL BERKELEY CA 94720 | CLAUDE E. WILSON SMALL BUSINESS COORDINATOR 415-642-8602 | RESEARCH |
| UNIVERSITY OF SOUTHERN CALIF PURCHASING UNIVERSITY PARK OWENS HALL 104 LOS ANGELES CA 90007 | JOHN OSTROWSKI SMALL-SMALL DISADVANTAGED BUS 213-743-2281 | EDUCATIONAL INSTITUTION RESEARCH |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|---|--|
| VARIAN ASSOCIATES 811 HANSEN WAY PALO ALTO CA 94303 | M. GOTT AMPLIFIER PURCHASING SUPER. 415-424-5467 | ELECTRON TUBES; VACUUM TUBES ELECTRICAL INSTRUMENTATION TRANSISTORS&MED LINEAR ACCELRS |
| VARIAN ASSOCIATES EIMAC DIVISION 301 INDUSTRIAL WAY SAN CARLOS CA 94070 | A. J. MANTHOS MGR. OF PURCHASING 415-592-1221 | ELECTRONIC VACUUM TRANSMIT TUBES HIGH INTENSITY LAMPS |
| VARIAN ASSOCIATES INSTRUMENT DIVISION 611 HANSEN WAY BLDG. #4, MAIL STOP D-81 PALO ALTO CA 94303 | M. T. PAULY SMALL BUSINESS LIAISON OFFICER 415-493-4000 | NMR AND EPR SPECTROMETERS UV/VIS SPECTROPHOTOMETERS |
| VARIAN ASSOCIATES RADIATION DIVISION 611 HANSEN WAY MAIL STOP C-207 PALO ALTO CA 94303 | PHYLLIS DE MUNOZ S-SDB LIAISON OFFICER 415-493-4000 | MEDICAL AND RADIOGRAPHIC LINEAR ACCELERATORS |
| VARIAN ASSOCIATES SOLID STATE MICROWAVE 3251 OLCOTT STREET SANTA CLARA CA 95054 | JAMES W. BLASHEK PURCHASING MANAGER (408) 562-2845 | SOLID STATE OSCILLATORS YIG-TUNED DEVICES MICROWAVE SEMICONDUCTORS |
| VARIAN ASSOCIATES, INC. MICROWAVE EQUIPMENT DIVISION 3200 PATRICK HENRY DRIVE SANTA CLARA CA 95054 | C J HERRMANN PURCHASING MANAGER (408) 496-6273 X6114 | POWER AMPLIFIERS AND SUPPLIERS MICROWAVE COMPONENTS ELECTRO MAGNETS |
| VWR SCIENTIFIC, INC. 16290 SHOEMAKER AVE. CERRITOS CA 90701-2243 | EDWARD W. SWEENEY OPERATIONS MANAGER 213/404-0770 | WING LYNCH PROCESSORS |
| WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94304 | JOHN WOOLDRIDGE SMALL BUSINESS LIAISON OFFICER 415-493-4141 | MICROWAVE SYSTEMS & DEVICES |
| WAVETEK MICROWAVE, INC. 488 TASMAN DRIVE SUNNYVALE CA 94089 | SHELLEY AGUA SBLO 408/734-5780 | MICROWAVE TEST SYSTEMS SCALER NETWORK ANALYZER SIGNAL GENERATORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|--|--|
| WAVETEX SAN DIEGO INC 9045 BALBOA AVENUE SAN DIEGO CA 92123 | JEAN ETCHEVERRY PURCHASING MANAGER (619) 279-2200 | TEST & MEASUREMENT EQUIPMENT |
| WESTECH GEAR CORP. 2600 E IMPERIAL HWY LYNWOOD CA 90262 | GARY GREER PURCHASING MANAGER 213-638-7821 | POWER TRANSMISSIONS |
| WESTERN GEAR CORP APPLIED TECHNOLOGY DIV 14724 E PROCTOR AVENUE CTY OF INDUSTRY CA 91744 | RICHARD CARLSON SBA OFFICER 818-369-8140 | GEAR ACTUATING DEVICES HOISTS & WINCHES ELECTRIC MOTORS |
| WESTINGHOUSE ELECTRIC CORP MARINE DIV 401 E HENDY AVENUE SUNNYVALE CA 94088 | KAREN HENSEY MGR. PROCUREMENT SYSTEMS & ADM 408-735-2487 | MISSILE LAUNCHING SYSTEMS TURBINE GENERATOR SETS MX LAUNCH CANNISTER |
| WHITTAKER COMMAND & CONTROL SYSTEMS INC 23670 HAWTHORNE BLVD TORRANCE CA 90505 | JAN A JENSEN CONTRACT ADMINISTRATOR 213-373-9651 | COMPUTER HARDWARE & SOFTWARE |
| WHITTAKER CONTROLS, INC. 12838 SATICOY ST. NORTH HOLLYWOOD CA 91605 | D. R. MCKEEN MANAGER GAV. CONTRACTS 818/765-8160 | AIRCRAFT VALVES AND CONTROLS |
| WHITTAKER CORP. WHITTAKER ORDNANCE 2751 SAN JUAN ROAD HOLLISTER CA 95023 | KEITH ALIPAZ SBLO (408)637-5851 | EXPLOSIVE ACTUATED DEVICES |
| WHITTAKER ELECTRONIC SYSTEMS 1785 VOYAGER AVENUE SIMI VALLEY CA 93063-8000 | NORMAN PETERSON DIRECTOR OF MATERIAL 805 584-8200 | RADAR SYSTEMS ELECTRONIC COUNTERMEASURE SYSTEMS |
| WITCO CHEMICAL CORP GOLDEN BEAR DIVISION 10100 SANTA MONICA BLVD 1470 LOS ANGELES CA 90067 | RACHEL L. COHEN SALES ADMINISTRATOR 213/277-4511 | SUPPLYING PETROLEUM PRODUCTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| WYLIE LABORATORIES APPLIED RESEARCH DIVISION 6151 WEST CENTURY BLVD. SUITE 1000 LOS ANGELES CA 90045-5399 | DENNIS D. HUBBARD CONTRACTS MGR. 213-670-0811 | ENGINEERING SERVICES |
| XEROX SPECIAL INFORMATION SYSTEMS 250 NORTH HALSTEAD STREET PASADENA CA 91109 | FRANK BATCHELOR PROCUREMENT MANAGER 818-351-2351 X1172 | SPECIAL HIGH TECHNOLOGY SYSTEM FOR SCIENCE & INDUSTRY |
| MARINE INDUSTRIES LIMITED P.O. BOX 550 TRACY (QUEBEC) CCN J3P 5P5 | YVON LAMBERT P. ENG. CONTRACTS ADMINISTRATION (514) 743-3351 | MANUFACTURER OF HYDRAULIC TUR- BINES GENERATORS |
| BALL AEROSPACE SYSTEMS DIVISION P O BOX 1062 BOULDER CO 80306 | M SWOBODA SMALL BUSINESS LIAISON OFFICER 303-441-5311 | SATELLITES SPACE INSTRUMENTS SPACE AGE LUBRICATED PRODUCTS |
| CENTRIC-JONES CO P.O. BOX 14026, 5490 W. 13TH AVE DENVER CO 80214 | W.H.HINTON, II MANAGING GEN'L PARTNER 303-233-8440 | CONSTRUCTION, GEN'L CONTRACTOR |
| CLEARWATER CONSTRUCTORS, INC. P.O. BOX 1407 GREELEY CO 80632 | E THOMAS CRANE, JR PROJECT MANAGER (208) 832-4603 | GENERAL CONTRACTOR |
| FORD AERO COMM CORP COLORADO SPRS DIV 10440 STATE HIGHWAY 83 COLORADO SPGS CO 80921 | BONNIE NICKENS SR. SPECIALTY CLERK 303-594-1463 | ANTENNAS COMMUNICATION EQUIPMENT SATELLITES |
| GATES ENERGY PRODUCTS, INC 1050 S. BROADWAY DENVER CO 80209 | DAVE HAWKS AEROSPACE PROGRAMS SPECIALIST 904/462-4767 | SEALED LEAD ACID BATTERIES |
| HENSEL PHELPS CONSTRUCTION COMPANY 420 SIXTH AVENUE GREELEY CO 80631 | DAVID B MASON, PROCUREMENT/ COST ANALYST (303) 540-8330 | CONSTRUCTION |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|--|--|
| HONEYWELL INC TEST INSTRUMENTS DIVISION 4800 EAST DRY CREEK ROAD LITTLETON CO 80122 | ROBERT SHEPKA PROCUREMENT MANAGER 303-773-4418 | TAPE RECORDERS |
| KAMAN SCIENCES CORPORATION 1500 GARDEN OF THE GODS ROAD COLORADO SPRGS CO 80907 | BURNELL F. DACUS PURCHASING MANAGER, SBLO 303-599-1704 | RESEARCH & DEVELOPMENT COMPUTER SERVICES |
| MARTIN MARIETTA CORP AEROSPACE DIV P O BOX 179 DENVER CO 80201 | J A BRECHT MANAGER, MATERIEL OPERATIONS 303-971-5304 | SATELLITES SOLAR SYSTEMS LAUNCH VEHICLES |
| MARTIN MARIETTA CORPORATION INFORMATION & COMMUNICATION SYSTEMS P.O. BOX 1260 DENVER CO 80201-1260 | S.J. CONSTANZARO MGR., CENTRAL MATERIEL 303-977-1131 | INFORMATION & COMMUNICATION SYSTEMS |
| STEARNS-ROGER DIVISION UNITED ENGINEERS & CONSTRUCTORS P O BOX 5888 DENVER CO 80217 | D U KINI PROJECT MATERIAL MANAGER 303-692-3329 | ENGINEERING CONSTRUCTION |
| TRW ELECTRONIC PRODUCTS INC 3650 NORTH NEVADA AVENUE COLORADO SPRGS CO 80907 | J RONALD MC DONALD PROCUREMENT MANAGER 303-528-4612 | COMMUNICATIONS EQUIPMENT |
| UNITED AIRLINES SERVICES CORPORATION 3609 SO. WADSWORTH BLVD LAKEWOOD CO 80235 | L. M. GOIN PURCHASING MANAGER 303-986-0521 | FLIGHT SIMULATORS AIRCREW TRAINING |
| UNITED TECHNOLOGIES MICROELECTRONICS CTR 1575 GARDEN OF THE GODS ROAD COLORADO SPRINGSCO 80907 | JIM SIEGLING PURCHASING MANAGER - SDBCO (303) 594-8207 | INTEGRATED CIRCUITS (I.C.'S) GOVERNMENT R&D |
| UNIVERSITY OF COLORADO LAB FOR ATMOSPHERIC & SPACE PHYSICS CAMPUS BOX 392 BOULDER CO 80309 | JO WEST PROFESSIONAL RESEARCH ASST. 303-492-6982 | EDUCATION & NON-PROFIT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|---|---|
| WOODWARD GOVERNOR COMPANY 1000 EAST DRAKE ROAD FORT COLLINS CO 80525 | DAVID B. MORTLOCK PURCHASING MANAGER 303/482-5811 | CONTROLS FOR DIESEL ENGINES STEAM TURBINES GAS TURBINES & OTHER INDUSTRIAL APPLICATIONS |
| ANALYSIS & TECHNOLOGY, INC. ROUTE 2 NO STONINGTON CT 06359 | STEVEN A. PICK CONTRACTS ADMINISTRATOR 203-599-3910 | TECHNICAL MANUALS |
| ANAMET, INC 698 SOUTH MAIN STREET P.O. BOX 2618 WATERBURY CT 06725 | JOHN F. LENZ PURCHASING AGENT (203) 574-8818 | METAL HOSE |
| AUTOMATION INDUSTRIES SPERRY PRODUCTS SHELTER ROCK ROAD DANBURY CT 06810 | LARRY SCHUK PURCHASING AGENT 203-796-5116 | 300 KVP X-RAY UNIT |
| BARDEN CORP PRECISION BEARINGS DIVISION 200 PARK AVENUE, P.O. BOX 2449 DANBURY CT 06813-2449 | PAUL A AMORY MATERIALS MANAGER 203-744-2211 | MANUFACTURE OF PRECISION BALL BEARINGS |
| BARNES GROUP, INC. WINDSOR MANUFACTURING COMPANY 169 OLD KENNEDY ROAD WINDSOR CT 06095 | JOHN J. JEFISKI PURCHASING MANAGER (203) 688-6411 | DUCTS HOUSINGS NOZZ |
| BENDIX-CHESHIRE CORP. 250 KNOTTER DRIVE CHESHIRE CT 06410 | WILLIAM J ANDERSON PROCUREMENT MANAGER 203/575-7741 | GYROSCOPES |
| BOEHRINGER INGELHEIM LTD 90 EAST RIDGE RIDGEFIELD CT 06877 | TIMOTHY P HOWARD SBLO NONE LISTED | ETHICAL PHARMACEUTICALS OTC DRUGS |
| CHANDLER EVANS INC ONE CHARTER OAK BOULEVARD W HARTFORD CT 06101 | CHASRLS J. ZAKRESKI DIRECTOR OF PURCHASING 202-236-0651 | FUEL PUMPS FUEL CONTROLS ENGINE ACCESSORIES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| COLT INDUSTRIES INC OPERATING CORP P.O. BOX 1868 HARTFORD CT 06102 | ROBERT A. SENECA MILITARY PURCHASING SUPERVISOR 203-236-6311 | M16A1 RIFLE M16A1 PARTS & ACCESSORIES |
| CONDEC CORP CONDIESEL MOBILE EQUIP DIV 84 PROGRESS LANE WATERBURY CT 06705 | VINCENT G. GREENAN MANAGER, CONTRACTS ADMIN. 203-575-8859 | CARGO LOADING/UNLOADING TRUCKS M39/M198 HOWITZER CARRIAGES RIBBON BRIDGE SYSTEMS |
| DATAPRODUCTS OF NEW ENGLAND INC BARNES PARK NORTH WALLINGFORD CT 06492 | SHERI L. MACRI PURCHASING AGENT 203-265-7151 | PRINTERS TELECOMMUNICATIONS AEROSPACE |
| DURACELL INC. BERKSHIRE INDUSTRIAL PARK, BLDG #9 BETHEL CT 06801 | EDWARD A. SCZEPANSKI MGR. GOV'T CONTRACTS ADMIN. 203-796-4292 | DRY BATTERIES |
| DYNAMICS CORP OF AMERICA FERMONT DIV DCA 141 NORTH AVENUE BRIDGEPORT CT 06606 | DIANE HYSLOP PURCHASING AGENT 203-366-5211 | POWER GENERATING SYSTEMS |
| EATON CORPORATION CONSOLIDATED CONTROLS 15 DURANT AVENUE BETHEL CT 06801 | J R MAGRO, PURCHASING AGENT SBLO (203) 796-6014 | PRESSURE INSTRUMENTATION |
| F C D CORP. MARK IV INDUSTRIES INC. 100 SKIFF ST HAMDEN CT 06514 | JACK EVANS SBLO 203-281-8099 | REFRIGERATION AIR CONDITIONING SMALL HYDRAULIC PUMPS ENVIORNMENTAL CONTROL SYSTEMS |
| GENERAL DYNAMICS CORP ELECTRIC BOAT DIV EASTERN POINT ROAD GROTON CT 06340 | LEONARD E REED SMALL DISADVANTAGED BUS COORD. 203-446-2715 | SUBMARINES |
| HOWMET TURBINE COMP. CORP N.E. AIRCFT SPRING LANE FARMINGTON CT 06032 | WILLIAM J. BRIERE PURCHASING MANAGER 203-677-1376 | GAS TURBINE ENGINE BLADES & VANES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HOWMET TURBINE COMPONENTS WINSTED CENTER PRICE ROAD WINSTED CT 06098 | ROBERT L. KEARNEY PURCHASING AGENT 203-379-3314 | JET ENGINE BLADES & VANES |
| IMO DELAVAL, INC. (TRANSAMERICA) COWLES RD. PLAINVILLE CT 06062 | JAMES H. RILEY PURCHASING AGENT 203/6771311 | LEVEL AND FLOW SWITCHES TANK LEVEL GAGES |
| INTERNATIONAL FUEL CELLS CORP. P.O. BOX 739, 195 GOVERNORS HIWAY SOUTH WINDSOR CT 06074 | R. R. ANDERSON PROC.ADMIN. SOC-ECON PROGRAMS 203-727-2462 | FUEL CELLS |
| KAMAN AEROSPACE CORPORATION OLD WINDSOR ROAD, P. O. BOX 2 BLOOMFIELD CT 06002 | RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203-243-7076 | AIRCRAFT PARTS |
| KAMATICS CORPORATION 1335 BLUE HILLS AVENUE EXIT BLOOMFIELD CT 06002 | RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203-242-7076 | SELF LUBRICATED BEARINGS KAFLEX DRIVE SHAFTS |
| LITTON LASER SYSTEMS INC. CLS OPERATIONS 5 JEFFERY DR. S. WINDSOR CT 06074 | RICHARD M. WAYNE CONTRACTS ADMINISTRATOR 203/2893551 EXT 339 | LASER TECHNOLOGY |
| MC LAUGHLIN RESEARCH CORPORATION 40 BOSTON POST ROAD WATERFORD CT 06385 | VINCENT PINTO DIRECTOR OF PROCUREMENT (203) 442-4461 | ENGINEERING SUPPORT SERVICES |
| MILES PHARMACEUTICALS 400 MORGAN LANE WEST HAVEN CT 06516 | RICHARD D TONI MANAGER, PURCHASING 203-937-2480 | PHARMACEUTICALS |
| NORDEN SYSTEMS INC P O BOX 5300 NORWALK CT 06856 | HENRY C BANACH SMALL BUSINESS LIAISON OFFICER 203-222-6103 | AIRCRAFT & SHIPBOARD RADAR MINI COMPUTERS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PERKIN-ELMER CORP MAIN AVENUE NORWALK CT 06859-0187 | WILLIAM D. SCHILLING SMALL/MINORITY BUS. LIAISON OF 203-762-6077 | ELECTRO-OPTICAL SYSTEMS LITHOGRAPHY SYSTEMS OPTICAL COATINGS |
| PIONEER PARACHUTE COMPANY INC HALE ROAD MANCHESTER CT 06040 | JAMES E MORTIMER PURCHASING MANAGER 203-644-1581 | PARACHUTES |
| PIONEER RECOVERY SYSTEMS INC HALE ROAD MANCHESTER CT 06040 | JAMES E MORTIMER PURCHASING MANAGER 203-644-1581 | PARACHUTES |
| RAYMOND ENGINEERING INC. 217 SMITH STREET MIDDLETOWN CT 06473 | KERRY S. MURPHY SBLO (203) 632-1000 | MILITARY MEMORY DEVICES SAFING, ARMING, FUZING DEVICES BOLTING TECHNOLOGIES |
| RAYTHEON COMPANY MACHLETT LABS INC 1063 HOPE STREET STAMFORD CT 06907 | J FLYNN PURCHASING MANAGER 203/326-2742 | X RAY TUBES VACUUM TUBES |
| RISDON CORPORATION ONE RISDON STREET NAUGATUCK CT 06770 | G. ROBERT HEVERLING PURCHASING MANAGER 203/729-8231 | DEEP DRAWN METAL PARTS |
| STANADYNE DIESEL SYSTEMS 92 DEERFIELD ROAD WINDSOR CT 06095 | HARRY CLAYTOR PURCHASING DIRECTOR 203-525-0821 | DIESEL FUEL INJECTION EQUIPMNT |
| SUPERIOR ELECTRIC CO. 383 MIDDLE ST. BRISTOL CT 06010 | RAY THERRIEN BUYER (203)582-9561 XT557 | MOTION CONTROL-STEPPING MOTORS VOLTAGE CONTROL-VOLT REGULATOR CONNECTORS |
| TECH SYSTEMS CORP. 401 WATERTOWN RD. THOMASTOWN CT 06787 | WILLIAM HYNES PURCHASING MANAGER 203/283-5801 | MOTOR GENERATOR SETS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| TEXTRON LYCOMING 550 SOUTH MAIN STREET STRATFORD CT 06497 | J S MACDONALD SMALL DISADVANTAGED BUS OFFICE 203-385-2572 | GAS TURBINE ENGINES GROUND SUPPORT EQUIP |
| TORRINGTON CO. NEEDLE BEARINGS DIVISION 59 FIELD ST. TORRINGTON CT 06790 | PETER J. DE BISSCHOP PURCHASING MGR, NEEDLE BEARNGS 203-482-9511 EXT2563 | BEARINGS - AIRCRAFT |
| TORRINGTON COMPANY FAFNIR BEARING DIV 37 BOOTH ST. NEW BRITAIN CT 06050 | R W KLINGERMANN CHAIRMAN, PURCHASING COUNCIL (203)482-9311 | BEARINGS |
| TURBO PRODUCTS INTERNATIONAL POND MEADOW ROAD IVORYTON CT 06442 | A.E. DITTMAN PURCHASING AGENT 203-767-0161 | COMPRESSOR BLADES & VANES TURBINE BLADES & VANES TURBOMACHINERY COMPONENTS |
| UNION CARBIDE CORP LINDE DIVISION OLD RIDGEBURY RD DANBURY CT 07817-0001 | S E BENNETT SMALL BUSINESS LIAISON OFFICER 203-794-5922 | CARBON GRAPHITE |
| UNITED TECHNOLOGIES OPTICAL SYSTEMS 400 MAIN ST EAST HARTFORD CT 06108 | C. ALDEN WHITE CHIEF BUYER 305-863-4191 | OPTICAL SYSTEMS OPTICAL COMPONENTS ELECTRO OPTICS |
| UNITED TECHNOLOGIES CORP HAMILTON STAND BRADLEY FIELD ROAD WINDSOR LOCKS CT 06096 | CHARLES M BECKER SMALL BUSINESS LIAISON OFFICER 203-654-2446 | AEROSPACE PRODUCTS |
| UNITED TECHNOLOGIES CORP POWER SYS DIV P O BOX 109 SOUTH WINDSOR CT 06074 | R R ANDERSON PROCUREMENT ADMIN SOCIO ECO 203-727-2462 | FUEL CELLS |
| UNITED TECHNOLOGIES CORP PRATT & WHITNEY 400 MAIN STREET EAST HARTFORD CT 06108 | VINCENZO A FALCETTA COOR SM & SM DISV BUS UTLZTION 203-565-3382 | AIRCRAFT ENGINES & COMPONENTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| UNITED TECHNOLOGIES CORP RESEARCH CENTER SILVER LANE EAST HARTFORD CT 06108 | RONALD A. CARUBBA, CHIEF BUYER ASSISTANT TO MANAGER, MATERIEL 203-727-7149 | RESEARCH AND DEVELOPMENT LASER SYSTEMS |
| UNITED TECHNOLOGIES CORP SIKORSKY ACFT NORTH MAIN ST STRATFORD CT 06497 | T L FLOWERS SBLO 203-386-6607 | HELICOPTERS |
| WHITTAKER TECHNICAL PRODUCTS, INC WHITTAKER-YARDNEY POWER SYSTEMS 82 MECHANIC STREET PAWCATUCK CT 60379 | BARBARA L. RANA MANAGER OF PURCHASING 203-599-1100 | SILVER ZINC BATTERIES |
| AMERICAN INSTITUTES FOR RESEARCH 1055 THOMAS JEFFERSON ST., NW WASHINGTON DC 20007 | THOMAS JESULAITIS ADMINISTRATIVE OFFICER (202) 342-5031 | RESEARCH IN THE BEHAVIORAL AND SOCIAL SCIENCES |
| BCC MECHANICAL, INC. 1120 CONNECTICUT AVE. NW, SUITE 1200 WASHINGTON DC 20036 | DAVID EMANUEL EEO OFFICER 202-828-9035 | MECHANICAL CONTRACTOR |
| BLAKE CONSTRUCTION COMPANY INC 1120 CONNECTICUT AVE NW SUITE 1200 WASHINGTON DC 20036 | SAMUEL C PETERSON E E O OFFICER 202/828-9000 | GENERAL CONTRACTOR |
| SYSCON CORPORATION 1000 THOMAS JEFFERSON STREET NW WASHINGTON DC 20007 | NELIDA MERRICK ADMINISTRATOR 202-342-4071 | ENGINEERING AND TECHNICAL SERVICES |
| ALL AMERICAN ENGINEERING COMPANY 725 DAWSON DRIVE NEWARK DE 19714-9269 | J E CANNON PURCHASING MANAGER 302-453-8100 | AIRCRAFT ARRESTING GEAR AERIAL RECOVERY DRONE LAUNCH |
| I L C INDUSTRIES INC I L C DOVER DIV P O BOX 266 FREDERICA DE 19946 | JAMES P. MC DONALD SUBCONTRACT ADMINISTRATOR 302-335-3911 | SHUTTLE SPACE SUITS EOD ENSEMBLES TANK ASSEMBLIES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| A B A INDUSTRIES INC PRECISION PRODS DIV P O BOX 9000 PINELLAS PARK FL 34290 | RODNEY C. KRAUSE SBLO 813/546-3571 | PRECISION MACHINE PARTS RADAR ANTENNA PEDESTAL WELDED RINGS |
| AIRCRAFT POROUS MEDIA INC 6301 49TH STREET NORTH PINELLAS PARK FL 33565 | DAVID C EGGLESTON SMALL BUSINESS LIAISON OFFICER 813-522-3111 | AIRCRAFT FILTRATION |
| ALLIED CORPORATION ENGINE PRODUCTS DIV 7575 BAYMEADOWS WAY JACKSONVILLE FL 32216 | CARLA VOISARD SENIOR BUYER/PLANNER 904/739-4467 | IGNITION SYSTEMS |
| BENDIX/KING BENDIX AVIONICS DIVISION 2100 N W 62ND STREET FT LAUDERDALE FL 33310 | CARL LOREN SENIOR BUYER 305/928-2478 | RADAR COMMUNICATION/NAVIGATION SYS AUTO PILOT SYSTEMS |
| BRUNSWICK CORPORATION DEFENSE DIVISION 2000 BRUNSWICK LANE DE LAND FL 32720 | CHARLENE COSIMINI SBLO 904-736-1700 | CAMOUFLAGE CHEMICAL BIOLOGICAL SYSTEMS RESEARCH AND DEVELOPMENT |
| C D I MARINE COMPANY 9000 REGENCY SQUARE BLVD. SUITE 203 JACKSONVILLE FL 32211 | ROGER A PICARD SUBCONTRACTING MANAGER 904-723-2620 | DESIGN SERVICES, MARINE |
| CARLETON TECHNOLOGIES INC. 3910 RIGA BLVD TAMPA FL 33619 | E PIETRZAK JR PURCHASING AGENT (813) 623-3711 | VALVES |
| CROWLEY CARIBBEAN TRANSPORT 2801 N.W. 74TH AVE. MIAMI FL 33122 | MELITA WALLEN SBLO (305) 665-9292 | LAND AND OCEAN TRANSPORTATION |
| E-SYSTEMS INC COMMUNICATIONS MFG DIV 2501 72ND STREET, NORTH ST PETERSBURG FL 33710 | GLENN I EGGLESTON SML DISADV BUS LIAISON OFCR 813-381-1155 | COMMUNICATIONS EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| E-SYSTEMS INC ECI DIVISION 1501 72ND STREET NORTH ST PETERSBURG FL 33733 | DONNA M ZIEGLER SMALL DISADV BUS LIAISON OFCR 813-381-2000 | SPACE SYSTEMS AIRBORNE/GROUND SYSTEMS KEYBOARDS/TELEPRINTERS |
| EMERSON ELECTRIC CO ELECTRONICS & SPACE 440 PLUMOSA AVENUE CASSELBERRY FL 32707 | LETICIA VELA SMALL BUSINESS LIAISON OFFICER 305-831-2800 | J-SIIDS MULTIPLEXERS BATTERY ASSEMBLIES |
| ENVIRONMENTAL SCIENCE & ENGINEERING INC P O BOX ESE GAINESVILLE FL 32602 | KATERINE H PIERCE CONTROLLER, ASST SEC TREAS 904-372-3318 | STUDIES & CONSULTING SERVICES IN ENVIRONMENTAL SCIENCES AND ENGINEERING |
| EX-CELL-O CORP. 2287 PREMIER ROW ORLANDO FL 32809 | RICHARD DI CICCO PURCHASING MANAGER (305)859-0632 | COMPRESSOR BLADES |
| FAIRCHILD INDUSTRIES INC ACFT SVC DIV P O BOX 1177 CRESTVIEW FL 32536 | GEORGE DEL HOMME PURCHASING SUPERVISOR 904-682-2746 | AIRCRAFT SPARES GROUND HANDLING EQUIPMENT AIRCRAFT STRUCTURAL |
| FAIRCHILD WESTON INC P O BOX 3041 SARASOTA FL 33578 | CHRISTINE HOPKINS SBLO 813-377-5572 | TELEMETRY TAPE RECORDERS INDUSTRIAL CONTROLS |
| FLAV O RICH INC 2903 COLLEGE STREET P.O. BOX 4218 JACKSONVILLE FL 32201 | HAROLD HARPER PERSONNEL ADMINISTRATOR (904) 389-6631 | DAIRY PRODUCTS |
| FLAV-O-RICH, INC. 4711 34TH ST. N. ST PETERSBURG FL 33714 | CHARLES GRAVELY ACCOUNTING MANAGER 813-526-9191 | DAIRY PRODUCTS |
| GENERAL ELECTRIC CO SIMULATION P O BOX 2500 DAYTONA BEACH FL 32015 | KYLE SORRELL SMALL BUSINESS LIAISON OFFICER 904-258-2808 | DIGITAL CONTROL SYSTEMS SIMULATION SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GILBERT CORP. OF DELAWARE INC. P.O. BOX 160 CANAL POINT FL 33438 | ROLIN A. SAYLER JOB SUPERINTENDENT 305-924-7245 | HEAVY CONSTRUCTION |
| GOULD INC S E L COMPUTER SYSTEMS DIV 6901 W SUNRISE BOULEVARD FT LAUDERDALE FL 33313 | J P CRAIGE DIV PROCUREMENT MANAGER 305-587-2300 | COMPUTER SYSTEMS |
| GOVERNMENT SYSTEMS GROUP P.O. BOX 550 MELBOURNE FL 32902-0550 | JOSEPH B. SCOTT MANAGER OF PURCHASING (305) 768-0013 | ELECTRONIC/COMPUTER SYSTEMS PHOTO IMAGING SYSTEMS VIDEO TRACKERS |
| GREAT LAKES DREDGE & DOCK CO 9432 BAYMEADOWS ROAD JACKSONVILLE FL 32216-7988 | F G CONKLIN ADMINISTRATOR (904) 737-2739 | DREDGING CONTRACTORS |
| GRUMMAN ST. AUGUSTINE CORP. P.O. DRAWER 3447 ST.AUGUSTINE FL 32085 | LOU NESTOR PROCUREMENT MANAGER 904-829-6981 | AIRCRAFT MODIFICATION & OVER- HAUL AIRCRAFT STRIP & PAINT |
| HARRIS COMPUTER SYSTEMS DIVISION 2101 WEST CYPRESS CREEK RD P O BOX 6200 FT LAUDERDALE FL 33310 | GEORGE A. MULLIN DIRECTOR OF PURCHASING 305-974-1700 | AUTOMATIC DATA PROCESSING EQUIPMENT & RELATED EQUIPMENT |
| HARRIS CORP GOVT SYSTEMS GROUP OPNS P O BOX 37 MELBOURNE FL 32901 | N E SNIDER SMALL BUSINESS LIAISON SPEC. 305-727-5412 | COMMUNICATIONS ELECTRONICS INFORMATIONS SYSTEMS AND EQUIPMENT |
| HARRIS CORP HARRIS SEMICONDUCTOR GROUP P O BOX 883 MELBOURNE FL 32901 | GARY W BOBLETER DIRECTOR MATERIEL 305-729-5269 | MANUFACTURE OF SEMICONDUCTORS |
| HERCULES DEFENSE ELECTRONICS SYSTEM P.O. BOX 34618 CLEARWATER FL 34622 | V P LANGERE PROCUREMENT MANAGER (813) 579-2302 | AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HONEYWELL INC DCPD 10901 MALCOLM MCKINLEY DRIVE TAMPA FL 33682 | ARLENE MC KINNON SMALL BUSINESS COORDINATOR 813-972-6340 | COMMUNICATIONS EQUIPMENT PERIPHERAL COMPUTER BOARDS |
| HONEYWELL INC SPACE AND STRATEGIC AVIONICS DIV. 13350 U S HIGHWAY 19 CLEARWATER FL 33516 | D C MC CORMICK SMALL BUSINESS LIAISON OFFICER 813-539-5256 | NAVIGATION SYSTEMS ELECTRONIC/ELECTRO-MECHANICAL COMPONENTS |
| HOWDEN COLONEY INC. 168 BLOUNTSTOWN HIGHWAY TALLAHASSEE FL 32304 | LYLES B. GRIFFIN PURCHASING MGR 904-575-9136 | TOTAL LOGISTIC SUPPORT FOR AUTOMATED FUEL ACCOUNTING SYSTEMS |
| JACKSONVILLE SHIPYARDS INC P O BOX 2347 750 E BAY STREET JACKSONVILLE FL 32203 | DON CAMPBELL PURCHASING AGENT 904-798-3719 | SHIP REPAIR SHIP DRYDOCKING INDUSTRIAL WORK |
| K E I LASER INC. 3475 PARKWAY CENTER CT. ORLANDO FL 32808 | SUSAN E. WILCOX PURCHASING AGENT 305-299-2524 | RANGE FINDERS TARGET DESIGNATORS |
| KELTEC FLORIDA, INC P O BOX 2917 FT WALTON BEACH FL 32549 | ROSEMARY HILLYER SMALL/DISADVANTAGED BUS LIAISO 904-651-1210 | POWER SUPPLIERS RF AMPLIFIERS |
| KENNEDY SPACE CENTER DIVISION P.O. BOX 21233 KENNEDY SPACE CTFL 32815 | J. L. RICHARDSON SMALL BUSINESS ADMINISTRATION (305) 867-7830 | STS CARGO INTEGRATION |
| LAMBDA NOVATRONICS INC 500 S.W. 12TH AVENUE POMPANO BEACH FL 33064 | GEORGE BYER DIRECTOR OF MATERIEL (305) 942-5200 | POWER SUPPLIES AVIONICS PRECISION EQUIPMENT |
| LITTON SYSTEMS INC LITTON LASER SYSTEMS DIVISION 2787 S. ORANGE BLOSSOM TRAIL APOPKA FL 32703 | LAURA J. WALLACE SUBCONTRACT ADMINISTRATOR 305-297-4633 | LASER RANGE FINDERS WEAPONS SIMULATION SYSTEMS LASER TARGET DESIGNATORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| MARTIN ELECTRONICS INC ROUTE 1 BOX 700 PERRY FL 32347 | T A HERIG DIRECTOR OF MATERIAL 904-584-2634 | ORDNANCE PRODUCTS |
| MARTIN MATIETTA CORP AEROSPACE DIVISION P O BOX 5837 ORLANDO FL 32855 | PAULA L JACKSON SMALL BUSINESS COORDINATOR 305/356-4682 | MISSILE SYSTEMS LASER TARGET DESIGNATION SYS COMMUNICATION SYSTEMS |
| MATRA-MANURHIN INTERNATIONAL, INC. 1640 W.OAKLAND PARK BLVD - SUITE 402 FORT LAUDERDALE FL 33311 | BERNARD STRUELENS COMPTROLLER 305-486-8800 | AMMUNITION EQUIPMENT DESIGN & MANUFACTURING |
| MCDONNELL DOUGLAS ASTRONAUTICS COMPANY 701 COLUMBIA BLVD TITUSVILLE FL 32780 | M YVONNE PATRICK SMALL BUSINESS LIAISON OFFICER 305/268-7890 | WEAPON SYSTEMS |
| METRIC CONSTRUCTORS, INC P.O.BOX 1689 BELLE GLADE FL 33430 | JOHN ROCK PROJECT ENGINEER 305-996-4222 | GENERAL CONTRACTOR FORT FLOOD CONTROL PROJECT |
| OLIN CORPORATION DEFENSE SYSTEMS GRP P O BOX 222 ST MARKS FL 32355 | T.P.WHITE PURCHASING MANAGER (904)925 6111 | PROPELLANT SMOKELESS BALL TYPE GUN POWDER |
| PACIFIC SCIENTIFIC BELFAB DIVISION P.O. BOX 9310 DAYTONA BEACH FL 32020 | M L HUDSON SALES ENGINEER 9904) 253-0628 | MECHANICAL FACE SEAL |
| PALL LAND & MARINE CORP. 7070 MOON LAKE RD. NEW PORT RICHY FL 33552 | JAMES F. GRAY SBLO/PURCHASING MANAGER (813)849-9999 | ENGINE & FUEL FILTRATION EQUIP MENT |
| PALL PNEUMATIC PRODUCTS CORP. 4647 S.W. 39 TH AVE. OCALA FL 32674 | ROBIN R LE BEAU SBLO 904-368-2333 | NBC FILTRATION SYSTEMS FLUID DEHYDRATION SYSTEMS GAS FRACTIONATION SYSTEMS |

| COMPANY | SMALL BUSINESS LIAISON OFFICER | PRODUCT OR SERVICE LINE |
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| PAN AM WORLD SERVICES ENGINEERING DIVISION 1615 N. ATLANTIC AVE. COCOA BEACH FL 32931 | ELLEN K. JACOBS MGR. ADMIN SERVICES 305-783-7905 | A & E SERVICES LOGISTICS DOCUMENTATION |
| PAN AMERICAN WORLD AIRWAYS INC EAST TEST P O BOX 4608, MU600 PATRICK AFB FL 32925 | S J BOURGEOIS MANAGER SUBCONTRACTS 305-494-5641 | ADMINISTRATIVE AND LOGISTICAL SUPPORT OF TEST FACILITIES OF EASTERN TEST RANGE |
| PATTEN CO., INC. 1803 MADRID AVENUE LAKE WORTH FL 33460 | CAROL I JOHNSON SBLO (305) 588-8500 | MFG. LIFE SAVING EQUIPMENT, LIFERAFTS, LIFEVESTS, ETC. |
| PET DAIRY A DIVISION OF LAND O SUN DAIRIES INC. 5700 22ND STREET N. ST PETERSBURG FL 33714 | HOWARD HUTCHINSON DEPT. ACCOUNTING MANAGER 813/525-2111 | MILK AND ICE CREAM PRODUCTS |
| SAUER INC 11223 PHILLIPS PKWY DR., E. JACKSONVILLE FL 32224 | MICHAEL J LALLY OFFICE ADMINISTRATOR (904) 262-6444 | MECHANICAL/GENERAL CONTRACTOR |
| SAUER INCORPORATED 11223 PHILLIPS PARKWAY DRIVE, EAST JACKSONVILLE FL 32224 | MIVHAEL J. LALLY OFFICE ADMINISTRATOR 904-262-6444 | MECHANICAL CONTRATORS |
| SMITHS INDUSTRIES INC P O BOX 5389 CLEARWATER FL 33518 | R. J. GRECO PURCHASING MANAGER 813-531-7781 | AIRCRAFT INSTRUMENT FABRICATION REPAIR AND SPARES |
| SPERRY INTERNATIONAL SERVICES CO INC P O BOX 7030 CLEARWATER FL 33518 | WILLIAM STICH SENIOR BUYER 813/530-9411 | SERVICES |
| SQUARE D COMPANY ELECTRICAL & ADVANCED TECHNOLOGY PRODUCT P.O. BOX 4000 PINELLAS PARK FL 34290-4000 | BRIAN F BREEN PURCHASING AGENT (813) 541-7744 | HYDRAULIC ACTUATOR |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| SYSTEMS AND SIMULATION INC 5902 BRECKENRIDGE PARKWAY TAMPA FL 33610 | BARBARA VAN NIMAN PURCHASING MANAGER 813-628-6100 | TRAINER/SIMULATORS |
| SYSTEMS DIVISION P.O. BOX 500 PINELLAS PARK FL 34290-0500 | PATRICE A. ROUSSEAU SBLO (813) 541-6681 | RADAR PEDESTALS POSITIONING & CONTROL DEVICES TARGET SYSTEMS |
| TOWNSEND & BOTTUM, INC SOUTHERN REGION P.O. BOX 5709 TITUSVILLE FL 32783-5709 | D T WEBB REGIONAL OFFICE MANAGER (305)268-1023 | GENERAL CONTRACTOR |
| TRACOR MARINE INC P O BOX 13107 PORT EVERGLADES FL 33316 | L L LAHMAN S.B.L.O. 305-463-1211 | SHIP REPAIR OCEANOGRAPHIC RESEARCH METAL FABRICATION |
| TRAK MICROWAVE CORP. 4726 EISENHOWER BLVD TAMPA FL 33634 | DALE BURRIS EXECUTIVE V.P. 813-884-1411 | POWER AMPLIFIER OSCILLATOR SYNTHESIZER |
| TURBO COMBUSTOR TECHNOLOGY, INC P.O. BOX 747 STUART FL 33495 | ANNIE H. DRAWDY SBLO 305/287-7770 | AIRCRAFT ENGINE PARTS |
| UNITED TECHNOLOGIES CORP PRATT & WHITNEY P O BOX 2691 WEST PALM BEACH FL 33402 | J P MCQUAID SM DISADV BUS LIAISON OFFICER 305-840-5549 | DESIGN DEV & TEST JET ENGINES SERVICE SPARES & OVERHAUL GROUND FIELD PRODUCT SUPPORT |
| UNITED TECHNOLOGIES CORP TURBO POWER & MARINE SYSTEMS INC P.O. BOX 109670 PALM BEACH FL 33410-9670 | STANLEY A SHUMAN SBLO (305) 863-0573 | GAS TURBINE PARTS AIRCRAFT PARTS |
| UNIVERSITY OF CENTRAL FLORIDA SPONSORED RESEARCH DIVISION ORLANDO FL 32816-0001 | IRENE P MARTON CONTRACT ADMINISTRATOR 305-275-2671 | TECHNICAL, ENGINEERING, & STUDENT SERVICES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| VELENTEC DAYRON, INC P O BOX 140394 ORLANDO FL 32814-0394 | BRUCE E. LAMPMAN SENIOR BUYER (305) 894-8221, EXT. 218 | FUZES, MECHANICAL |
| VITRO SERVICES CORPORATION 557 MARY ESTHER CUT-OFF, INDUSTRIAL PARK FT WALTON BEACH FL 32548-4090 | J. E. MC GEE CONTRACTS MANAGER 904-244-7714 | RADAR & ASSOC ELECTRONIC EQUIP INTRUSION DETECTION SYSTEMS ELECTRONIC O&M SVC CONTRACTS |
| VITRO SERVICES CORPORATION IRSP DIVISION 715 HOLLYWOOD BOULEVARD, NW FT WALTON BEACH FL 32548-3895 | E. FAY SELLERS CONTRACT ADMINISTRATOR (904) 244-6405 | INSTRUMENTATION RADAR MFG INSTRUMNTN RADAR SERVICING INSTRUMNTN RADAR LOGISTICS |
| WATKINS ENGINEERS & CONSTRUCTORS, INC. P.O. BOX 6216 FERNANDINA BEACH FL 32034 | JAMIE R. LOTT PROJECT ENGINEER (904) 576-7181 | HEAVY CONSTRUCTION |
| BROCKWAY STANDARD, INC. HWY 84 WEST HOMERVILLE GA 31634 | TROY RIBERON PURCHASING MANAGER 912/487-5341 | METAL AMMUNITION BOXES |
| DAIRYMEN, INC 11 ARTLEY RD. SAVANNAH GA 31408 | BILL MCCARTNEY SALES SERVICE/TRANS MGR 912-748-6185 | UTH MILK, SHELF STABLE |
| ELECTRO-PRODUCTS DIVISION 3845 PLEASANTDALE ROAD ATLANTA GA 30340 | GARLAND T. ANDERSON PROCUREMENT SPECIALIST (404)449-2816 | ELECTRONICS SYSTEMS |
| ENGINEERING-SCIENCE, INC. 57 EXECUTIVE PARK SOUTH, SUITE590 ATLANTA GA 30329 | K.J. STOCKWELL PROJECT ENGINEER 404-325-0770 | ENGINEERING CONSULTING |
| FORSTMANN & CO INC P.O. BOX 1049 DUBLIN GA 31040 | PAUL GRAHAM PURCHASING AGENT (912)272-4711 | CLOTH |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| G E C AVIONICS INC (MARCONI) 2975 NORTHWOODS PKWY/ PO BOX 81999 ATLANTA GA 30366 | SAMANTHA C PRICE SMALL BUSINESS LIAISON OFFICER 404-448-1947 | AVIONICS SYTEMS |
| GULFSTREAM AEROSPACE CORPORATION P O BOX 2206 SAVANNAH GA 31402-2206 | PAULA E VOPELAK SMALL BUSINESS COORDINATOR 912/966-4708 | AIRCRAFT MANUFACTURING & MAINTENANCE |
| LOCKHEED CORP LOCKHEED GEORGIA COMPANY 86 SOUTH COBB DRIVE MARIETTA GA 30063 | J. J. TEW ACTING DIRECTOR OF MATERIEL 404-425-4602 | C130 AIRCRAFT PRODUCTION C141 MODIFICATION PROGRAM C5 WING MODIFICATION PROGRAM |
| LORAL INFORMATION DISPLAY SYSTEMS 6765 PEACHTREE INDUSTRIAL BLVD ATLANTA GA 30360 | PETER S ROSS MATERIALS MANAGER (404) 448-1604 | VIDEO DISPLAY GENERATORS CIRCUIT CARD ASSEMBLIES |
| METRIC CONSTRUCTORS, INC ONE PARKWAY CENTER 1850 PARKWAY PLACE, SUITE #700 MARIETTA GA 30067 | PETER WOJTOWICZ CHIEF ESTIMATOR (404) 428-4999 | GENERAL CONTRACTOR |
| PAN AMERICAN WORLD AIRWAYS INC FT GORDON P O BOX 7506 FT GORDON GA 30905 | BOBBY R. SMITH SR. SUBCONTRACT ADMINISTRATOR 404-791-6091 | BASE SUPPORT SERVICES |
| RIEDEL TEXTILE CORP. P.O. BOX 7 TRION GA 30753 | MAX L. STOWE CONTROLLER 404-734-2311 | TEXTILE PRODUCTS |
| SAFT AMERICA INC. 711 INDUSTRIAL BLVD VALDOSTA GA 31601 | STANLEY ALLEN DIR MANUFACTURING SERVICES 912-247-2331 | NICKEL-CADMIUM BATTERIES |
| SAYLER/TYGER, JOINT VENTURE P.O. BOX 220 ST. MARYS GA 31558 | WILLIAM ROEBUCK BUSINESS MGR. 912-673-6444 | MARINE AND HEAVY CONSTRUCTION |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| SVERDRUP CORP KINGS BAY OFFICE P O BOX 707 ST MARYS GA 31558 | W. N. JASPER DEPUTY PROJECT DIRECTOR 912/882-6300 | ENGINEERING, INSPECTION & SURVEILLANCE FACILITIES MAINTENANCE |
| THORN EMI TECHNOLOGY INC 8601 DUNWOODY PLACE ATLANTA GA 30350 | STEPHEN D. BOWLING OPERATIONS MANAGER 404/587-0017 | INSTRUMENTATION TAPE RECORDERS |
| CASTLE & COOKE FOODS DOLE PROCESSED FOODS 650 IWILEI ROAD HONOLULU HI 96817 | PAUL G SINK, VICE-PRESIDENT, PRODUCTION SERVICES (415) 986-3000 | CANNED PINEAPPLE CANNED PINEAPPLE JUICE |
| DYNALECTRON CORP FT SHAFTER AV SERVICES P O BOX 220 WAHIAWA HI 96786 | JOSE ALVES JR PROJECT MANAGER 808/624-2567 | OPERATION & MAINTENANCE OF TRAINING & AV SUPPORT CENTER |
| DYNCORP PACIFIC OPERATIONS DIV P O BOX 428 WAIMEA HI 96796 | XAVIER F IGNACIO LOGISTICS MANAGER 808-335-4321 | MAINTENANCE OF MISSILE RANGE INSTRUMENTATION AND NAVAL BASE FACILITIES |
| GLOBAL ASSOCIATES-ISMF PEARL HARBOR JV WAIPAI ACCESS ROAD WAIPAHU HI 96797 | G. M. GIGANTI PROJECT MANAGER (808) 677-0240 | FACILITIES OPERATIONS & MAINTENANCE EQUIPMENT OPER & MAINTENANCE |
| HAWAIIAN INDEPENDENT REFINERY INC POST OFFICE BOX 3379 HONOLULU HI 96842 | R. GARZA PURCHASING MANAGER 808-547-3917 | COMMERCIAL PETROLEUM PRODUCTS |
| MAUI PINEAPPLE CO., LTD. P.O.BOX L87 KAHULUI HI 96732 | TED PROCTOR CONTROLLER 808/577-3851 | CANNED PINEAPPLE FRUIT & JUICE |
| PROMANA INC P. O. BOX 3379 HONOLULU HI 96842 | SHARON M SHIGEMOTO ADMINISTRATIVE SUPERVISOR (808) 547-3129 | COMMERCIAL PETROLEUM PRODUCTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| AMANA REFRIGERATION, INC AMANA IA 52204 | GREG STOLTE, MANAGER ELECTRICAL PROCUREMENT (319) 622-2277 | MAJOR APPLIANCES ENVIRONMENTAL PRODUCTS |
| AMCA INT. CORP KOEHRING CRANES & EXCAVATORS DIVISION 106 12TH STREET SE WAVERLY IA 50677 | JAMES S HARRIS PURCHASING MANAGER (319) 352-3920 | CRANES EXCAVATORS |
| CHAMBERLAIN MFG CORP RESEARCH & DEV 550 ESTHER STREET WATERLOO IA 50704 | JAMES W WILHELM PURCHASING AGENT 319-291-1630 | GOVERNMENT ORDNANCE (RESEARCH AND DEVELOPMENT) |
| CHAMBERLAIN MFG CORP WATERLOO DIVISION 550 ESTHER STREET WATERLOO IA 50704 | RICHARD L WEBER SMALL BUSINESS LIAISON OFFICER 319-291-1615 | GOVERNMENT ORDNANCE |
| CLIFTON PRECISION INSTRUMTS&LIFE SUPPORT DIVISION 2734 HICKORY GROVE ROAD (P.O. BOX 4508) DAVENPORT IA 52808 | ERIC LAVERS PURCHASING MANAGER 319-383-6401 | AIRCRAFT INSTRUMENTS BOTTLE CLEANING/CHARGING STA TEST EQUIPMENT |
| COLT INDUSTRIES DEHAVAN GAS TURBINE DIV 811 4TH STREET WEST DES MOINES IA 50265 | CLAUDE S SPARKS JR MANAGER GOVERNMENT SALES 515/274-1561 | FUEL COMPONENTS FOR JET AIRCRAFT ENGINES |
| MASON & HANGER-SILAS MASON COMPANY INC IOWA ARMY AMMUNITION PLANT MIDDLETOWN IA 52638 | DARL J. HEFFELBOWER MANAGER, MANAGEMENT DIVISION 310-753-7105 | AMMUNITION |
| BASIC AMERICAN FOODS AMERICAN POTATO DIV. P.O. BOX 592 BLACKFOOT ID 83221 | ANNA LLOYD GOVERNMENT CONTRACTS 208-785-3200 | DEHYDRATED, SLICED POTATOES |
| MORRISON KNUDSEN CO INC P.O. BOX 5368 BOISE ID 83705 | D L ELLIS BUSINESS MANAGER (208) 386-5742 | EQUIPMENT OVERHAUL LOCOMOTIVE REBUILDING |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| A A R ALLEN AIRCRAFT CORP. DBA AAR DEFENSE SYSTEMS 2100 TOUHY AVENUE ELK GROVE VIL IL 60007 | RITA J. DEFRISCO CONTRACT ADMINISTRATOR 312/437-9300 | AIRCRAFT AVIONICS AIRCRAFT ENGINES & COMPONENTS AIRCRAFT ROTABLES&ACCESSORIES |
| ABBOTT LABORATORIES 1400 SHERIDAN ROAD, D-548, BLDG. J-4 NORTH CHICAGO IL 60064 | W. J. STEWART, MANAGER CORP PURCHASING ADMIN. (312) 927-5052 | COMMERICAL PRODUCTS - MISC. HEALTH CARE |
| AMOCO OIL COMPANY 200 EAST RANDOLPH DRIVE CHICAGO IL 60601 | R. S. NESS RATE NEGOTIATOR 312/856-6104 | REFINED PETROLEUM PRODUCTS |
| AT&T TELETYPE CORPORATION 5555 W TOUHY AVENUE SKOKIE IL 60077 | W A SIMMONS, RESIDENT PURCHAS- ING & TRANSPORTATION MANAGER 501-569-4242 | DATA COMMUNICATIONS EQUIPMENT STATION EQUIPMENT |
| BARBER-COLMAN CO./AIRCRAFT PRODUCTS DIV 1354 CLIFFORD AVE. P.O. BOX 2940 LOVES PARK IL 61132-2940 | BOB SCHELLING BUYER (815)877-0241 | PNEUMATIC VALVES |
| CAI RECON/OPTICAL, INC. 550 WEST NORTHWEST HIGHWAY BARRINGTON IL 60010 | THOMAS F O'NEILL MANAGER OF PURCHASES 312-381-2400 | AERIAL RECONNAISSANCE CAMERAS AND EQUIPMENT SIGHTING DEVICES |
| CAMOSY INC P.O. BOX 1070 WAUKEGAN IL 60079 | PAUL J FALDUTO III EEO DIRECTOR (312) 395-6800 | GENERAL CONSTRUCTION |
| CATERPILLAR TRACTOR COMPANY 100 N E ADAMS STREET PEORIA IL 61629 | J. E. SLATER SUPPLIER ADMINISTRATION MGR 309-675-5869 | ENGINES EARTHMOVING EQUIPMENT |
| CHAMBERLIN MFG. CORP. GARD DIVISION 7449 N. NATCHEZ AVE NILES IL 60648 | S. J. CHRAPKOWSKI CONTRACTS MGR. 312-647-9000 | R&D |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| DEERE & COMPANY JOHN DEERE ROAD MOLINE IL 61265 | STEPHEN D. BROOKS ADMINISTRATOR, PURCHASING INFO 309-752-5539 | CONSTRUCTION EQUIPMENT FORESTRY EQUIPMENT |
| EVERPURE INC 660 NORTH BLACKHAWK DRIVE WESTMONT IL 60559 | ROBERT KARAS MANAGER, TECH MARKETS 312-654-4000 | POTABLE WATER TREATMENT EQUIPMENT |
| FERRANTI SCIAKY INC. 4915 W 67TH STREET CHICAGO IL 60638 | ALEX SOPKO CHIEF ESTIMATOR/CONTRACT ADMIN 312/594-3800 | ELECTRON BEAM WELDING SYSTEMS ROBOTIC WELDING CELLS LASER WELDING SYSTEMS |
| HENRY DU BOIS' SONS CO., INC 2122 YORK ROAD OAK BROOK IL 60521 | W E STEWART ADMINISTRATIVE MANAGER (312)574-3000 | DREDGING |
| HUGHES OPTICAL PRODUCTS INC 2000 S WOLF RD DES PLAINES IL 60018 | S M BATTAGLIA SBLO 312-699-3633 | MILITARY OPTICAL COMPONENTS ENGINEERING DESIGN PROTOTYPED COMMERCIAL OPTICAL PRODUCTS |
| I I T RESEARCH INSTITUTE 10 WEST 35TH STREET CHICAGO IL 60616 | JOHN W ANDERSON SMALL DISADV BUS LIAISON OFCR 312-567-4030 | RESEARCH |
| ILLINOIS TOOL WORKS LINAC DIV 6620 WEST DAKIN ST. CHICAGO IL 60634 | ROSS MORAN PURCHASING AGENT 312-794-8530 | CABLE HANDLING SYSTEMS |
| ITW SPEROID INC. 2601 N. KEELER AVE. CHICAGO IL 60639 | JOSEPH T. SOLAZZO SENIOR BUYER 312/227-2200 | OPEN GEARS MECHANICAL POWER TRANSMISSIONS |
| LAC DU FLAMBEAU, BAND OF CHIPPEWA INDIANS, INC/SIMPSON ELECTRIC CO 853 DUNDEE AVENUE ELGIN IL 60120 | JAMES A WERNER PURCHASING MANAGER 312-697-2260 | ELECTRONIC MEASURING INSTRUMENTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| LITTON SYSTEMS INC LITTON PRECISION GEAR 4545 SOUTH WESTERN BOULEVARD CHICAGO IL 60609 | H.M. TILBROOK PURCHASING MANAGER 312-847-4211 | MANUFACTURERS OF AEROSPACE GEARING, TRANSMISSIONS AND DRIVES |
| LUHR BROS INC P O BOX 69 COLUMBIA IL 62236 | RONALD H. HUCH EEO OFFICER 618-281-4106 | HEAVY EQUIPMENT CONTRACTORS RIVER CONTRACTOR |
| MAGNAFLUX CORPORATION 7300 W LAWRENCE AVENUE CHICAGO IL 60656 | PAUL KORCZYK PURCHASING AGENT 312-867-8000 | NON DESTRUCTIVE TEST EQUIPMENT PHYSICAL PROPERTIES AND LABORATORY EQUIPMENT |
| MOTOROLA INC 1301 E ALGONQUIN ROAD SCHAUMBURG IL 60196 | PERCY FRANKLIN MANAGER MBE 312/576-6675 | RADIO COMMUNICATIONS COMMUNICATION CONTROL EQUIPMT |
| NATCO LIMITED PARTNERSHIP 2122 YORK ROAD OAK BROOK IL 60521 | W E STEWART ADMINISTRATIVE MANAGER (312) 574-3000 | DREDGING |
| NAVISTAR INTERNATIONAL CORP. 401 NORTH MICHIGAN AVENUE CHICAGO IL 60611 | OLIVIA B. DORSEY OFFICE ADMINISTRATIVE MGR 312-884-3111 | TRUCKS CONSTRUCTION EQUIPMENT |
| NORTHROP CORP DEFENSE SYSTEMS DIVISION 600 HICKS ROAD ROLLING MEADOWS IL 60008 | W J FINN JR MANAGER SMALL BUSINESS LIAISON 312/577-5105 X82142 | AIRBORNE ELECTRONICS RADAR JAMMING SYSTEMS |
| OLIN CORPORATION EAST ALTON PLANT SHAMROCK STREET EAST ALTON IL 62024 | M. J. OSBORNE SUPERVISOR 618-258-2817 | AMMUNITION |
| OUTBOARD MARINE CORP 100 SEA HORSE DRIVE WAUKEGAN IL 60085 | JOSEPH STEPLYK BUYER, CORP MATERIALS (312) 689-5449 | MARINE PROPULSION UNITS LAWN CARE PRODUCTS LIGHT WEIGHT INDUSTRIAL VEHICL |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| REVERE COPPER & BRASS INC FAB. PROD. DIV 2047 IRELAND GROVE ROAD BLOOMINGTON IL 61701 | DONALD L. WALLS MANGER PURCHASING 309-662-7120 | DRAWN STAMPINGS LOCKSEAM TUBE & ROLL SHAPES |
| STEWART-WARNER CORP ELECTRONICS DIVISION 1300 N KOSTNER AVENUE CHICAGO IL 60651 | R. R. KRENCK MANAGER OF PURCHASING 312-292-3070 | MILITARY EQUIPMENT LINE TRACER EQUIPMENT INFORMATION DISPLAY |
| SUNDSTRAND AVIATION OPERATIONS 4747 HARRISON AVENUE ROCKFORD IL 61125-7002 | LEE K ZOLLAR SMALL BUSINESS ADMINISTRATOR 815-226-6104 | AVIATION PARTS |
| UNION OIL CO. OF CALIF. UNOCAL CHEM. DIV 1345 N. MEACHAM ROAD SCHAUMBURG IL 60196 | G. F. DAVIES MANGER SPECIAL ACCOUNTS P 312-490-2540 | CHEMICALS |
| UNIROYAL INC JOLIET A A P P O BOX 871 JOLIET IL 60434 | A L DOWD JR SENIOR BUYER 815-424-2644 | INACTIVE NO PRODUCTION STANDBY MAINTENANCE REHAB OF FACILITIES |
| WHITE CONSOLIDATED INDUSTRS MACHINE TOOL 3615 NEWBURG ROAD BELVIDERE IL 61008 | WILLIAM C KING SBLO 815-547-5321 | NUMERICAL CONTROL MACHINING CENTERS |
| WOODWARD GOVERNOR COMPANY 5001 NORTH SECOND STREET, P.O. BOX 7001 ROCKFORD IL 61125-7001 | GERALD J. PEARSON SMALL BUSINESS LIAISON OFFICER 815-877-7442, EXT 201 | AIRCRAFT FUEL CONTROLS HYDRO TURBINE CONTROLS |
| ZENITH DATA SYSTEMS CORP. 1000 MILWAUKEE AVE GLENVIEW IL 60025 | TERRY DEEGAN VICE PRESIDENT, MATERIALS, HEATH CO. 616-982-3200 | DESKTOP COMPUTER SYSTEMS COMPUTER TERMINALS VIEDO DISPLAY MONITORS & PRNTR |
| AIRFOIL TEXTRON INC 2500 SOUTH J STREET ELWOOD IN 46036 | FRED E HIBST PURCHASING MANAGER 317-552-7301 | JET ENGINE BLADES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| ALLIED CORPORATION BENDIX GUIDANCE SYSTEMS DIV 400 SOUTH BEIGER STREET MISHAWAKA IN 46544 | M HAUGUEL PURCHASING MANAGER 219-255-2111 | MODULAR IMAGE INTERPRETATION SYSTEM (MIIS) VANDAL TARGET MISSILE |
| ALLIED SIGNAL CORPORATION BENDIX ENERGY CONTROLS DIV 717 NORTH BENDIX DRIVE SOUTH BEND IN 46620 | R J A RODEN DIRECTOR OF PURCHASING 219-237-2700 | FUEL CONTROLS |
| BABCOCK & WILCOX ERI DIVISION 10930 E 59TH STREET INDIANAPOLIS IN 46236 | KIRK A. HANAWAY SENIOR BUYER 317/823-4441 | MK 1 SIDEWINDER WING WEU-3/B WARHEADS M650 WARHEADS |
| BENDIX CORPORATION AIRCRAFT BRAKE&STRUT 3520 WEST WESTMOOR STREET P O BOX 10 SOUTH BEND IN 46624 | LAWRENCE D COOK MANAGER OF PURCHASING 219-237-2702 | AIRCRAFT WHEELS AND BRAKES STRUTS HELICOPTER TIE BARS |
| BRISTOL-MYERS, INC. U.S. PHARMACEUTICAL & NUTRITIONAL GROUP 2404 PENNSYLVANIA ST. EVANSVILLE IN 47721 | D. M. LIPKING MANAGER, MRO PROCUREMENT 812/429-7010 | PHARMACEUTICALS |
| CABOT CORP E-A-R DIVISION 7911 ZIONSVILLE ROAD INDIANAPOLIS IN 46268 | EDWARD C MEMMEN OPERATIONS MANAGER 317-872-1111 | HEARING PROTECTION PRODUCTS NOISE CONTROL PRODUCTS |
| CUMMINS ENGINE COMPANY INC ENGINE DIVISION BOX 3005 COLUMBUS IN 47202-3005 | L D LEONARD COMMODITY MANAGER 812-377-6038 | DIESEL ENGINES |
| CUMMINS ENGINE COMPANY INC TECHNICAL CTR BOX NUMBER 3005 COLUMBUS IN 47202-3005 | M. L. CLARK R & E CONTRACTS ADMINISTRATOR 812/377-7671 | DIESEL ENGINES |
| DRESSER INDUSTRIES INC ROOTS BLOWER OPNS 900 WEST MOUNT STREET CONNERSVILLE IN 47331 | R L STAMM PURCHASING AGENT 317-825-2181 | ROTARY BLOWERS CENTRIFUGAL COMPRESSORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| ELI LILLY & COMPANY PHARMACEUTICAL DIV 307 EAST MCCARTY STREET INDIANAPOLIS IN 46285 | ROBERT B CORSON SMALL BUS LIAISON OFFICER 317/261-6433 | PHARMACEUTICALS |
| FIRESTONE INDUSTRIAL PRODUCTS COMPANY 1700 FIRESTONE BOULEVARD NOBLESVILLE IN 46060 | JAMES S KELLER SENIOR BUYER 317-776-5105 | TANK TRACK ORDNANCE WHEELS |
| GENERAL MOTORS CORP ALLISON GAS TURBINE P O BOX 420 INDIANAPOLIS IN 46206 | W. D. CHAPMAN, SUPERVISOR MATERIAL PRICING & ANALYSIS 317/242-7185 | GAS TURBINE ENGINES & GENERATORS |
| GENERAL MOTORS CORP ALLISON TRANSMISSIONS DIV. P O BOX 894 INDIANAPOLIS IN 46206 | R.S. POWELL PURCHASING ADMIN. & BUDGETS 317-242-6722 | TRUCK TRANSMISSIONS GAS TURBINE ENGINES AND GENERATORS |
| GENERAL MOTORS CORP. DETROIT DIESEL ALLISON DIV. P.O.BOX 894 INDIANAPOLIS IN 46206-0894 | R.S. POWELL, GENERAL SUPERVISOR PURCHASE ADMIN. & BUDGETS 317/242-6722 | HEAVY DUTY TRANSMISSIONS |
| HAGERMAN CONSTRUCTION CORP. 510 WASHINGTON BLVD., P O BOX 10690 FORT WAYNE IN 46853-0690 | RICHARD E. SUTORIUS ASSIST. CONTROLLER 219-424-1470 | COSTRUCTION |
| HIL-ROM COMPANY INC HIGHWAY # 48 BATESVILLE IN 47006 | RICK MCMILLAN DIRECTOR OF PURCHASING 812/934-7678 | HOSPITAL EQUIPMENT |
| I C I AMERICAS INC INDIANA AAP HIGHWAY 62 CHARLESTOWN IN 47111 | R C CRIAG PURCHASING SUPERINTENDENT 812-282-8961 | AMMUNITION CHARGE COMPONENTS |
| I T T CORP AEROSPACE-OPTICAL DIVISION 3700 EAST PONTIAC STREET P O BOX 3700 FORT WAYNE IN 46801 | N L BANDELIER SBLO 219-423-9636 | COMMUNICATIONS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| L T V AEROSPACE CORP A M GENERAL DIV 701 WEST CHIPPEWA SOUTH BEND IN 46680 | D E MC CORMICK, MANAGER, SMALL DISADVANTAGED BUS. DEV. 219-284-2711 | TACTICAL MILITARY VEHICLES MILITARY JEEPS POST OFFICE VEHICLES |
| MAGNAVOX ELECTRONIC SYSTEMS COMPANY 1313 PRODUCTION ROAD FORT WAYNE IN 46808 | R O STINSON SMALL BUSINESS LIAISON OFFICER 219-429-5742 | MILITARY ELECTRONICS |
| MCCORD HEAT TRANSFER CORP. 500 WEST HARRISON STREET PLYMOUTH IN 46563 | W EDWARDS MATERIALS MANAGER 219-935-8231 | RADIATORS |
| MCGILL MANUFACTURING CO., INC. 909 NORTH LAFAYETTE ST. VALPARAISO IN 46383 | TERRY A DARROW MANAGER PURCHASING (219) 465-2317 | BEARINGS |
| MILES LABORATORIES INC AMES DIVISION 1127 MYRTLE STREET P O BOX 40 ELKHART IN 46515 | R. C. MECHLING MANAGER, CORPORATE PURCHASING 219-264-8211 | CLINICAL DIAGNOSTIC TEST STRIPS AND TABLETS |
| SCORFOAM CORP 3005 COMMERCIAL ROAD FT WAYNE IN 46809 | BILL BANKS MANAGER-INDUSTRIAL RELATIONS (219) 747-7485 | SCOTT BLUE HYBRID POLYETHER FOAM |
| SHELF STABLE FOODS, INC. 1201 N. STOCKWELL RD. EVANSVILLE IN 47716 | JOSEPH F. KOHUT ACCOUNTING SUPERVISOR 812-477-5361 | RETORT BEEF/POULTRY, VEGTABLES, FRUITS |
| STEWART-WARNER CORP SOUTH WIND DIVISION 1514 DROVER STREET INDIANAPOLIS IN 46221 | S. HOUGLAND MANAGER OF PURCHASING 317-267-1665 | HEAT TRANSFER EQUIPMENT |
| SULLAIR CORPORATION 3700 E MICHIGAN BOULEVARD MICHIGAN CITY IN 46360 | GAYLE M. HARVEY CORPORATE MATERIALS MANAGER 219-879-5451 | AIR COMPRESSORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| UNION CARBIDE CORP COATING SERVICES 1500 POLCO STREET INDIANAPOLIS IN 46224 | JOHN M PUGH PURCHASING AGENT 317/240-2602 | METAL & CERAMIC HARDFACE COATINGS |
| UNIROYAL PLASTICS CO., INC 312 NORTH HILL ST MISHAWAKA IN 46544 | IRENE WALTERS SMALL BUSINESS LIAISON OFFICER 219/25686850 | AIRCRAFT FUEL CELLS CONTAINERS STORAGE TANKS |
| WAVETEK INDIANA INC 5808 CHURCHMAN BEECH GROVE IN 46107 | STEVEN L HART MANAGER OF OPERATIONS 317/787-3332 | COMMERCIAL ELECTRONIC TEST & MEASUREMENT EQUIPMENT |
| BEECH AIRCRAFT CORPORATION 9709 E. CENTRAL, P O BOX 2903 WICHITA KS 67201-0085 | BARBARA REEVES SMALL BUSINESS COORDINATOR 316-681-8312 | GENERAL AIRCRAFT MANUFACTURER |
| CESSNA AIRCRAFT CO. AIRCRAFT DIV. P.O. BOX 7704 WICHITA KS 67277 | JAMES H. SOPER CONTRACT ADMINISTRATOR 316-946-6731 | AIRCRAFT MANUFACTURER |
| GENERAL ELECTRIC CO P O BOX 797 ARKANSAS CITY KS 67005 | W H HALL SUPERVISOR, PURCHASING 316-442-3600 | MAINTENANCE REPAIR JET ENGINES |
| HERCULES INC SUNFLOWER ARMY AMMO PLANT P O BOX 549 DESOTO KS 66018 | M D BLAND SMALL BUSINESS LIAISON OFFICER 913-764-7800 | OPERATING CONTRACTOR |
| I F R INC 10200 W YORK WICHITA KS 67215 | DAVID C ORPIN MATERIAL CONTROL MANAGER 316-522-4981 | ELECTRONIC TEST EQUIPMENT |
| KING RADIO CORPORATION 400 NORTH ROGERS ROAD OLATHE KS 66062 | KEVIN J GROWNEY PURCHASING MANAGER 913-782-0400 | AVIONICS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| LAMAR ELECTRO-AIR CORP P.O. BOX 10 WELLINGTON KS 67152 | KENNETH L. LE-JUERRNE V.P. CONTRACT ADMINISTRATION (316) 326-2230 | AIRCRAFT ACCESSORY & ENGINE OVERHAUL/REPAIR/MANUFACTURE |
| LEARJET CORP. AEROSPACE DIV. P O BOX 7707 WICHITA KS 67277 | JACK TRACY MANAGER PROCUREMENT 316/946-2227 | EXECUTIVE AIRCRAFT |
| P O BOX 9410 1650 S MC COMAS WICHITA KS 67277 | J E TAYLOR MATERIAL MANAGER (316)942-1241 | METAL BONDING COMPOSITES & LOW PRESSURE FABRS SHEET FORMING & COMPRSN MOLDNG |
| PURITAN BENNETT CORP AERO SYSTEMS CO. 10800 PFLUMM RD. LENEXA KS 66215 | O.G.HULSEY SENIOR BUYER 913-469-5400 | MEDICAL EQUIP & SUPPLIES AVIATION EQUIP |
| WITCO CORPORATION SOUTHWEST PETRO-CHEM DIVISION P.O. BOX 1974 OLATHE KS 66061 | CARL E BRYAN CONTRACT ADMINISTRATOR (913) 782-5800 | LUBRICANTS |
| P.O. BOX 37270 LOUISVILLE KY 40232 | JOHN E VAN DYKE VP/PERSONNEL ADMIN (502) 367-6151 | GENERAL CONSTRUCTION HEAVY/HIGHWAY CONSTRUCTION INDUSTRIAL CONSTRUCTION |
| CERADYNE COMPANYS, INC. SEMICON ASSOCIATES 1801 OLD FRANKFORT PIKE LEXINGTON KY 40504 | CHERYL A. MARTIN SMALL BUS. LIAISON OFFICER(ACT) (606)255-3664 | DISPENSER CATHODES |
| E H HUGHES CO IN 1710 S SOUTH FLOYD ST LOUISVILLE KY 40217 | CATHY A HYMAN DBE OFFICER (502) 636-3411 | HEAVY/HIGHWAY GENERAL CONTRCTR |
| INGERSOLL-RAND CENTAC DIV HIGHWAY 45 SOUTH MAYFIELD KY 42066 | GINA DUNNING KINCER GOV'T CONTRACTS ADMINISTRATOR 502-247-8640 | CENTRIFUGAL AIR COMPRESSORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| MASON & HANGER-SILAS MASON CO., INC. 200 W.VINE ST. LEXINGTON KY 40507-1676 | D.L.HADENFELDT PROJECT MANAGER 319/752-9303 | ENGINEERING |
| THOMAS R.S. CONSTRUCTION CO., INC. 334E. SOUTHLAND BLVD., P.O. BOX 14509 LOUISVILLE KY 40214 | STEPHEN D. ROSENTHAL TREASURER 502-584-1803 | GENERAL CONTRACTOR |
| ATLAS PROCESSING COMPANY P O BOX 3099 SHREVEPORT LA 71103 | R S BRYSON PURCHASING MANAGER 318-632-4211 | REFINED PETROLEUM PRODUCTS |
| AVONDALE SHIPYARDS INC P O BOX 50280 NEW ORLEANS LA 70150 | J S CAUVIN SUPERVISOR OF COST/PRICE ANA. 504-436-5412 | SHIPBUILDING |
| BEAN DREDGING CORPORATION P.O. BOX 61003 NEW ORLEANS LA 70161-1003 | ARTHUR BURGOYNE COST ESTIMATOR 504-286-8717 | MARINE CONSTRUCTION |
| CENTRAL GULF LINES, INC. 650 POYDRAS ST, SUITE 1700, PO BOX 53366 NEW ORLEANS LA 7015370130 | DONNA JOHNSON MANAGER, TAXATION 504-529-5461 | STEAMSHIPS |
| GREAT LAKES DREDGE & DOCK CO 6600 PLAZA DRIVE NEW ORLEANS LA 70127 | T E BURKE DIVISION OFFICE MANAGER (504) 242-1990 | DREDGING CONTRACTOR |
| GULF COAST TRAILING CO P O BOX 10 KENNER LA 70063 | GUY A. GUILLOT ASSISTANT GENERAL MANAGER 504-464-9440 | HOPPER DREDGING |
| HALTER MARINE INC. TRINITY INDUSTRIES COMPANY P.O. BOX 29266 NEW ORLEANS LA 70189 | ANIL RAJ DIRECTOR, SUPPORT SERVICES 504-245-4519 | MARINE FABRICATION OFFSHORE SUPPLY VESSELS, CREW BOATS, TUG BOATS, ETC. |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| J. H. RUTTER REX MFG. CO., INC. 145 ROBERT E. LEE BLVD. P.O. BOX 24010 NEW ORLEANS LA 70184 | BERTHA C. SWANNER COORDINATOR (504) 283-7373 | SHIRTS, TROUSERS |
| JAMES T L & CO INC P O BOX 826 KENNER LA 70063 | G. W. JAMES, III DREDGING DIVISION MANAGER 604-467-6000 | DREDGING |
| LOUISIANA STATE UNIVERSITY & A&M COLLEGE RIVER ROAD BATON ROUGE LA 70803 | KINNEY E DICKHUTE ASSISTANT DIRECTOR-PURCHASING 504-388-2176 | EDUCATIONAL INSTITUTION |
| LYKES BROTHERS STEAMSHIP COMPANY 300 POYDRAS STREET NEW ORLEANS LA 70130 | LESTER QUARTERMAN, MANAGER GENERAL PURCHASING AGENT 504-523-6611 X 1384 | INTERNATIONAL STEAMSHIP |
| MCDERMOTT INC. MDERMOTT SHIPYARD P.O. BOX 588 AMELIA LA 70340 | ED DIEHL CONTRACT ADMINISTRATOR 504-631-7581 | SHIPYARD |
| MIKE HOOKS INC POST OFFICE BOX 1525 LAKE CHARLES LA 70602 | STEVE BAUDOIN OFFICE MANAGER 318-436-6693 | MARINE DREDGING |
| RILEY-BEAIRD INC P O BOX 31115 SHREVEPORT LA 71130-1115 | R K SIMS PURCHASING AGENT 318-865-6351 | INDUSTRIAL PRESSURE VESSELS EVAPORATORS |
| STUYVESANT DREDGING COMPANY 3525 NORTH CAUSEWAY BLVD SUITE 612 METAIRIE LA 70002 | JACK FURSE ACCOUNTANT 504-831-0880 | TRAILER SUCTION HOPPER DREDGING |
| TEXTRON INC MARINE SYSTEMS 6800 PLAZA DRIVE NEW ORLEANS LA 70127 | LISA S LAIGAST SMALL BUSINESS ADMINISTRATOR 504/245-6648 | AIR CUSHION VEHICLES SURFACE EFFECT SHIPS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| THIOKOL CORPORATION LOUISIANA ARMY AMMO P O BOX 30058 SHREVEPORT LA 71130 | PIERRE R. ROUSSET SM BUS & SM BUS LIAISON OFCR 318-459-5183 | LOAD ASSEMBLE AND PACK AMMUNITION MFG OF AMMUNITION METAL PARTS |
| WATERMAN STEAMSHIP CORPORATION 837 GRAVIER ST NEW ORLEANS LA 70112 | P E SIQUEIRA MANAGER, PURCHASING 504-586-0500 | OCEAN FREIGHT CARRIAGE |
| ADAMS-RUSSELL ELECTRONICS, INC. ANTENNA & MICROWAVE DIV. HAVERHILL RD AMESBURY MA 01913 | RICHARD KOWALEWSKI PURCHASING MANAGER 617/388-5210 | MICROWAVE COAXIAL CABLES MICROWAVE ANTENNAS |
| AVCO RESEARCH LAB., INC. 2385 REVERE BEACH PARKWAY EVERETT MA 02149 | JOHN E WILD DIRECTOR OF MATERIEL 617-381-4444 | BASIC & APPLIED RESEARCH |
| BAIRD CORPORATION AN IMO DELAVAL COMPANY 125 MIDDLESEX TURNPIKE BEDFORD MA 01730 | C.J. McDONALD SENIOR BUYER 617-276-6046 | NIGHT VISION, ANALYTICAL, OPTICAL, AND MEDICAL EQUIPMENT |
| BIRD-JOHNSON COMPANY 110 NORFOLK STREET WALPOLE MA 02081 | LARRY J. BECKER, DIRECTOR BUS. DEVELOPMENT, ENG. AND MAT 617-668-9610 | MARINE PROPELLERS AND LATERAL THRUSTERS HYDRAULIC ACTUATORS AND MOTORS |
| BOLT BERANEK & NEWMAN INC 10 FAWCET ST. CAMBRIDGE MA 02238 | JOHN FORCUCCI DIRECTOR OF PURCHASING 617-491-1850 | CONSULTING RESEARCH & DEVELOP IN INFORMATION SCIENCES & COMPUTER TECHNOLOGY |
| CHAMBERLAIN MFG CORP NEW BEDFORD DIV 117 KING STREET NEW BEDFORD MA 02745 | LAWRENCE GREENWOOD MATERIAL CONTROL MANAGER 617-996-5621 | AMMUNITION |
| CHARLES STARK DRAPER LABS INC 555 TECHNOLOGY SQUARE CAMBRIDGE MA 02139 | GEORGE W VLACHOS SUBCONTRACTING PLAN ADMIN 617-258-4020 | RESEARCH & DEVELOPMENT IN INERTIAL GUIDANCE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| COMPUTERVISION CORPORATION 201 BURLINGTON ROAD BEDFORD MA 01730 | JAMES HENKLE BUYER - SBLO 617/276-1052 | COMPUTER GRAPHICS EQUIPMENT |
| CRAIG SYSTEMS CORPORATION 10 INDUSTRIAL WAY AMESBURY MA 01923 | L R BARKER PURCHASING MANAGER 617-388-5662 | ELECTRONIC SHELTERS TRANSPORTERS TRANSIT CASES |
| CVD INC. A SUBSIDIARY OF MORTON THIOKOL INC. 185 NEW BOSTON STREET WOBURN MA 01801 | TODD A. LIBBY SBLO 617/933-9243 | ADVANCED OPTICAL MATERIALS R & D |
| DIGITAL EQUIPMENT CORPORATION CONTINENTAL BLVD. MK02-L/G06 MAYNARD MA 03054 | ROBERT E. RANGE OPERATIONS MANAGER 617-351-4227 | AUTOMATED DATA AND TELE- COMMUNICATIONS SERVICE |
| DYNAMICS RESEARCH CORPORATION 60 CONCORD STREET WILMINGTON MA 01887 | ARTHUR BROWN, DIRECTOR CONTRACTS AND ADMINISTRATION 617-475-9090 EXT 2206 | COMPUTER SOFTWARE GUIDANCE SYSTEMS |
| G T E GOVERNMENT SYSTEMS CORPORATION WIS DIVISION 1 FEDERAL STREET BILLERICA MA 01821 | DONNA M. POPSUJ, SMALL & DIS- ADVANTAGED BUS. UTILIZATION OF (617) 671-5636 | COMMAND CONTROL&COMMUNICATION INFORMATION PROCESSING SOFTWARE ENGINEERING |
| G T E GOVT SYSTEMS COMMUNICATION SYSTEMS 77 A STREET NEEDHAM MA 02194 | LAURIE JEANNE CARROLL BUYER 617-455-5296 | ELECTRONIC COMMUNICATION SYSTEMS |
| G T E LABORATORIES INC 40 SYLVAN ROAD WALTHAM MA 02154 | ELIZABETH H. VARGA CONTRACTS ADMINISTRATOR 617-466-2279 | RESEARCH AND DEVELOPMENT |
| GENERAL ELECTRIC CO AIRCRAFT ENGINE GRP 1000 WESTERN AVE LYNN MA 01910 | ANNE M CASEY SMALL & DISADV BUSINESS ADMIN 594-4427 | JET ENGINE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GENERAL ELECTRIC CO AIRCRAFT INSTR DEPT 50 FORDHAM ROAD WILMINGTON MA 01887 | T. M. MILLER PROCUREMENT ADMINISTRATION (617)937-4866 | COCKPIT DISPLAY INSTRUMENTS FUEL MEASUREMENTS FLIGHT INSTRUMENTS |
| GENERAL ELECTRIC CO. MDTCD 166 BOULDER DRIVE FITCHBURG MA 01420 | RONALD N MERKEL MGR SOURCING PROGRAMS 617-343-1378 | STEAM TURBINES COMPRESSORS |
| GTE GOV'T SYSTEMS CORP. ELECTRONIC SYS 200 FIRST AVE. NEEDHAM MA 02194 | EDWIN H. KLIGERMAN SBLO 617-449-2000 | ELECTRONICS ENGINEERING |
| GTE GOVERNMENT SYSTEMS CORP. STRATEGIC SYSTEMS DIV. ONE RESEARCH ROAD WESTBOROUGH MA 01582 | ROBERT W. MUNGOVAN SMALL-DISADV BUS LIAISON OFCR 617-870-4520 | SYSTEMS ENGINEERING C3 COMMUNICATIONS EQUIPMENT LITHIUM POWER SOURCE |
| HONEYWELL INC ELECTRO-OPTICS CENTER 2 FORBES ROAD LEXINGTON MA 02173 | R J WESTON PROCUREMENT ADMINISTRATOR 617-460-5515 | ELECTRO-OPTICAL INSTRUMENTS INFRARED DETECTORS |
| ITEK CORPORATION OPTICAL SYSTEMS DIV 10 MAGUIRE ROAD LEXINGTON MA 02173 | E. R. LANDERS MANAGER, PURCHASING 617-276-2563 | ELECTRO-OPTICAL AND OPTICAL SYSTEMS MIRRORS AND LENSES |
| KOLLMORGEN CORP ELECTRO-OPITCAL DIVISION 347 KING STREET NORTHAMPTON MA 01060 | R. L. SHERMAN, SBLO MANAGER OF PROCUREMENT 413-586-2330 | PRECISION ELECTRO/OPTICAL INSTRUMENTS |
| LITTLE ARTHUR D INC 20 ACORN PARK CAMBRIDGE MA 02140 | HELEN I MACDONALD SUBCONTRACT ADMINISTRATOR 617/864-5770 | RESEARCH & DEVELOPMENT MANAGEMENT CONSULTANT ENGINEERING SERVICES |
| M A COM INC MICRO WAVE ASSOCIATES 7 NEW ENGLAND EXECUTIVE PARK BURLINGTON MA 01803 | LAWRENCE C GOODRICH II MANAGER MATERIAL 617/272-3000 EXT 2360 | ELECTRONIC COMPONENTS COMMUNICATION EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| M I T 77 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139 | MICHAEL A. SILVIA, MGR PURCHASING FIELD OFFICE 617-253-5460 | EDUCATIONAL INSTITUTION |
| M I T LINCOLN LABORATORY 244 WOOD STREET LEXINGTON MA 02173 | C W CAHALANE PURCHASING MANAGER 617-862-5500 | RESEARCH AND DEVELOPMENT WORK IN ADVANCED ELECTRONICS |
| MITRE CORPORATION P O BOX 208 BEDFORD MA 01730 | HENRY T SPIERS SMALL BUSINESS ADMINISTRATOR 617/271-2471 | RESEARCH AND DEVELOPMENT |
| NORTHROP CORP PRECISION PRODS 100 MORSE STREET NORWOOD MA 02062 | J M SHANNAHAN UNIT MANAGER 617-762-5300 | GYROSCOPES NAVIGATION SYSTEMS GUIDANCE SYSTEMS |
| NORTON CO INDUSTRIAL CERAMICS DIVISION 1 NEW BOND STREET WORCESTER MA 01606 | MARSHALL H. MASON ICD PURCHASING MANAGER 617-795-2633 | REFRATORIES, CERAMIC COMPONENTS, CRASHWORTHY HELICOPTER ARMOR, SEATS, PANEL |
| PARKER HANNIFIN CORPORATION METAL BELLOWS DIVISION/PARKER BERTEA AER 1075 PROVIDENCE HIGHWAY SHARON MA 02067 | JOHN R BARRETT ACCOUNT SPECIALIST (617) 668-3050 | WELDED DIAPHRAGM METAL BELLOWS VACUUM PUMP/COMPRESSORS FLEXIBLE SHAFT COUPLINGS |
| R C A CORP AUTOMATED SYSTEMS P O BOX 588 BURLINGTON MA 01803 | A H GOULTER MANAGER, SUBCONTRACTS 617-229-3536 | AUTOMATIC TEST SYSTEMS COMMAND & CONTROL ELECTRONIC WARFARE SYSTEMS |
| RAYTHEON COMPANY EQUIPMENT DIVISION BOSTON POST ROAD WAYLAND MA 01778 | L. JOHNSON, SMALL AND MINORITY BUSINESS LIAISON OFFICER (617) 440-5548 | ELECTRONIC EQUIPMENT RADARS COMPUTERS |
| RAYTHEON COMPANY MICROWAVE & POWER TUBE 465 CENTRE STREET QUINCY MA 02169 | R. E. DOYLE PROCUREMENT MANAGER 617/479-5300 | INDUSTRIAL TUBES CATHODE RAY TUBES MICROELECTRONICS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| RAYTHEON COMPANY MICROWAVE & POWER TUBE FOUNDRY AVENUE WALTHAM MA 02254 RAYTHEON COMPANY MISSILE SYS DIV-ANDOVER 350 LOWELL STREET ANDOVER MA 01810 | G J GRADY SBLO 617/899-8400 EXT 3813 TIMOTHY J. PEQUIGNOT MANAGER, PROCUREMENT PLANNING 617-475-5046 | MICROWAVE TUBES MAGNETIC PRODUCTS PATRIOT AND HAWK MISSILE AND GROUND EQUIPMENT |
| RAYTHEON COMPANY MISSILE SYSTEMS DIV BOX 740 WOBURN STREET LOWELL MA 01853 | LAWRENCE R BENASSI SUBCONTRACTS MANAGER 617-458-5950 | MISSILES |
| RAYTHEON COMPANY MISSILES SYSTEMS DIV HARTWELL ROAD BEDFORD MA 01730 | GEORGE D. FOX SMALL BUSINESS LIAISON OFFICER 617/274-7442 | AIR DEFENSE MISSILE SYSTEMS |
| RAYTHEON COMPANY RESEARCH DIVISION 131 SPRING STREET LEXINGTON MA 02173 | BARRY SALKOVITZ MATERIALS MANAGER 617/860-3121 | SEMICONDUCTOR DEVICES & COMPONENTS INFRARED MATERIALS & COMPONENT |
| RAYTHEON COMPANY SMDO 5 BEARFOOT ROAD NORTHBORO MA 01532 | STEVEN WALTON PROCUREMENT SPECIALIST 617/393-7300 | SOLID STATE MICROWAVE DEVICES FERRITE DEVICES YIG FILTER DEVICES |
| RAYTHEON SERVICE CO 2 WAYSIDE AVE BURLINGTON MA 01803 | DONALD S JOHNSON PURCHASING MANAGER 617/272-9300 | INSTALLATION SERVICES EQUIPMENT REPAIR SYSTEM MAINTENANCE |
| SOFTECH, INC. 460 TOTTEN POND ROAD WALTHAM MA 02254 | CAROL WOODS PURCHASING MANAGER (617) 890-6900 | CUSTOM SOFTWARE DESIGN/ DEVELOPMENT |
| TACTICAL SYSTEMS DIVISION 400 JOHN QUINCY ADAMS RD. TAUNTON MA 02780 | RICHARD B. KENDALL PROCUREMENT MANAGER (617) 880-4532 | MOBILE SUBSCRIBER EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| TEXTRON DEFENSE SYSTEMS 201 LOWELL STREET WILMINGTON MA 01887 | DARYL JOHNSON SBLO 617-851-1323 | R & D STRATEGIC SYSTEMS R & D TACTICAL SYSTEMS ADV RE-ENTRY & SPACE TECHNOLOG |
| TEXTRON INC/AVCO SPECIAL MATERIALS DIV 2 INDUSTRIAL AVENUE LOWELL MA 01851 | ALLEN A NAVARRO DIR CONTRACTS & PURCHASING 617-454-5537 | BORON PRODUCTS GRAPHITE PRODUCTS FIRE PRODUCTS |
| VARIAN ASSOCIATES BEVERLY DIVISION SALEM ROAD BEVERLY MA 01915 | CHRIS DELORENZO PURCHASING MANAGER 617-922-6000 | MAGETRON TUBE COMPONENTS & EQUIPMENT |
| WYMAN GORDON COMPANY EASTERN DIVISION 244 WORCESTER STREET NORTH GRAFTON MA 01536 | MARWOOD E. RAND DIRECTOR OF PURCHASIONG 617-756-5111 | CLOSED DIE FORGING |
| A A I CORPORATION P O BOX 153 BALTIMORE MD 21030-0153 | W N MEYERS CORP DIRECTOR OF PROCUREMENT 301-628-3303 | U S GOVT CONTRACTS MIL SALES TO FOREIGN COUNTRIES SALES TO IND & LAW ENFOR GRPS |
| A R I N C RESEARCH CORPORATION 2551 RIVA ROAD ANNAPOLIS MD 21401 | JOYCE G. FLYNN SMALL BUSINESS SPECIALIST 301-266-4662 | ENGINEERING SERVICES |
| ADAMS RUSSELL MICRO-TEL DIVISION 10713 GILROY ROAD HUNT VALLEY MD 21030 | GEORGE J. LOUIS III SMALL BUSINESS ADMIN. 301-771-0077 | MICROWAVE EQUIP FOR TEST MEASUREMENT & SURVEILLANCE APPLICATIONS |
| ALLIED CORPORATION BENDIX COMMUNICATIONS DIVISION 1300 EAST JOPPA ROAD BALTIMORE MD 21204 | F W HALEY DIRECTOR OF MATERIAL 301/583-4426 | ELECTRONIC COMMUNICATION DEVICES |
| ALLIED CORPORATION BENDIX ENVIRONMENTAL SYSTEMS DIV 1400 TAYLOR AVENUE, P.O.BOX 9840 BALTIMORE MD 21284-9840 | C T COARD PURCHASING MANAGER 301-321-5208 | METEOROLOGICAL PRODUCTS TOXIC AGENT DETECTORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| AMSTAR ELECTRONICS GROUP 5300 SPECTRUM DRIVE FREDERICK MD 21701 | ALAN R. ALBRECHT MANAGER, CONTRACTS (301) 694-5300 | VHF/UHF STRATEGIC RCVRS MF/HF/VHF/UHF TACTICAL RCVRS TELEMETRY SIGNAL PROCESSING |
| AUTOMATION INDUSTRIES INC VITRO LABS DIV 14000 GEORGIA AVENUE SILVER SPRING MD 20910 | J.B. ARMSTRONG S&SDBUS 301-231-2200 | ENGINEERING SERVICES |
| BATA SHOE COMPANY INC US ROUTE 40 BELCAMP MD 21017 | D A GREENBAUM MANAGER OF CONTRACTS 301-272-2000 | COLD WEATHER FOOTWEAR |
| BECTION DICKENSON AND CO. BBL MICROBIOLOGY SYSTEMS DIV. 250 SCHILLING CIRCLE COCKEYSVILLE MD 21030 | HELEN H. BECKER, MANAGER PACKAGE DESIGN & PROCUREMENT 301/584-7180 | DIAGNOSTIC LAB PRODUCTS |
| BENDIX FIELD ENGINEERING CORPORATION 92500 BENDIX ROAD COLUMBIA MD 21045 | JOHN H. DUCKTER MGR OF PURCHASING 301-964-3700 | FIELD ENGINEERING SERVICES |
| BOOZ ALLEN & HAMILTON INC 4330 EAST WEST HIGHWAY BETHESDA MD 20814 | ROBERT G LODER DIRECTOR GOVERNMENT LIAISON 301-951-2825 | RESEARCH AND DEVELOPMENT PROFESSIONAL SERVICES |
| EG&G WASHINGTON ANALYTICAL SVCS CTR, INC. 2150 FIELDS ROAD ROCKVILLE MD 20850 | MARK P. SCHRAGE CONTRACT ADMINISTRATOR, SR 301-840-3353 | ENGINEERING & MANAGEMENT SVC |
| ELECTRONIC DATA SYSTEMS FEDERAL CORP 6430 ROCKLEDGE DRIVE BETHESDA MD 20817 | BONNIE JEAN KNUDSEN MANAGER AUDIT COMPLIANCE 301-564-5266 | AUTOMATIC DATA PROCESSING SERVICES LIGHT MANUFACTURING |
| FAIRCHILD COMMUNICATIONS & ELECTRONIC CO 20301 CENTURY BOULEVARD GERMANTOWN MD 20874-1182 | D LEWIS SMALL BUSINESS ADMINISTRATOR 301-428-6441 | MILITARY AVIONICS SUBSYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| FAIRCHILD INDUSTRIES INC SPACE COMPANY 20301 CENTURY BLVD GERMANTOWN MD 20874-1181 | L L RAINES SMALL BUSINESS LIAISON OFFICER 301/428-6424 | DESIGN DATA HANDLING EQUIPMENT FOR SPACE SATELLITES ELECTRONIC ENGINEERING |
| GOULD INC OCEAN SYSTEMS DIVISION 6711 BAYMEADOW DRIVE GLEN BURNIE MD 21061 | BARBARA KAZMIERCZAK SMALL BUSINESS LIAISON OFFICER 301-787-3885 | TOWED SONAR ARRAYS MARINE INSTRUMENTATION |
| I I T RESEARCH INSTITUTE 185 ADMIRAL COCHRANE DRIVE ANNAPOLIS MD 21401 | BURNES B. THOMAS JR. DIRECTOR OF ADMINISTRATION 301-267-2255 | RESEARCH AND DEVELOPMENT |
| JOHN SHORT & ASSOCIATES, INC. P.O. BOX 1305 COLUMBIA MD 21044 | TONYA A. WILL SMALL BUSINESS LIAISON OFFICER (301) 964-2811 | HEALTH SERVICES |
| JOHNS HOPKINS UNIV APPLIED PHYSICS LAB JOHNS HOPKINS ROAD LAUREL MD 20707 | B L KIRCHHOFFER SMALL BUSINESS LIAISON OFFICER 301-953-7100 | RESEARCH AND DEVELOPMENT |
| LITTON SYSTEMS INC AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740 | D L MEYER SB/SDB ADMINISTRATOR 301-454-9259 | HF COMMUNICATIONS SYSTEMS PASSIVE DETECTION SYSTEMS TACTICAL RECONNAISSANCE SYSTS |
| MARTIN MARIETTA AERO & NAVAL SYSTEMS AEROSPACE 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220 | W S HALL SMALL BUSINESS ADMINISTRATOR 301-682-1531 | NAVAL WEAPONS AIR FORCE AIRCRAFT/MISSILES ARMY MISSILES |
| MARTIN MARIETTA CORP DATA SYSTEMS DIVISION 6303 IVY LANE GREENBELT MD 20770 | GREGORY B HERLEAN SUBCONTRACT PLAN ADMINISTRATOR (301) 982-6759 | FIELD SERVICES REMOTE COMPUTING SERVICES INTEGRATION SERVICES |
| MCCORMICK & CO., INC. MCCORMICK/SCHILLING DIV. 414 LIGHT STREET BALTIMORE MD 21202 | TODD KANE PROCUREMENT ADMINISTRATOR 301/547-6006 | SPICES, SEASONINGS AND EXTRACT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| MORTON THIOKOL, INC ELKTON DIVISION P O BOX 241 ELKTON MD 21921 | M PARKS MANAGER PROCUREMENT 301-398-3000 | STAR ROCKET MOTORS MX LEGG & TVC ALTAIR-POSEIDON GAS GENERATORS |
| O A O CORPORATION 7500 GREENWAY CENTER GREENBELT MD 20770 | J F STUART DIRECTOR OF PROCUREMENT (301) 345-0750 | SYSTEMS DEVELOPMENT AEROSPACE ENGINEERING FACILITIES MANAGEMENT |
| ORI INC 1375 PICCARD DRIVE ROCKVILLE MD 20850 | GAIL L. JOHNSON MANAGER OF CONTRACT ADMIN. 301-670-2110 | ENGINEERING SERVICES ANALYTICAL RESEARCH AND DEVELOPMENT |
| RACAL COMMUNICATIONS INC 5 RESEARCH PLACE ROCKVILLE MD 20850 | ANDREW BENJAMIN LIAISON OFCR & DIR OF PROCURE. (301) 948-4420 | HF RADIO RECEIVERS DIGITAL COMMUNICATIONS DEVICES BATTERY CHARGERS & BATTERIES |
| S A F T CORP S A F T SCORE INC 200 WIGHT AVE COCKEYSVILLE MD 21030 | ALLAN E NICHOLS SBLO (301) 771-3200 X112 | LITHIUM SULFUR DIOXIDE BATTERY THERMAL BATTERY |
| SINGER COMPANY LINK DIVISION 11800 TECH ROAD SILVER SPRING MD 20904 | BRUCE ALESHIRE MANAGER PURCH & SUBCONTRACT 301-622-4400 | SIMULATION AND TRAINING DEVICE |
| SPACE COMMUNICATIONS COMPANY 1300 QUINCE ORCHARD BLVD GAITHERSBURG MD 20878 | STEVEN KLEMKO, JR MANAGER PROCUREMENT & MATERIAL 301/390-1349 | COMMAND SYSTEMS CONTROL SYSTEMS COMMUNICATION SYSTEMS |
| TELEDYNE ENERGY SYSTEMS 110 W. TIMONIUM ROAD TIMONIUM MD 21093 | RONALD L. YOUNG PURCHASING MANAGER (301) 252-8220 | THERMOELECTRIC POWER SYSTEMS HYDROGEN GENERATION SYSTEMS |
| THE JOHNS HOPKINS UNIVERSITY PURCHASING DEPARTMENT CHARLES & 34TH STREETS BALTIMORE MD 21218 | KIM AMDRULONIS SMALL BUSINESS COORDINATOR (301) 338-8383 | RESEARCH EDUCATION |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| WESTINGHOUSE ELECTRIC CORP DEF & ELEC P O BOX 1693 BALTIMORE MD 21203 | VOLTAIRE C WALKER, MANAGER SOCIOECONOMIC PROCUREMENT 301-765-8269 | AVIONICS FIRE CONTROL SYSTEMS GUIDANCE SYSTEMS |
| BATH IRON WORKS CORPORATION 700 WASHINGTON STREET BATH ME 04530 | MARGARET MARR SMLO 207-442-1057 | SHIPBUILDING |
| CHAMBERLAIN MANUFACTURING SACO DEFENSE INC 291 NORTH STREET SACO ME 04072 | SUSAN WALSH SBLO 207/283-3611 | ORDNANCE MATERIEL |
| CIANBRO CORPORATION HUNNEWELL SQUARE P O BOX D PITTSFIELD ME 04967 | ROBERT J. DESJARDINS SENIOR VICE PRESIDENT 207-487-3311 | GENERAL CONTRACTOR |
| A A R BROOKS & PERKINS 12633 INKSTER ROAD LIVONIA MI 48150 | C O KRISHER, MANAGER CONTRACT ADMINISTRATION DEPT. 313-522-2000 | CARGO HANDLING SYSTEM AIRCRAFT AEROSPACE COMPONENTS LONG TERM STORAGE SYSTEM |
| ADVANCED TECHNOLOGY AND TESTING 12921 STARK ROAD LIVONIA MI 48150 | CHARLES B THORNELL JR CONTRACT ADMINISTRATOR 313/522-1900 | AUTOMATED TEST EQUIPMENT |
| AEROQUIP CORPORATION AEROSPACE DIVISION 300 SOUTH EAST AVENUE JACKSON MI 49203 | MICKEY CROMLEY SMALL BUSINESS LIAISON OFFICER 517-787-8121 | AIRCRAFT HOSE ASSEMBLIES AIRCRAFT COUPLING ASSEMBLIES |
| ALLIED/BENDIX AEROSPACE GSD COURTER OPERATIONS 375 N LAKE STREET BOYNE CITY MI 49712 | CAL L. GOTTS PURCHASING MANAGER 616-582-6526 | GYROS INDICATORS/SERVO MECH ACCELEROMETERS |
| ARMORED VEHICLE TECHNOLOGIES ASSOCIATED 750 STEPHENSON HIGHWAY, SUITE 200 TROY MI 48083 | R. H. MORIEDO MANAGER, SUBCONTRACTS (313) 280-8362 | TRACKED VEHICLE CONCEPTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| BABCOCK INDUSTRIES INC. ACCO CONTROLS GROUP 1022 E. MICHIGAN ST., P.O. BOX 608 ADRIAN MI 49221 | LELA M BENSCHOTER ADMIN. GOV PRODUCTS & INTNTL 517-265-4885 | WIRE STRAND STEEL ARMOR TOW TARGET CABLE |
| CADILLAC GAGE TEXTRON 25760 GROESBECK HIGHWAY WARREN MI 48089 | D A LINDH DIRECTOR OF PURCHASES 313-777-7100 | COMBAT VEHICLE OPERATIONS CONTROL SYSTEMS OPERATIONS |
| CADILLAC MANUFACTURING DIVISION 201 HAYNES ST/PO BOX 550 CADILLAC MI 49601 | A. BARBARA FOSTER SMALL BUSINESS LIAISON SPEC. 616/775-8808 | AIR CARGO PALLETS |
| CLARK COMPONENTS NORTH AMERICA A BUS. UNIT OF CLARK EQUIPMENT CO. 324 E. DEWEY AVE. BUCHANAN MI 49107 | MARY E. BYBEE SMALL BUS/MBE CORPORATE COORD 616-697-4274 | MATERIAL HANDLING EQUIPMENT CONSTRUCTION MACHINERY |
| DANA CORP. FORMSPRAG-WARREN PLANT 23601 HOOVER ROAD WARREN MI 48090 | JOSEPH V. PISTORIO PURCHASING MANAGER 313/758-5000 | OVER-RUNNING CLUTCHES |
| DOVER CORPORATION BLACKMER PUMP DIVISION 1809 CENTURY AVENUE GRAND RAPIDS MI 49509 | STEVEN STRAAYER PURCHASING OFFICER (616)241-1611 | ROTARY PUMPS PUMP PARTS REPAIR SERVICE |
| DOW CORNING CORPORATION 3901 S. SAGINAW ROAD, BOX 995 MIDLAND MI 48686-0995 | THOMAS C. KONING MATERIAL SUPPLY MANAGER 517/496-4392 | SILICONE MFG |
| ENVIRONMENTAL RESEARCH INSTITUTE OF MICH P O BOX 8618 ANN ARBOR MI 48107 | JOSEPH R WELCH MANAGER CONTRACT ADMINISTRATN 313-994-1200 | RESEARCH AND DEVELOPMENT |
| FEDNAV (USA) INC. 174 SOUTH CLARK ST. DETROIT MI 42809 | DAVID W. OBERLIN PRESIDENT 703-525-8222 | OCEAN VESSEL (RO/RO) LINER SERVICE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| FORD MOTOR COMPANY PLASTIC PRODUCTS DIV 50000 GRAND RIVER EXPRESSWAY WIXOM MI 48096 | B A MILLER CONTRACTS ADMINISTRATOR 313/344-6104 | 25MM AMMUNITION CONTAINER |
| GENERAL DYNAMICS LAND SYSTEMS INC P O BOX 2071 WARREN MI 48090 | J. RYAN CHIEF, MAJOR SYSTEMS PROCUREMENT 313 825 4373 | MANUFACTURING ENGINEERING ADMINISTRATION |
| GENERAL MOTORS CORP ROCHESTER PRODUCTS 2100 BURLINGAME SW GRAND RAPIDS MI 49501 | JOHN G. MC DANIEL SENIOR BUYER 616-247-5240 | AIRCRAFT FUEL NOZZLES AND PARTS |
| HARSCO BMY 31778 ENTERPRISE DRIVE LIVONIA MI 48150 | ROBERT J DODGE SMALL BUSINESS ADMINISTRATOR 313 427-8000 | M939A2 SERIES, 5-TON TRUCK |
| HOWMET TURBINE COMP CORP WHITEHALL MACH. 555 BENSTON RD WHITEHALL MI 49461 | D W DOSTERT PURCHASING AGENT 616 894-7410 | TURBINE ENGINE COMPONENT MACHINING |
| JET ELECTRONICS & TECHNOLOGY INC 5353 52ND STREET SE GRAND RAPIDS MI 49508 | CLYDE L ECKMAN SMALL BUSINESS LIAISON OFFICER 616-949-6600 | AIRCRAFT INSTRUMENTS |
| JOHNSON TECHNOLOGY, INC 2034 LATIMER DRIVE MUSKEGON MI 49442 | MARK R. WALLING PURCHASING AGENT (616) 777-2685 | TURBINE ENGINE COMPONENT PARTS |
| KAYDON CORPORATION 2860 MCCracken STREET MUSKEGON MI 49443 | KURT J BRIGGS BUYER 616-755-3741 | BEARINGS |
| M C AEROSPACE CORP P O BOX 126 LAKE ORION MI 48035 | H C TEEL PURCHASING AGENT 313-693-8311 | HYDRAULIC AND PNEUMATIC COMPONENTS FOR MILITARY APPLICATIONS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| MOTOR WHEEL CORPORATION 4000 COLLINS ROAD LANSING MI 48910-5894 | R J BLACKMAN CORPORATE PURCHASING AGENT 517-337-5801 | TANK WHEELS |
| NORWOOD PRECISION PRODUCTS, INC 19540 ALLEN RD., WAYNE COUNTY MELVINDALE MI 48122 | MICHAEL J. ZIELINSKI CONTRACT ADMINISTRATOR 313-383-5700 | AIRCRAFT ENGINES GEARS, GEAR- SHAFTS, & SPLENED SHAFTS |
| PNEUMO CORP NWL CONTROL SYSTEMS 2220 PALMER AVENUE KALAMAZOO MI 49001 | T E TAYLOR SMALL BUSINESS LIAISON OFFICER 616-384-3410 | AIRCRAFT FLIGHT CONTROL SYSTMS JET ENGINE CONTROLS MISSILE FLIGHT CONTROL SYSTEMS |
| SEALED POWER CORP. KENT-MOORE TOOL GROUP 1600 EXECUTIVE DRIVE JACKSON MI 49203-4299 | ALAN TRUSKOWSKI SALES ENGINEER 517-788-6210 EXT. 254 | SPECIAL MSERVICE TOOLS SERVICE EQUIPMENT SERVICE INSTRUMENTS |
| SLI AVIONIC SYSTEMS CORP. SMITHS INDUSTRIES, INC. 4141 EASTERN AVENUE S E GRAND RAPIDS MI 49508 | M. COLE SMALL BUSINESS LIAISON OFFICER 616-241-7309 | GYROSCOPES AND GYRO SYSTEMS WEAPON DELIVERY SYSTEMS PERFORMANCE/NAVIGATION |
| SMITH HINCHMAN & GRYLLS ASSOCIATES INC 455 WEST FORT STREET DETROIT MI 48226 | WILLIAM M. CRAIG PROJECT MGR.NT 313-964-3000 | ARCHITECTURAL/ENGINEERING SERVICES |
| SPARTON CORPORATION ELECTRONICS DIVISION 2400 E GANSON JACKSON MI 49202 | JOHN H BODDE ADMIN., SMALL & DISADVANTAGED 517-787-8600 | MILITARY ELECTRONICS |
| TELEDYNE CONTINENTAL MOTORS GENERAL PROD 76 GETTY STREET MUSKEGON MI 49442 | F T STRACH CONTRACT ADMINISTRATION 616-724-2974 | TANK ENGINES OTHER COMPONENT PARTS |
| TEXTRON INC FUEL SYSTEMS TEXTRON INC 700 NORTH CENTENNIAL ZEELAND MI 49464 | BRENT CROZIER PURCHASING SUPERVISOR 616-772-9171 | FUEL NOZZLES SPRAY RINGS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| UPJOHN COMPANY 7171 PORTAGE ROAD KALAMAZOO MI 49001 | JAMES R. FOSTER SMALL BUSINESS LIAISON OFF. 616-323-5411 | PHARMACEUTICALS |
| WILLIAMS INTERNATIONAL CORPORATION P O BOX 200 WALLED LAKE MI 48088 | D M SCALLION MANAGER SUBCONTRACTING 313-624-5200 | GAS TURBINE ENGINES ENGINE AND A P U SPARE PARTS RESEARCH AND DEVELOPMENT |
| CLEVELAND GEAR COMPANY COLUMBIA GEAR DIV P O BOX 1000 AVON MN 56310 | THOMAS C. HEINZEL SMALL&SM DISADV BUSINESS COORD 612-356-7301 | GEARS DRIVETRAINS & ASSEMBLIES |
| CONTROL DATA CORP 8100 34TH AVENUE S MINNEAPOLIS MN 55420 | J A TOWERS MGR CORPORATE PROCUREMENT 612-853-3010 | LARGE COMPUTERS PERIPHERAL PRODUCTS DATA SERVICES |
| CONTROL DATA CORP GOVT SYSTEMS OPERATIONS 6740 SHADY OAK ROAD EDEN PRAIRIE MN 55344 | W F ERCHUL SBLO/PROCUREMENT 612-828-7383 | COMPUTERS & COMPONENTS |
| DONALDSON COMPANY INC P O BOX 1299 MINNEAPOLIS MN 55440 | PAUL ANDRE PURCHASING MANAGER 612-887-3046 | VEHICLE FILTRATION PRODUCTS VEHICLE EXHAUST SYSTEMS INDUSTRIAL AIR FILTRATION PROD |
| F M C CORPORATION NORTHERN ORDNANCE DIV 4800 EAST RIVER ROAD MINNEAPOLIS MN 55421 | R. J. MONSON PURCHASING CONTRACTS ADMIN. 612-572-7300 | NAVAL ORDNANCE |
| FEDERAL CARTRIDGE CORP 900 EHLEN DRIVE ANOKA MN 55303 | RICK BENNETTERSON PURCHASING MANAGER 612/422-2224 | AMMUNITION |
| FEDERAL CARTRIDGE CORP TWIN CITIES ARMY NEW BRIGHTON MN 55112 | H O HOLMBERG PROCUREMENT COORDINATOR 612-633-2301 | STANDBY OPERATING AND MAINTENANCE TENANT SUPPORT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HONEYWELL INC AVIONICS DIVISION 5775 WAYZATA BLVD MINNEAPOLIS MN 55440 | T A STACHOWIAK SUPERVISOR OF PROCUREMENT 612-542-5782 | MILITARY & COMMERCIAL AVIATION GUIDANCE NAVIGATION SPACE & STRATEGIC APPLICATIONS |
| HONEYWELL INC DEFENSE SYSTEMS DIVISION 5640 SMETANA DRIVE MINNETONKA MN 55343 | KELLY J GILBERT MANAGER OF ADMINISTRATION 612-931-7040 | AMMUNITION-MINES UNDERSEA SYSTEMS AIR AND SURFACE WEAPONS |
| HONEYWELL INC SOLID STATE DEVELOPMENT 12001 STATE HWY 55 PLYMOUTH MN 55441 | ROGER KLINKHAMMER MANAGER OF PROCUREMENT 612-541-2023 | DESIGN & DEVELOPMENT OF SOLID STATE DEVICES |
| HONEYWELL INC UNDERSEAS SYSTEMS DIVISION 600 2ND STREET NE HOPKINS MN 55343 | L. L. PEARL SUPERVISOR OF ADMINISTRATION 612-931-6806 | TORPEDO SYSTEMS UNDERSEA DEFENSE PRODUCTS |
| M T S SYSTEMS CORPORATION 14000 TECHNOLOGY DRIVE EDEN PRAIRIE MN 55344 | CAROL MELBY CONTRACTS ADMINISTRATOR 612-937-4581 | ELECTRO HYDRAULIC MATERIALS TESTING FORMING & POSITIONING SYSTEMS |
| MAYO FOUNDATION 200 FIRST STREET SW ROCHESTER MN 55905 | ROBERT LANDES MATERIALS MANAGEMENT 507-284-5768 | MEDICAL CARE |
| MINNESOTA MINING & MFG COMPANY 3M CENTER, P O BOX 33327 ST PAUL MN 55133 | REX I BEEMER, SMALL BUSINESS ADMIN. & MINORITY VENDOR COOR. 612 733 4988 | TAPES ABRASIVES COPY CHEMICALS MEDICAL PR |
| MORTENSON M A & COMPANY P.O. BOX 710 MINNEAPOLIS MN 55440 | ROBERT G. RANDLE, DIRECTOR OF BUSINESS & EMPLOYMENT OPPORTNT 612-522-2100 | GENERAL CONTRACTOR |
| ONAN CORPORATION ONAN DIVISION 1400 73RD AVENUE NE MINNEAPOLIS MN 55432 | A. CLAYTON ZIMMERMAN PURCHASING MANAGER 612-574-5500 | GENERATORS ENGINES CONTROLS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PILLSBURY COMPANY 2790 PULLSBURY CENTER MINNEAPOLIS MN 55402 | JIM FLORIN MANAGER - MRE (612) 330-7175 | DRY, REFRIGERATED, CANNED & FROZEN FOOD PRODUCTS |
| ROSEMOUNT INC AEROSPACE DIVISION 14300 JUDICIAL ROAD BURNSVILLE MN 55337 | JOHN S KENNY MANAGER DIVISION PROCUREMENT 612-435-4250 | INSTRUMENTS |
| TENNANT CO 701 N LILAC DR., P.O. BOX 1452 MINNEAPOLIS MN 55440 | DON D CARLTON CORPORATE PURCHASING MANAGER (612)540-1331 | INDUSTRIAL FLOOR SWEEPERS INDUSTRIAL FLOOR SCRUBBERS INDUSTRIAL FLOOR SCARIFIERS |
| UNISYS CORPORATION DEFENSE SYSTEMS/ COMPUTER SYSTEMS DIV P.O BOX 64525 ST PAUL MN 55164 | MICHAEL C FARRELL SMALL BUSINESS LIAISON OFFICER 612/687-1884 | LARGE & MEDIUM SCALE COMPUTERS MICRO COMPUTERS INFORMATION HANDLING SYSTEMS |
| ALBERICI CONSTR CO INC & LUHR BROS INC 2150 KIENLEN AVENUE ST LOUIS MO 63121 | BRUCE D KAUFMAN, SUBCONTRACT AND PROCUREMENT MANAGER 314-261-2611 | GENERAL CONSTRUCTION |
| AMERICAN RECREATION PRODUCTS INC 500 ORCHARD STREET NEW HAVEN MO 63068 | DEBRA SNEED PURCHASING COORDINATOR (314) 237-4294 | TENT |
| BLACK & VEATCH, ENGINEERS-ARCHITESTS 1500 MEADOW LAKE KPARKWAY KANSAS CITY MO 64114 | GEORGE J HIRT PARTNER (913) 339-7135 | ENGINEERING-ARCHITECTURAL SVCS |
| EAGLE-PICHER INDUSTRIES INC ELCTRNCs DIV P O BOX 47 JOPLIN MO 64802 | MARY ANN METSKER SMALL BUSINESS LIAISON OFFICER 417-623-8000 | SPECIAL PURPOSE BATTERIES |
| EAGLE-PICHER INDUSTRIES, INC. ELECTRONICS DIVISION P.O. BOX 130, BETHEL ROAD SENECA MO 64865 | EARL S. CARR ENGINEERING MANAGER (417) 776-2256 | BATTERIES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| EMERSON ELECTRIC CO ELECTRONICS & SPACE 8100 WEST FLORISSANT AVENUE ST LOUIS MO 63136 | D. J. MONICA SMALL/SOC DISADVANTAGED OFFICR 314-553-3075 | I T V WEAPON SYSTEMS TEAMPACK F5 RADAR |
| HARVARD INDUSTRIES INC INTERIORS MFG DIV 4321 SEMPLE AVENUE ST LOUIS MO 63120 | MICHAEL J. GRAY ASST. PURCHASING AGENT 314-382-5590 | METAL OFFICE FURNITURE CASE GOODS/DORMITORY FURNITURE ROCKET LAUNCHER |
| HOWARD NEEDLES TAMMEN & BERGENDOFF 9200 WARD PARKWAY KANSAS CITY MO 64141 | H JEROME BUTLER ASSOCIATE 816/333-4800 | ARCHITECTURE ENGINEERING PLANNING |
| HOWARD NEEDLES TAMMEN & BERGENDOFF P.O. BOX 412197 KANSAS CITY MO 64141 | H. J. BUTLER, ASSOCIATE SBLO 816-333-4800 | ARCHITECTURE ENGINEERING PLANNING |
| INTERNATIONAL SHOE COMPANY 2001 WALTON ROAD ST LOUIS MO 63114 | THOMAS J HARTMAN MANAGER PROCUREMENT (314) 426-1310 | FOOTWEAR |
| MCDONNELL DOUGLAS CORP ASTRONAUTICS CO P O BOX 516 ST LOUIS MO 63166 | J J FINNEGAN SM-DIS BUSINESS&SUPPLIER EVAL 314-232-8722 | AEROSPACE PRODUCTS |
| MCDONNELL DOUGLAS CORP ELECTRONICS CO 2600 N THIRD STREET BOX 426 ST CHARLES MO 63301 | J E GILLILAND JR MANAGER PROCUREMENT NEG & ADM 314-925-4647 | ELECTRONICS AVIONICS AUDIO PRODUCTS |
| MIDWEST RESEARCH INSTITUTE 425 VOLKER BLVD KANSAS CITY MO 64110 | PATRICIA J. TUCKER SUPERVISOR PURCHASING DEPT. 816-753-7600 | CONTRACT R & D |
| OLIN CORPORATION LAKE CITY ARMY AMMUNITION PLANT INDEPENDENCE MO 64051 | D. W. NAIL ACTING PURCHASING AGENT 816-796-7221 | MILITARY SMALL ARMS AMMUNITION |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PENSACOLA CONSTRUCTION CO 8901 STATE LINE/PO BOX 33126 KANSAS CITY MO 64114 | H W MARTIN SBLO (816) 363-2100 | GENERAL CONTRACTOR - HEAVY CONSTRUCTION |
| SACHS ELECTRIC CO P.O. BOX 96 ST LOUIS MO 63166 | STEPHEN C SACHS VICE CHAIRMAN 314-532-2000 | ELECTRICAL CONSTRUCTION |
| STG ELECTROSYSTEMS, INC BRUNSWICH DEFENSE DIVISION 15332 MANCHESTER ROAD, SUITE 215 BALLWIN MO 63011 | ROY POST SBLO (314) 391-7090 | AIRCRAFT SURVIVABILITY EQUIPMT |
| TELEDYNE NEOSHO P O BOX 648 NEOSHO MO 64850 | JERRY L. YEAGER PURCHASING AGENT SBLO 417-451-1810 | GAS TURBINE ENGINE OVERHAUL ENGINE COMPONENT OVERHAUL |
| UNIDYNAMICS ST LOUIS INC 472 PAUL AVENUE FERGUSON MO 63135 | R D HAYS SMALL BUSINESS LIAISON OFFICER 314-522-6700 | WEAPONS HANDLING SYSTEMS MARINE ELEVATORS ELECTRONIC COMPUTERS FOR GAS |
| UNIDYNAMICS/MICDWEST OPERATIONS CRANE DEFENSE & SPECIALTY SYSTEMS 1450 SO. 2ND STREET ST. LOUIS MO 63104 | J. SOKOLICH SBLO 314-621-8300 | MARINE & SPECIAL ELEVATORS |
| VALENTEC OLIVETTE 9315 OLIVE BLVD ST LOUIS MO 63132 | STANLEY A NELMS SBLO (314) 997-6656 | PROJECTILES CASE BASES & SEAL ASSEMBLIES AMMUNITION CONTAINERS |
| VALENTEC-POHLMAN CO., INC 2456 ADIE ROAD MARYLAND HEIGHTSMO 63043 | RONALD L MUDD SBLO (314) 432-5595 | PROJECTILES FUZE, FIRING MECH ASSY COMMERCIAL PRODUCTS |
| WILCOX ELECTRIC INC 2001 NE 46TH STREET KANSAS CITY MO 64116 | M. E. PIEDIMONTE SMALL BUS. ADM. 816-453-2600 | ELECTRONIC GROUND NAVIGATION EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| BAKER MICHAEL JR INC 3957 NORTHVIEW DRIVE JACKSON MS 39206 | ROBERT W UNGER PROJECT MANAGER 601/362-5481 | CONSTRUCTION |
| BEECH AEROSPACE SERVICES INC 615 STONEWALL JACKSON MS 39213 | LESLIE D. SCHAEFFER SMALL BUS/PROCUREMENT COORDNTR 601-362-0710 | SERVICE CONTRACTS - MAINTENANCE & REPAIR |
| LITTON SYSTEMS INC INGALLS SHIPBUILDING P O BOX 149 PASCAGOULA MS 39567 | D C ROTH SMALL BUSINESS LIAISON OFFICER 601-935-5418 | NAVY DESTROYERS & CRUISERS OFFSHORE DRILLING RIGS |
| MASON CHAMBERLAIN INC MSAAP NSTL BASE MS 39529-7099 | M.M.LUMPKIN SMALL BUSINESS LIAISON 601-467-8807 | MANUFACTURING AND DEVELOPMENT MAINTENANCE SUPPORT ENGINEERING |
| NORTHERN ELECTRIC COMPANY BAY SPRINGS INDUSTRIAL PARK P.O. BOX 1108 BAY SPRINGS MS 39422 | BARBARA WALLEY SM. BUSINESS LIAISON OFFICER (601) 764-4137 | INDUSTRIAL AND COMMERCIAL FANS |
| V G S CORPORATION SOUTHLAND OIL COMPANY P O BOX 16668 JACKSON MS 39236 | SHELBY BRIDGES MGR., SUPPLY & DISTRIBUTION 601-981-4151 | JET FUEL GRADE JP-4 |
| VICKERS, INCORPORATED 5353 HIGHLAND DRIVE JACKSON MS 39206 | JOHN G THOMPSON MRO SUPERVISOR 601-987-3205 | HYDRAULIC COMPONENTS |
| A T & T TECHNOLOGIES INC GUILFORD CTR P O BOX 25000 GREENSBORO NC 27420 | A K HENNESSY SUPERVISOR-SUPPLIER RELATIONS 919/279-3655 | TELECOMMUNICATIONS EQUIPMENT |
| ALCATEL NETWORK SYSTEMS CORP. 2912 WAKE FOREST RD RALEIGH NC 27609 | AUGIE BOVE PURCHASING AGENT 919/850-3531 | COMMUNICATION PRODUCTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| BURROUGHS WELLCOME CO 3030 CORNWALLIS ROAD TRIANGLE PARK NC 27709 | ALAN L NOVAK PURCHASING AGENT 919/248-4751 | PHARMACEUTICALS |
| CAROLINA SHOE COMPANY P O BOX 1079 HOPEWELL ROAD MORGANTON NC 28655 | ERVIN ROBINSON CONTRACT COORDINATOR 704-437-7755 | CLIMBERS BOOTS |
| CHEMTRONICS INC 180 OLD BEE TREE ROAD SWANNANOA NC 28778 | J LARRY HARDIN VICE PRES OF FINANCE 704-298-7941 | CHEMICALS SPECIALTY EXPLOSIVES DEFENSE PRODUCTS |
| ENVIRONMENTAL SCIENCES P.O. BOX 12313 RESEARCH TRI.PK NC 27709 | LOIS A. DONCASTER ADMINISTRATIVE SUPERVISOR (513)258-1150 | ENVIRONMENTAL SCIENCES SVCS |
| HOUSEHOLD MANUFACTURING SCHWITZER DIV P O BOX 15075 ASHVILLE NC 28813 | R A GALLAHER PURCHASING SUPERVISOR 704-684-4182 | HEAVY DUTY ENGINE RELATED ACCESSORIES AND COMPONENTS |
| IMO DELAVAL INC. IMO PUMP DIVISION P O BOX 447 MONROE NC 28110 | MR. CLARY MANAGER, DIVISION PROCUREMENT 704-289-6511 | ROTARY PUMPS |
| INGERSOLL RAND COMPANY 501 SANFORD AVENUE MOCKSVILLE NC 27028 | JOHN COTTLE SENIOR BUYER 704-634-3561 | PORTABLE COMPRESSORS |
| IRVIN INDUSTRIES INC 741 LEASBURG ROAD ROXBORO/PERSON NC 27573 | PATSY WILKERSON CONTRACTS ADMINISTRATOR 919/599-8329 | PARACHUTES RELATED ITEMS |
| KIDDE INC WALTER KIDDE P O BOX 1147 WAKE FOREST NC 27587 | E S BARANY SSR ADMINISTRATOR 919/556-6811 | FIRE SUPPRESSION & DETECTION MEDICAL PRODUCTS PORTABLE EXTINGUISHERS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PAN AM WORLD SERVICES, INC FT BRAGG VEHICLE PROJECT P.O. BOX 70103 FT BRAGG NC 28307-5000 | JESSE A BRIGGS Q.A./SAFETY SPEC. (919) 396-4657 | BASE SUPPORT SERVICES |
| RESEARCH TRIANGLE INSTITUTE P.O. BOX 12194 RESCH TRIANG PK NC 27709-2194 | W.H. YATES SADBU OFFICER 919-541-6198 | RESEARCH |
| RESEARCH TRIANGLE INSTITUTE P.O. BOX 12194 RES. TRIANGLE PKNC 27709-2194 | W. H. YATES SBLO 919-541-6198 | RESEARCH |
| REYNOLDS R J TOBACCO COMPANY 4TH & MAIN STREETS WINSTON SALEM NC 27102 | CHARLES R PIERCE DIRECTOR PERSONNEL DEVELOPMENT 919/777-6850 | TOBACCO PRODUCTS |
| TEER JORGENSEN ASSOCIATES P.O. BOX 1131 DURHAM NC 27702 | ELISEO V. CADAWAS BUSINESS MGR. 919-436-1529 | REPAIR, MAINT, & MINOR CONSTR. |
| TELEDYNE THERMATICS P. O. BOX 909 ELM CITY NC 27822 | WESLY B. DOLES, JR. ASST. CONTROLLER 919-236-4311 | INSULATED WIRE CABLE |
| THE COOPER GROUP-CAMPBELL CHAIN, YORK, PA P.O. BOX 728 APEX NC 27502 | LUCILLE HOWELL COORDINATOR GOVERNMENT SALES 919-362-7511 | CHAIN ASSEMBLY, TIRE |
| TRACOR AEROSPACE NORTH CAROLINA OPERATIONS 608 EAST MCNEIL STREET LILLINGTON NC 27546 | LYNN JOHNSON M SMALL BUSINESS ADMINIST 919-893-2094 | RR170A/L CHAFF CARTRIDGE RR141A/L CHAFF CARTRIDGE RR125A TAPED CHAFF PACKAGE |
| UNIVERSITY OF NORTH CAROLINA CHAPEL HILL 440 W. FRANKLIN ST., 454A CHAPEL HILL NC 27514 | S. KENT WALKER CONTRACT SPECIALIST (919)966-3411 | RESEARCH |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| WESTERN GEAR CORP FLIGHT STRUCTURES DIV P O BOX 629, HWY 20N JAMESTOWN ND 58401 | GERALD J TILLMAN PURCHASING MANAGER 701-252-6250 | WEAPONS DELIVERY SYSTEMS AIRBORNE CARGO HANDLING SYSTEM AIRBORNE GALLEY INSERT SYSTEMS |
| BRUNSWICK CORPORATION DEFENSE DIVISION 4300 INDUSTRIAL AVENUE LINCOLN NE 68504 | J. REDDERSEN PURCHASING MANAGER 402-464-8211 | ROCKET MOTOR CASES BONDED STRUCTURES FILAMENT WINDING |
| DORSEY LABORATORIES P O BOX 83288 LINCOLN NE 68501 | ALFRED T ERICSON ACTING MGR OF PURCHASING 402/464-6311 | PHARMACEUTICALS |
| LOCKWOOD CORPORATION P.O. BOX 160 GERING NE 69341 | R A LEOPOLD SBLO (308) 436-5051 | TRUCK BODIES |
| MASON & HANGER-SILAS MASON COMPANY INC CORNHUSKER ARMY AMMO PLANT P O BOX 2061 GRAND ISLAND NE 68802 | E H BECKER SMALL BUSINESS ADMINISTRATOR 308-382-4420 | MAINTENANCE OF RESERVE INDUSTRIAL PLANT |
| STERLING SOFTWARE INTELLIGENCE AND MILITARY DIV. 1508 KENNEDY DRIVE SUITE 8 BELLEVUE NE 68005 | JAMES T. NICHOLSEN MANAGER, CONTRACTS/SUBCONTRACT 402/291-8300 | DESIGN & IMPLEMENT COMPUTER PROGRAMS |
| TELEX COMMUNICATIONS INC HY-GAIN-TURNER 8601 N E HIGHWAY 6 P O BOX 5579 LINCOLN NE 68505 | SUNNY CSUHTA BUYER, SBLO 402-467-5321 | GOVERNMENT COMMUNICATIONS ANTENNAS |
| KOLLSMAN INSTRUMENT COMPANY D W HIGHWAY SOUTH MERRIMACK NH 03054 | KAY JERARD SMALL BUSINESS LIAISON OFFICER 603-595-5030 | ALTIMETERS OPTICAL SYSTEMS MISSILE COMPONENTS |
| LOCKHEED SANDERS ASSOCIATES, INC. DANIEL WEBSTER HIWY SO. CS 868/NHQ 1-645 NASHUA NH 03061-0868 | T. J. MACDONALD SBLO 603-885-2153 | A.S.W. E.C.M. GRAPHICS |

| COMPANY | SMALL BUSINESS LIAISON OFFICER | PRODUCT OR SERVICE LINE |
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| M P B CORP MINIATURE PRECISION BEARINGS P O BOX 547 KEENE NH 03431 | DON J SPORBORG PURCHASING AGENT 603-352-0310 | BALL BEARINGS |
| RAYTHEON MARINE CO. 46 RIVER RD. HUDSON NH 03051 | JUANITA BROWN BUYER 603/881-4709 | MARINE ELECTRONIC EQUIPMENT |
| SIMPLEX WIRE AND CABLE COMPANY P O BOX 479 PORTSMOUTH NH 03801 | MAUREEN C. SULLIVAN ASST. PURCHASING AGENT 603-436-6100 | UNDERWATER COMMUNICATIONS CABLE POWER CABLE |
| ALLIED BENDIX AEROSPACE GUIDANCE SYSTEMS DIVISION DEPT 1751 PLANT 1 TETERBORO NJ 07608 | C. J. ASGIAN PURCHASING ADMINISTRATOR 201-393-2684 | INERTIAL GUIDANCE EQUIPMENT GYROSCOPIC DEVICES STABL & CONT SYS FOR SPACE PRG |
| ALLIED CORPORATION BENDIX AEROSPACE/TEST SYSTEMS DIVISION RT 46 TETERBORO NJ 07608 | MICHAEL J. DUNLEAVY SBLO 201-393-2331 | F15 AIS GROUND SUPPORT EQUIP SERIES 320 (13A8990) PORTABLE MODULE TESTER-13A9070 |
| ALLIED CORPORATION BENDIX ELECTRIC POWER DIVISION 118 HIGHWAY 35 EATONTOWN NJ 07724 | DENNIS M FAHEY MANAGER OF PURCHASING 201-542-2000 | GENERATORS |
| ALLIED CORPORATION ENGINEERED MATERIALS SECTOR P.O. BOX 1139R MORRISTOWN NJ 07960 | R. GANLEY SUPV. PURCHASING ADMINISTRATION 201/455-2020 | GENESOLV ALUMINUM SULFATE FLUORINE ET AL |
| ALLIED SIGNAL BENDIX FLIGHT SYSTEMS DIVISION MONTROSE FACILITY TETERBORO NJ 07608 | JEANNINE ADREJACK SR. PURCHASING ADMINISTRATOR 717/278-1161 | FLIGHT CONTROL SYSTEMS NAVIGATIONAL SYSTEMS FLIGHT & ENGINE INSTRUMENTS |
| AMERICAN CYANAMIC COMPANY CHEMICAL LIGHT DEPARTMENT ONE CYANAMID PLAZA WAYNE NJ 07470 | FRANK LANDO MANAGER, INVESTMENT RECOVERY (201) 831-2523 | CHEMICAL LIGHT STICKS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| AUSTIN ELECTRONICS 17-01 POLLITT DRIVE FAIRLAWN NJ 07410 | FRANCIS J. DONNELLY PURCHASING MANAGER 201/794-0200 EXT 258 | SIMULATION NAVIGATION COMPUTER SYSTEMS |
| COMPUTER SCIENCES CORP DEFENSE SYS DIV 304 W RT 38, P. BOX N MOORESTOWN NJ 08057 | SHELDEN ABRAMS SUBCONTRACTS MANAGER 609-234-1100 | SYSTEMS ENGINEERING SOFTWARE SUPPORT COMMUNICATIONS SYSTEMS |
| CURTISS-WRIGHT FLIGHT SYSTEMS INC 300 FAIRFIELD ROAD FAIRFIELD NJ 07006 | JOHN CULLEN PURCHASING MANAGER 201-575-2246 | FLIGHT ACTUATOR SYSTEMS |
| DRESSER INDUSTRIES WORTHINGTON PUMP DIV 401 WORTHINGTON AVE HARRISON NJ 07029 | ROBERT GLENNON MANAGER PURCHASES 212-484-1234 | PUMPS |
| DRESSER INDUSTRIES INC. DRESSER PUMP DIVISION 142 CLINTON ROAD FAIRFIELD NJ 07006 | VINCENT ARDIZZONE SMALL BUSINESS LIAISON OFFICER 201-227-4565 | OVERHAUL AND REPAIR NAVY PUMPS AND MOTORS (SUBMARINE LOW NOISE APPLICATION) |
| FEDERAL ELECTRIC CORPORATION 621 INDUSTRIAL AVENUE PARAMUS NJ 07652 | JOHN J POWERS MANAGER PROCUREMENT ADMINISTR 201-967-2272 | OPERATION & MAINTENANCE SVCS ENGINEER INSTALL COMMUNICATION EDUCATIONAL INSTITUTION SUPPORT |
| FREQUENCY ENGINEERING LABORATORIES CENTRAL AVENUE FARMINGDALE NJ 07727 | JOHN BRADLEY PURCHASING MANAGER 201-938-9000 | ELECTRONIC SYSTEMS |
| GENERAL DYNAMICS CORP ELECTRO DYNAMIC 150 AVENEL STREET AVENEL NJ 07001 | J M WATSON PURCHASING MANAGER 201/636-9100 | ELECTRIC MOTORS |
| GENERAL ELECTRIC SUPPLY CO. 158 GAITHER DRIVE MT. LAUREL NJ 08054 | JOHN MERENIC SBLO 609/866-3072 | AIRCRAFT ENGINE SPARE PARTS AEROSPACE SPARE PARTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HOECHST CELANESE CORPORATION CELANESE RESEARCH COMPANY 86 MORRIS AVENUE SUMMIT NJ 07901 | JOSEPH WYNN PURCHASING AGENT 201-522-7989 | RESEARCH AND DEVELOPMENT |
| HOWMET TURBINE COMPONENTS CORP DOVER CASTING DIVISION ROY STREET DOVER NJ 07801 | S F YOSH BUYER 201-361-0300 | MONOSHELL INVESTMENT CASTINGS |
| I T T CORP AVIONICS DIVISION 100 KINGSLAND ROAD CLIFTON NJ 07014 | FRANK NERKO MANAGER, GENERAL PURCHASING 201-284-3173 | ELECTRONICS |
| I T T CORP DEFENSE COMMUNICATION DIV 100 KINGSLAND ROAD CLIFTON NJ 07014 | H B MERRITT MANAGER SUBCONTRACTS 201-284-3673 | COMMUNICATIONS VOICE PROCESSING MESSAGE SWITCHING |
| IMO DELAVAL INC. DELAVAL CONDENSER DIVISION FRONT ST. FLORENCE NJ 08518 | R. G. SILVER MATERIALS MANAGER 609-499-3000 | STEAM SURFACE CONDENSERS (FABRICATED) |
| INGERSOLL-RAND CO. ENGINEERED PUMP DIV 942 MEMORIAL PARKWAY PHILLIPSBURG NJ 08865 | RALPH T. TRIMBATH PURCHASING AGENT 201-859-7410 | PUMPS |
| JOHN DEERE TECHNOLOGIES INT'L INC ROTARY ENGINE DIVISION P.O. BOX 128 WOOD-RIDGE NJ 07075 | L. L. CASLAVKA ADVANCED BUYER (201) 470-7043 | ROTARY ENGINES |
| JOHNSON & JOHNSON PRODUCTS INC 501 GEORGE STREET NEW BRUNSWICK NJ 08903 | MARY R. KUCHINOW, CONTRACT BID COORDINATOR, PATIENT CARE DIV. 201-524-5899 | SURGICAL BANDAGES & DRESSINGS |
| JOULE' MAINTENANCE CORPORATION 1245 ROUTE 1 SOUTH EDISON NJ 08837 | JOHN LOGOTHETIS SBLO (202) 494-8880 | MAINTENANCE AND OPERATIONS SVC |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| KERR GLASS MFG. CORP. ROUTE 59 PLAINFIELD NJ 60544 | DAVID W. EDE MANAGER, PERSONNEL 213/556 | GLASS CONTAINERS |
| LOCKHEED ELECTRONICS COMPANY 1501 US HIGHWAY 22 PLAINFIELD NJ 07061 | THOMAS J. COUSINS SMALL BUSINESS ADMINISTRATOR 201-757-1600 | ELECTRONIC EQUIPMENT RADAR SYSTEMS & SERVICES COMMUNICATION EQUIPMENT |
| LUCAS INDUSTRIES, INC. LUCAS INDUSTRIES 155 ROUTE 46 WEST FAIRFIELD NJ 07006 | C. MAZZEI PURCHASING AGENT 201/227-8000 | AIRCRAFT PARTS |
| MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT 46 INDUSTRIAL AVE MAHWAH NJ 07430 | MURRAY GOLDBERG PURCHASING MANAGER 201-529-1700 | ELECTRO OPTICAL SYSTEMS |
| PLESSEY DYNAMICS CORP 110 ALGONQUIN PARKWAY WHIPPANY NJ 07981 | EARL HULMES PURCHASING MANAGER (201) 428-9898 | ACTUATORS AND MOTORS |
| POWER CONVERSION, INC 495 BOULEVARD ELMWOOD NJ 07407 | KATIE THORNTON CONTRACT ADMINISTRATOR (201) 796-4800 | LITHIUM SULFUR DIOXIDE BATTERIES |
| R C A CORP RTE 38 BUILDING 203-1 CHERRY HILL NJ 08358 | J E PAGLIONE ADMINISTRATOR GOVT SUBCONTRACTS 609-486-5000 | INSTALLATION & SERVICE |
| R C A CORP ASTRO SPACE SYSTEMS P O BOX 800 PRINCETON NJ 08543-0800 | M M HICKEY PUBLIC LAW & PURCH ADMIN 609/426-3300 | SATELLITES SPACE SYSTEMS |
| R C A CORP GOVT COMMUNICATIONS SYSTEMS FRONT & COOPER STREETS CAMDEN NJ 08102 | RICHARD S. LENART ADMIN PUBLIC LAW IMPLEMENTATN 609/338-3008 | ELECTRONIC COMMUNICATIONS EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| R C A CORP GSD/MISSILE & SURFACE RADAR BORTON LANDING RD, 137-128 MOORESTOWN NJ 08057 | A A SAMALONIS MANAGER MATERIEL ADMINISTRATN 609-778-2166 | MILITARY & COMMERCIAL INSTRUMENTATION TACTICAL & STRATEGIC RADAR |
| R C A CORP SOLID STATE DIVISION ROUTE 202 SOMERVILLE NJ 08876 | R A PIETO COORDINATOR SMALL&DISADVTD BUS 201-685-6610 | SEMICONDUCTORS |
| R C A GOVERNMENT VOLUME PRODUCTION P. O. BOX 5007 CAMDEN NJ 08101 | A M GROFF ADMINISTRATION & GOVT LIAISON 609/338-4760 | ELECTRONIC COMMUNICATIONS SYSTEMS & EQUIPMENT |
| ROYAL LUBRICANTS COMPANY INC 72 EAGLE ROCK AVENUE EAST HANOVER NJ 07936 | PATRICIA CHAMPA PURCHASING MANAGER 201/887-7410 | LUBRICANTS & SPECIALTY PRODUCT |
| SEA LAND INDUSTRIES INC P O BOX 800 ISELIN NJ 08830 | PAUL M MCGUIRE DIRECTOR EQUAL OPPRT AFFAIRS 201-632-2021 | TRANSPORTATION CONTAINERIZED SHIPPING |
| SIMMONDS PRECISION PRODUCTS INC MOTION 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927 | ANTHONY CHIEPPA PURCHASING MANAGER 201-267-4500 | ELECTRO MECHANICAL ACTUATORS |
| SINGER COMPANY KEARFOTT DIVISION 1150 MCBRIDE AVENUE LITTLE FALLS NJ 07424 | R. VARINA SM&DIS BUS & LABOR SUR LIAISON 201-785-2804 | NAVIGATION & GUIDANCE SYSTEMS CONTROL SYSTEMS |
| SMITHS INDUSTRIES SLI AVIONIC SYSTEMS CORP. 7-11 VREELAND ROAD FLORHAM PARK NJ 07932 | J. ESCHÉ PURCHASING MANAGER 201-822-1300 | AEROSPACE ENGINEERING MANUFACTURE OF ELECTRONIC SYSTEMS |
| SYSTEMS ENGINEERING ASSOCIATES CORP 520 FELLOWSHIP ROAD, SUITE C-306 MT LAUREL NJ 08054 | RICHARD D MAHA MANAGER, CONTRACTS MANAGEMENT 609/866-2400 | ENGINEERING & TECHNICAL SERVICES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| THOMSON ELECTRON TUBES & DEVICES CORP P.O. BOX 6500 550 MOUNT PLEASANT AVENUE DOVER NJ 07801 | JEFFREY G. OHSTROM GOVERNMENT SALES 201-328-1400 | CATHODE RAY TUBES DIRECT VIEW STORAGE TUBES PHOTOMULTIPLIER TUBES |
| C 3 C M TEST ENGINEERING SUPPORT CONSORT 2430 ALAMO SE ALBUQUERQUE NM 87106 | R N FREENY MANAGER SUBCONTRACTS 505/848-5554 | TEST ENGINEERING SERVICES |
| DYNASPAN SERVICES COMPANY P O BOX 190 WHITE SANDS NM 88002 | DOROTHA PIERCE LOGISTICS SUPERVISOR (505)678-1978 | ARMY MATERIAL TEST & EVALUATION |
| DYNCORP LAND-AIR DIVISION P O DRAWER R HOLLOMAN AFB NM 88330 | F C PHILLIPS DIRECTOR OF PROCUREMENT 505-479-6181 | DATA COLLECTION OPERATION AND MAINTENANCE SVCS IN SUPPORT OF WHITE SANDS MISSILE RANGE |
| DYNCORP RADAR BACKSCATTER DIV. P O DRAWER O HOLLOMAN AFB NM 88330 | GEORGE PRICE ADMIN SERVICES MANAGER 505-679-3125 | OPERATIONS AND MAINTENANCE |
| DYNCORP RADAR SERVICES DIVISION P.O. BOX 1206 HOLLOMAN AFB NM 88330 | DOLORES A. STOLL CONTRACT ADMIN. 505-479-2211 | TECHNICAL RADAR SERVICE SUPPT. |
| DYNCORP SCIENTIFIC SUPPORT DIV 8500 MENAUL NE, STE. A321 ALBUQUERQUE NM 87112 | MARSHALL Z MILLER PROJECT MGR 513-258-1776 | LASER SUPPORT AAMRL BIOMECHANICAL TEST SUPPT |
| E G & G INC WASHINGTON ANALYTCL SVCS CTR 2450 ALAMO AVENUE S E ALBUQUERQUE NM 87106 | ELAINE G. HARLAN CONTRACTS MANAGER 505-243-2233 | EMP INSTRUMENTATION DATA ACQUISITION SYSTEMS |
| FLUOR CONSTRUCTORS INC P.O. BOX 6940 LAS CRUCES NM 88006-6940 | WILLIAM E WIERSMA CONTRACTS/ACQUISITION MANAGER (505) 521-1944 | CONSTRUCTION |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GULTON INDUSTRIES INC DATA SYSTEMS DIV 6600 GULTON CT NE ALBUQUERQUE NM 87109 | R P BLINZLER PURCHASING MANAGER 505-345-9031 EXT 350 | TELEMETRY AND COMMAND PRODUCTS |
| HOLMES & NARVER, INC. 6501 AMERICAS PARKWAY, NE, SUITE 700 ALBUQUERQUE NM 87110 | F A BARBER MGR. CONTRACTS, FINANCE & ADMIN 505-889-4100 | A & E SERVICES |
| HONEYWELL, INC SPERRY DEFENSE SYSTEMS DIVISION P O BOX 9200 ALBUQUERQUE NM 87119 | HAL E MODROW SMALL BUSINESS ADMINISTRATOR 505/828-5235 | FLIGHT INSTRUMENTS FLIGHT DISPLAYS FLIGHT REFERENCE SYSTEMS |
| KAMAN SCIENCES DIKEWOOD DIV 1613 UNIVERSITY BLVD., NE ALBUQUERQUE NM 87102 | JAMES M. THOMPSON MGR., CONTRACT SERVICES 505 | R & D |
| UNIVERSITY OF NEW MEXICO CONTRACT-GRANTS ROOM 153 SCHOLES HALL ALBUQUERQUE NM 87131 | BOBBI NORTON MGR. SUPPLIER DEVELOPMENT 505-277-5262 | NON PROFIT RESEARCH AND EDUCATION |
| ALCO POWER INC 100 ORCHARD STREET AUBURN NY 13021 | JACK W. HYMES SUB CONTRACT PROGRAM ADMIN 315/253-3241 | DIESEL ENGINES TURBOCHARGERS |
| ALLIED CORPORATION AMPHENOL PRODUCTS CO P O BOX 188 SIDNEY NY 13838 | PAUL D KOHLER PURCHASING MANAGER 607-563-5749 | ELECTRICAL CONNECTORS |
| ALLIED CORPORATION FLUID POWER DIVISION 211 SEWARD AVENUE UTICA NY 13503 | DAVID A VINCENT SENIOR BUYER 315-793-1270 | AIRCRAFT STARTERS FLEXIBLE DRIVE SHAFTS AIRCRAFT PUMPS |
| ALTRO WORKSHOPS 3600 JEROME AVE. BRONX NY 10467 | MICHAEL GREEN ADMIN. ASSIST. 212-881-7600 | HOSPITAL GARMENTS MEN'S KNIT BRIEFS HEATING PADS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| AMERICAN HOME PRODUCTS CORP AYERST LABS 64 MAPLE STREET ROUSES POINT NY 12979 | ROGER LANOUE PURCHASING MANAGER 518/297-8317 | PHARMACEUTICAL |
| AMPEREX ELECTRONIC CORPORATION 230 DUFFY AVENUE HICKSVILLE NY 11802 | MIKE TORIO PURCHASING AGENT 516-931-6200 | ELECTRONIC TUBES SEMICONDUCTORS & COMPONENTS |
| ARO CORPORATION 3695 BROADWAY BUFFALO NY 14227 | STANLEY MAZURKIEWICZ MGR ADMINISTRATIVE SERVICES 716-683-0440 | LIFE SUPPORT SYSTEMS |
| BATES TED ADVERTISING COMPANY INC 1515 BROADWAY NEW YORK NY 10036 | MARIE HERMAN CONTRACTS MANAGER 212-869-3131 | ADVERTISING |
| BUFFALO FORGE COMPANY BUFFALO PUMPS DIV 490 BROADWAY BUFFALO NY 14204 | W. JH. HELFRICH MANAGER OF PURCHASING (716) 847-5299 | CENTRIFUGAL PUMPS |
| BUFFALO PUMPS, INC AN AMPCO-PITTSBURGH CO. 874 OLIVER ST. P.O.BOX 156 NORTH TONOWANDA NY 14120-0156 | ERIC D. REINHART MANAGER OF PURCHASING 716/6931850 | CENTRIFUGAL PUMPS |
| BULOVA SYSTEMS & INSTRUMENT COMPANY GREEN ACRES RD WEST VALLEY STREAM NY 11582 | C LACHMANSINGH MATERIEL MANAGER 516-561-2600 | MECHANICAL TIME FUZES SAFE & ARMING DEVICES AUTOMATED MACHINERY |
| CALSPAN CORPORATION 4455 GENESSE STREET BUFFALO NY 14225 | J R EAGAN MATERIELS MANAGER 716-631-6736 | RESEARCH AND DEVELOPMENT IN VARIOUS DISCIPLINES |
| CARLETON TECHNOLOGIES INC. JAMISON RD., EAST AURORA NY 14052 | M. DONALD WEEKS PURCHASING MGR./SBLO 716-687-4532 | PNEUMATIC SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| CARRIER CORP CARRIER TRANSICOLD DIVISION CARRIER PARKWAY SYRACUSE NY 13221 | RUTH JOHNSON SENIOR BUYER 315-432-6366 | MINUTEMAN ENVIRONMENTAL CONTROL SYSTEMS HEAT EXCHANGERS-USN TRIDENT |
| CASTLE COMPANY 1777 EAST HENRIETTA RD. ROCHESTER NY 14623 | DONALD HEYSEL SBLO 716/272-5301 | SURGICAL LIGHTS STERILIZERS |
| CIRCUIT TECHNOLOGY INC 160 SMITH STREET FARMINGDALE NY 11735 | ROBERT CHU PURCHASING MANAGER/SBLO (516) 293-8686 | HYBRID MICROELECTRONIC COMPONENTS |
| CONSULTANTS & DESIGNERS INC 360 WEST 31ST STREET NEW YORK NY 10001 | PHILLIP FELDMAN CONTROLLER 212-563-8338 | SERVICES TO THE ENGINEERING PROFESSION |
| CRITON TECHNOL REPUBLIC ELECTRONICS INC 575 BROADHOLLOW ROAD MELVILLE NY 11747 | LOUIS LABIENTO DIRECTOR OF CONTRACTS 516-249-1414 | MTS 100 RAMP TEST SET APM 349 & ARM 135 TEST SETS ARN 52 |
| DRESSER-RAND STEAM TURBINE, MOTOR & GENERATOR DIV. 37 COATS ST. WELLSVILLE NY 14895 | P.F. SHIELDS PURCHASING MANAGER (716)593-1234 XT216 | STEAM TURBINES |
| DRESSER-RAND COMPANY CHEMUNG STREET PAINTED POST NY 14870 | ROBERT L. MEIXNER GOVERNMENT PRODUCT SPECIALIST 607-937-3038 | MANUFACTURE OF COMPRESSORS AND ENGINEERS |
| EASTMAN KODAK COMPANY FED. SYS. DIV. 901 ELMGROVE ROAD ROCHESTER NY 14650 | ELMER E. LETTS SBLO 716-726-3406 | PHOTOGRAPHIC GROUND HANDLING EQUIPMENT OPTICAL SYSTEMS |
| EASTMAN KODAK COMPANY PHOTOGRAPHIC DIV 343 STATE STREET ROCHESTER NY 14650 | CHARLES W WILSON COORDINATOR SMALL & DISADV BUS 716-724-3940 | PHOTOGRAPHIC PRODUCTS CHEMICAL PRODUCTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| EDO CORPORATION GOVERNMENT SYSTEMS DIV 14-04 111TH STREET COLLEGE POINT NY 11356 | THOMAS R SCANDURRA SMALL BUSINESS LIAISON OFFICER 212-445-6000 | AIRCRAFT STORES SUSPENSION AND RELEASE MECHANISMS MINE COUNTERMEASURE SYSTEMS |
| FAIRCHILD WESTON SYSTEMS INC 300 ROBBINS LANE SYOSSET NY 11791 | CARL J TUZZOLINO DEPARTMENT HEAD, PROCUREMENT 516-349-2207 | AERIAL RECONNAISSANCE AND SURVEILLANCE CAMERAS RADIO FREQUENCY SYSTEMS |
| FARRELL LINES INC ONE WHITEHALL STREET NEW YORK NY 10004 | KENNETH H OELKERS VICE PRESIDENT 212-440-4505 | OCEAN TRANSPORTATION |
| FIGGIE INTERNATIONAL HARTMAN SYSTEMS DIV 360 WOLF HILL ROAD HUNTINGTON STA. NY 11746 | LEON B GOLDBERG PURCHASING MANAGER 516-427-7500 | CRT DISPLAYS CONTROL SYSTEMS TELEMETRY RECEIVERS |
| FIGGIE INTERNATIONAL SCOTT AVIATION DIV 225 ERIE STREET LANCASTER NY 14086 | SANDY URQUHART SENIOR BUYER 716-686-1732 | AIR BREATHING/PURIFYING EQUIP LIFE SUPPORT SYSTEMS GAS DETECTION EQUIPMENT |
| FLIGHT SAFETY INTERNATIONAL INC MARINE AIR TERMINAL LAGUARDIA AIRPORT FLUSHING NY 11371 | KENNETH W. MOTSCHWILLER CONTROLLER 718-565-4140 | PILOT TRAINING |
| G.E. FANUC AUTOMATION N.A. 12 CORPORATE WOODS BLVD. ALBANY NY 12211 | JAMES C. FESLER, JR. CONTRACT ADMINISTRATOR 804/978-6921 | AUTOMATION SYSTEMS |
| GENERAL ELECTRIC CO ACSD 600 MAIN ST. JOHNSON CITY NY 13790 | W M PITMAN, ACTING SBLO MANAGER, MECHANICAL PURCHASING 607-770-2072 | FLIGHT CONTROLS SYSTEMS CONTROL AVIONICS SUPPORT SYSTEMS |
| GENERAL ELECTRIC CO AEROSPACE ELECT. SYS FRENCH RD. UTICA NY 13503 | R. R. SMITH SBLO 315-793-4124 | SURVEILLANCE & ATTACK RADAR SPACE ELECTRONICS COUNTER MEASURES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GENERAL ELECTRIC CO GESD ELECTRONICS PKWY/ P.O. BOX 4840 SYRACUSE NY 13221 | FOUAD A. FADIL SBLO/COMPETITION ADVOCATE 315/456-2723 | RADAR SYSTEMS SONAR SYSTEMS |
| GENERAL ELECTRIC CO MACH APP DIV 1 RIVER ROAD SCHENECTADY NY 12345 | G A DESORMEAUX SMALL-SMALL DISADVANTAGE BUSINESS 518-385-4457 | NAVAL NUCLEAR PROPULSION EQUIPMENT |
| GENERAL ELECTRIC CO SILICONE PRODUCTS DIVISION 260 HUDSON RIVER ROAD WATERFORD NY 12188 | DAVID SCHMIDT SUPERVISOR, PURCHASING SVC 518-233-3514 | SILICONE FLUID |
| GENERAL ELECTRIC CO. CORPORATE R & D P.O. BOX 8, BLDG. K1, ROOM 2C12 SCHENECTADY NY 12301 | L.J. BRODERICK, SMALL/MINORITY BUS. LIAISON REPRESENTATIVE (518)387-6684 | RESEARCH AND DEVELOPMENT |
| GENERAL ELECTRIC CO. MACH. APPARATUS DIV P.O. BOX 1021 SCHENECTADY NY 12301 | G. A. DESORMEAUX SADBU REPRESENTATIVE (518)385-4457 | NAVAL NUCLEAR PROPULSION EQUIP- MENT |
| GENERAL ELECTRIC CO. TUBE DIV RIVER ROAD, BLDG. NO. 269 SCHENECTADY NY 12345 | C. DI MASCIO MANAGER OF PURCHASING (518)385-4042 | MICROWAVE TUBES |
| GENERAL ELECTRIC CO. - AESP AF PLANT #59 P.O. BOX 5000 BINGHAMTON NY 13902 | DAVID R. SIMEK SBLO 607-770-5769 | ELECTRICAL SYSTEMS |
| GENERAL FOODS CORP 250 NORTH STREET WHITE PLAINS NY 10625 | JOHN J. GRIFFIN MANAGER, SUPPLIER DEVELOPMENT 914 335-2939 | PACKAGED GROCERY PRODUCTS FOOD AWAY FROM HOME |
| GENERAL GISNAL DYNAPOWER/STRATOPower STARBUCK AVENUE WATERTOWN NY 13601 | G. W. LACHENAUER, C.P.M. BUYER (315) 788-8181 | HYDROSTATIC TRANSMISSIONS MOTOR PUMP UNITS STARTER SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GENERAL INSTRUMENT CORP GOVT SYSTEMS DIV 600 WEST JOHN STREET HICKSVILLE NY 11802 | ARTHUR E. JACOBS DIRECTOR OF PROCUREMENT 516 933-3447 | AIRBORNE RADAR WARNING RECEIVERS UNDERWATER COMM EQUIPMENT HYDROPHONES & TRANSDUCERS |
| GENERAL RAILWAY SIGNAL GENECAST 801 WEST AVENUE ROCHESTER NY 14611 | B H LOCKWOOD SBA LIAISON OFFICER 716/436-2020 | RAIL/RAPID TRANSIT SYSTEMS STEEL AND FOUNDRY |
| GIBBS & COX INC 119 WEST 31ST STREET NEW YORK NY 10001 | CLIFFORD G. PRIME ASSISTANT CONTROLLER 212-613-1327 | NAVAL ARCHITECTURE MARINE ENGINEERING |
| GREY ADVERTISING INC JRAP ACCOUNT 777 THIRD AVENUE NEW YORK NY 10017 | GARRY NIEBAUER SBLO (212) 546-2000, 2429 | PROFESSIONAL ADVERTISING SVCS |
| GRUMMAN AEROSPACE CORPORATION SOUTH OYSTER BAY ROAD BETHPAGE NY 11714 | FRANK A. SORRENTINO SBLO 516-575-2840 | AIRCRAFT |
| GRUMMAN CORP. 1000 WOODBURY RD. WOODBURY NY 11797 | A. J. POPE ASST. DIRECTOR OF MATERIAL 516-682-8743 | COMPUTER SERVICES CUSTOM COMPUTER SOLUTIONS |
| GULL INC 395 OSER AVENUE SMITHTOWN NY 11787 | DON PACHULSKI PURCHASING MANAGER (516) 434-6900 | F-16 FUEL FLOW TRANSMITTER FUEL CONTROL SYSTEMS FUEL MEASURING SYSTEMS |
| HARRIS CORP GOVT SUPPORT SYSTEMS DIV 6801 JERICHO TURNPIKE SYOSSET NY 11791 | R. C. DROST DIRECTOR OF PROCUREMENT 516-364-0400 | VERSATILE AVIONICS SHOP TEST MINI VAST (ILASS PROGRAM) HYBRID TEST SYSTEM |
| HARRIS CORP R F COMMUNICATIONS DIVISION 1680 UNIVERSITY AVENUE ROCHESTER NY 14610 | ANTHONY LOPERFIDO SBLO 716-244-5830 | LONG AND SHORT RANGE RADIO COMMUNICATION PRODUCTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HAZELTINE CORPORATION CUBA HILL ROAD GREENLAWN NY 11740 | STEVEN F. VINGELIS DIRECTOR OF PROCUREMENT 516-351-4232 | ELECTRONIC DISPLAYS COMMUNICATIONS SYSTEMS IFF SYSTEMS |
| HOMOGENEOUS METALS INC P O BOX 294 CLAYVILLE NY 13322 | DWAYNE D. RICCI SMALL BUSINESS LIAISON OFFICER 315-839-5421 | SUPERALLOY POWDER |
| INTERNATIONAL BUSINESS MACHINES CORP BODLE HILL ROAD OWEGO NY 13827 | JAMES C JUNK PROCUREMENT MANAGER 607-751-2391 | AIR, SPACE, SEA & GROUND BASED MILITARY ELECTRONICS SYSTEMS |
| IRECO INC ROUTE 9 WEST PORT EWEN NY 12466 | JOAN GLYNN LIAISON OFFICER 914-338-6661 | DETONATORS INITIATORS LOADING |
| ISC CARDION ELECTRONICS LONG ISLAND EXPRESSWAY WOODBURY NY 11797 | W V CAPUTO MANAGER OF PROCUREMENT 516-921-7300 | RADAR AIR TRAFFIC CONTROL EQUIPMENT DISPLAYS |
| KELSEY-HAYES CO UTICA DIVISION P O BOX 539 UTICA NY 13503 | D T SHUMAN BUYER 315-768-2017 | GAS TURBINE BLADES |
| L T V AEROSPACE CORP SIERRA RESEARCH DIV 247 CAYUGA RD BUFFALO NY 14225 | KENNETH K. KNOLL MANAGER OF PROCUREMENT 716/631-6335 | RADAR SYSTEMS AIR NAVIGATION SYSTEMS DATA COLLECTION SYSTEMS |
| LORAL CORPORATION ELECTRONIC SYSTEMS DIV RIDGE HILL YONKERS, NY NY 10710 | W. T. BARTEK MANAGER OF SUBCONTRACTS 914-964-2587 | RADAR WARNING RECEIVER |
| LORAL CORPORATION NARDA MICROWAVE CORPORATION 435 MORELAND ROAD HAUPPAUGE NY 11788 | OZZIE PORTOCARRERO PURCHASING MANAGER 516-231-1700 | MICROWAVE TERMINATIONS DIPLEXERS POWER DIVIDERS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| M R C BEARINGS INC 402 CHANDLER ST JAMESTOWN NY 14701 | RICHARD K TYLER SUPERVISOR OF PURCHASING (716) 661-2530 | AIRCRAFT ENGINE BEARINGS AIRCRAFT ACCESSORY BEARINGS |
| M/A-COM MICROWAVE POWER DEVICES 330 OSER AVENUE HAUPPAUGE NY 11788 | WILLIAM ALBERT DIRECTOR OF PROCUREMENT 516-231-1400 | AMPLIFIERS POWER SUPPLIES |
| MARK IV INDUSTRIES, INC. GLAR-BAN 199 WALES AVE. TONAWANDA NY 14150 | SCOTT SIMONS OPERATIONS MGR. 716-694-5076 | AIRCRAFT LIGHTING PRODUCTS |
| MECHANICAL TECHNOLOGY INC 968 ALBANY-SHAKER ROAD LATHAM NY 12110 | RONALD ROHLOFF MANAGER, PURCHASING 518-785-2479 | RESEARCH AND DEVELOPMENT |
| MOOG INC AEROSPACE DIVISION SENECA & JAMISON ROADS EAST AURORA NY 14052 | E. F. MINTER SUBCONTRACT ADMIN/SDBLO 716-675-7810 | ELECTRO HYDRAULIC CONTROLS |
| N S I ENVIRODOME P.O. BOX 56 FORT DRUM NY 13602 | DAVID W. KNIGHTON BUSINESS MGR 315-773-2126 | ARMY FAMILY HOUSING |
| NUMAX ELECTRONICS 135 ENGINEERS RD. HAUPPAUGE NY 11788 | WALTER LAROSSA PURCHASING MGR. 516-582-3311 | COUNTER MEASURES NITE VISION EQUIP COMMUNICATIONS POWER SUPPLIES |
| PAPER CORPORATION OF UNITED STATES 100 FIFTH AVENUE NEW YORK NY 10011 | JOHN J MULKERN MANAGER OF GOVERNMENT SALES (212) 645-5900 | PAPER |
| PAR TECHNOLOGY CORPORATION SENECA PLAZA ROUTE 5 NEW HARTFORD NY 13413 | STEPHEN M ELLIOTT CONTRACT ADMIN/SBLO 315/738-0600 | APPLIED RESEARCH ADV DEVELOPMENT COMPUTER SOFT & HARDWARE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| RAYTHEON CORP SEDCO SYSTEMS INC 65 MARCUS DRIVE MELVILLE NY 11747 | JOHN M SULLIVAN DIRECTOR OF PROCUREMENT 516-694-7440 | PHASED ARRAY ANTENNA SYSTEMS |
| RIVERSIDE RESEARCH INSTITUTE 330 W.42ND STREET NEW YORK NY 10036 | THOMAS M. NOLAN, MANAGER OF CONTRACTS ADMINISTRATION 212-502-1750 | RESEARCH & DEVELOPMENT |
| ROANWELL CORPORATION 180 VARICK STREET NEW YORK NY 10014 | KENNETH RAY PURCHASING MANAGER 212-989-1090 | TRANSDUCER HEADSETS HANDSETS |
| ROSENBLATT M & SON INC 350 BROADWAY NEW YORK NY 10013 | STUART B. SANDERS CONTROLLER 212-431-6900 | NAVAL ARCHITECTS MARINE ENGINEERING |
| ROSPATCH ELECTRONIC SYS DIV P. O. BOX 750 FISHERS NY 14453 | A. EVAN HAAG PURCHASING MANAGER 716-924-4000 | SONOBUOY RECEIVERS TACAN TEST SETS ELECTRONIC ASSEMBLIES |
| SIMMONDS PRECISION PRODUCTS INC ESD NORWICH OXFORD ROAD NORWICH NY 13815 | COLLEEN LUPIA INTERIM PURCHASING MANAGER 607/335-5163 | AIRCRAFT IGNITION AIRCRAFT CABLES AIRCRAFT ALTERNATORS |
| SINGER COMPANY LINK DIVISION COLESVILLE ROAD BINGHAMTON NY 13902 | W. J. GAVULA SMALL BUSINESS LIAISON OFFICER 607-721-6212 | FLIGHT SIMULATORS & TRAINERS |
| STATE UNIVERSITY OF NEW YORK AT BUFFALO GRANTS & CONTRACTS ADMINISTRATION 402 GEORGE CROFTS BUILDING AMHERST NY 14260 | FREDERICK WILHELM DIRECTOR, G & C ADMIN -SUNYAB 716-636-2634 | EDUCATIONAL |
| STEVENS J P & COMPANY INC 1185 AVENUE OF THE AMERICAS NEW YORK NY 10036 | L E ELLIOTT PURCHASING AGENT 803 239-4230 | CLOTH |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| SYRACUSE RESEARCH CORPORTION MERRILL LANE SYRACUSE NY 13210 | BARBARA V. CRANE ASSOCIATE CONTRACTS OFFICER 315/425-5100 X307 | RESEARCH AND DEVELOPMENT IN RADAR ELECTRONICS, IMAGING, ETC |
| TELEPHONICS CORPORATION 770 PARK AVE HUNTINGTON NY 11743 | KEN HOFFMAN PURCHASING MANAGER 516-549-6188 | COMMUNICATION EQUIPMENT HEADSET EARPHONES MILITARY ELECTRONICS |
| TEXACO REFINING & MARKETING INC 2000 WESTCHESTER AVENUE WHITE PLAINS NY 10650 | R J BOLAND SENIOR COORDINATOR, EMPL.REL. (914) 253-7257 | REFINED PETROLEUM PRODUCTS |
| TEXTRON INC BELL AEROSPACE COMPANY P O BOX ONE BUFFALO NY 14240 | J. R. BURKARD MANAGER, PROCUREMENT 716-696-6722 | ROCKET ENGINE SYSTEMS AIR CUSHION SYSTEMS ELECTRONIC SYSTEMS |
| THOMPSON J WALTER COMPANY 466 LEXINGTON AVE. NEW YORK NY 10017 | ANGELA SAUNDERS GOVERNMENT COMPLIANCE REP 212/210-7751 | ADVERTISING FOR RECRUITMENT |
| UNISYS SHIPBOARD & GROUND SYS GROUP 2230 SMITHTOWN AVENUE GREAT NECK NY 11020 | C K VILLOTA CHIEF BUYER 516-574-3262 | SYSTEMS MANAGEMENT |
| UNISYS SURVEILLANCE & FIRE CONTROL DIV MARCUS AVENUE GREAT NECK NY 11020 | ROBERT J. ADAMS SMALL BUSINESS LIAISON OFFICER 516-574-2610 | RADAR SYSTEMS WEAPONS SYSTEMS NAVIGATION & SONAR SYSTEMS |
| VELAN VALVE CORPORATION BEEKMANTOWN ROAD PLATTSBURG NY 12901 | RON MORIN SMALL BUSINESS LIAISON OFFICER 514/748-7743 | GATE VALVES GLOBE VALVES BALL VALVES LINE STEAM TRAPS LINE |
| VESSEL CHARTERS INC ONE WORLD TRADE CENTER NEW YORK NY 10048 | THOMAS MC CAFFEY MANAGER, MARINE OPERATIONS 212/524-0228 | COMMERCIAL VESSEL ON MSC CHARTER |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| WESTINGHOUSE ELECTRIC CORP IND & GOVT WESTINGHOUSE CIRCLE HORSEHEADS NY 14845 | MRS TRUDY A LEWIS SENIOR BUYER 607-796-3336 | ELECTRO-OPITCAL SENSORS & CONTROLS VACUUME SWITCH & ELECTONIC PRO |
| WESTWOOD PHARMACEUTICALS INC 468 DEWITT STREET BUFFALO NY 14213 | PAUL J LIPTAK BUYER 716-887-3464 | ETHICAL AND OVER-THE-COUNTER PHARMACEUTICALS |
| YONKERS CONTRACTING CO., INC WEEKS STEVEDORING CO., INC 969 MIDLAND AVENUE YONKERS NY 10704 | JOHN J MC CARTHY CORPORATE EEO OFFICER (914) 965-1500 X290 | CONSTRUCTION |
| YOUNG & RUBICAM/NEW YORK 285 MADISON AVENUE NEW YORK NY 10017-6486 | JAMES SIEGEL VICE PRESIDENT/ACCOUNT SUPERVR (212)210-3847 | ADVERTISING |
| AERONCA INC A FLEET AEROSPACE CO 1712 GERMANTOWN ROAD MIDDLETOWN OH 45042 | JAMES D RUSH MANAGER, PURCHASING 513-422-2751 | AIRCRAFT STRUCTURAL ASSEMBLIES |
| AIRFOIL TEXTRON COURT PLACE FOSTORIA OH 44830 | M. D. EVERHART MATERIALS MANAGER 419-435-6623 | JET TURBINES BLADES AND VANES |
| AIRFOIL TEXTRON, INC 750 BUCKEYE ROAD LIMA OH 45802 | C E PIEHL PURCHASING MANAGER 419-228-3302 | AEROSPACE |
| ARGO-TECH CORP 23555 EUCLID AVE. CLEVELAND OH 44117 | R. E. EICHHORN ACTING SBLO 216/692-6464 | AIRCRAFT ACCESSORIES ORDNANCE CONTROL ROD DRIVE MECHANISMS |
| ASHLAND CHEMICAL CO. P.O. BOX 2458 COLUMBUS OH 43216 | MARY M. JOHNSON PURCHASING COORDINATOR 614/889-3196 | CHEMICALS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| B F GOODRICH CO WACO STREET, P.O. BOX 340 TROY OH 45373 | G L BAUER SENIOR BUYER, SB/SDB PLAN ADMR (513) 339-3811 | AIRCRAFT WHEELS & BRAKES |
| BABCOCK & WILCOX CO NUCLEAR EQUIP DIV 91 STIRLING AVENUE P.O. BOX 271 BARBERTON OH 44203 | M. A. DEANGELIS SMALL BUSINESS LIAISON OFFICER 216-860-1420 | STEAM GENERATION EQUIPMENT |
| BATTELLE COLUMBUS LABORATORIES 505 KING AVENUE COLUMBUS OH 43201 | WARREN K. WEAVER SUBCONTRACTS REP. CONTRACTS 614-424-4521 | RESEARCH AND DEVELOPMENT |
| BECTON DICKINSON & CO. EDMONT DIV. 1300 WALNUT ST. COSHOCOTON OH 43812 | JAMES M. HOPKINS MANAGER OF PURCHASING 614/622-4311 | COATED GLOVES RAIN SUITS |
| BRUNSWICK CORPORATION DEFENSE DIVISION 302 CONWELL WILLARD OH 44890 | MARSHA PREDIERI BUYER 419-933-2325 | PROTECTIVE CLOTHING |
| CINCINNATI ELECTRONICS CORPORATION 2630 GLENDALE-MILFORD ROAD CINCINNATI OH 45241 | H. F. CAMPBELL, JR DIRECTOR - MATERIALS 513-733-6363 | RADIO AND COMMUNICATIONS EQUIPMENT |
| CINCINNATI MILACRON MARKETING CO 4701 MARBURG AVENUE CINCINNATI OH 45209 | LARRY H LEWIS CONTRACT ADMINISTRATOR 513/841-8140 | MACHINE TOOLS |
| EVEREADY BATTERY CO INC 20575 CENTER RIDGE RD ROCKY RIVER OH 44116 | C. D. JAKUBCHAK PURCHASING AGENT 216-333-0500 | PORTABLE ELECTRIC POWDER LIGHTING DEVICES |
| FIRESTONE TIRE & RUBBER CO DEF RES & PRO 1200 FIRESTONE PARKWAY AKRON OH 44317 | J. QUISENBERRY PURCHASING MANAGER, MOLDS&MRO 216-379-7990 | SHAPE CHARGE WARHEADS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| FL AEROSAAPACE GRIMES DIVISION 550 RT 55 URBANA OH 43078 | R. GENE KESTER SMALL BUSINESS LIAISON OFFICER 513-652-1431 | AIRCRAFT LIGHTS EL PANELS REFLECTIVE LAMP BULBS |
| FL AEROSPACE 4200 SURFACE ROAD COLUMBUS OH 43228 | JAMES F COLE PURCHASING MANAGER 614-276-3561 | AEROSPACE HEAT EXCHANGERS/ BLOWERS, COMBUSTION HEATERS, AND VALVES |
| GENERAL ELECTRIC CO AIRCRAFT ENGR GROUP 1 NEUMANN WAY, P.O. BOX 156301 CINCINNATI OH 45215-6301 | L. M. CRAWLEY, MANAGER SMALL/SMALL DISADVANTAGED BUS 513-243-8801 | AIRCRAFT ENGINES |
| GENERAL ELECTRIC CO AVIATION SVC OPER 333 W SEYMOUR AVENUE CINCINNATI OH 45216 | ED LOVECKY MANAGER, MATERIALS 513/948-5838 | AIRFOIL REPAIR AIRCRAFT INSTRUMENT REPAIR GROUND SUPPORT TOOLING SALES |
| GENERAL MOTORS CORP NEW DEPARTURE HYATT 2509 HAYES AVENUE SANDUSKY OH 44870 | RAYMOND THOMPSON SUPERVISOR NATIONAL ACCOUNTS 419-627-7349 | MANUFACTURE OF BEARINGS |
| GORMAN-RUPP COMPANY P O BOX 1217 MANSFIELD OH 44901 | ERNEST L ZARTMAN BUYER 419-755-1011 | PUMPS RELATED SYSTEMS |
| GOULD INC OCEAN SYSTEMS DIVISION 18901 EUCLID AVENUE CLEVELAND OH 44117 | VILMARS KUKAINIS SMALL BUSINESS LIAISON OFFICER 216 692-5187 | MANUFACTURE OF TORPEDOES UNDERWATER DEVICES |
| HAGGLUNDS DENISON CORPORATION 14249 INDUSTRIAL PARKWAY MARYSVILLE OH 43040 | ALLAN FENSTERMAKER DIRECTOR OF PURCHASING 513-644-3915 | HYDRAULIC PUMPS HYDRAULIC VALVES HYDRAULIC PRESSES |
| HOBART BROTHERS COMPANY 600 W MAIN STREET TROY OH 45373 | JAMES C. WEHRMAN PURCHASING MANAGER 513 332-4000 | ELECTRIC ARC WELDING EQUIP WELDING ROD, WIRE & COMSUMABLE AIRCRAFT GROUND POWER EQUIP |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HUPP COMPANY MOBILE PRODUCTS DIVISION 1135 IVANHOE ROAD CLEVELAND OH 44110 | PETER G. HAYEK DIRECTOR-PURCHASING 216-851-6200 | FUEL FIRED HEATERS HEATING VENTILATING AND AIR CONDITIONING EQUIPMENT |
| K D I PRECISION PRODUCTS INC 3975 MC MANN ROAD CINCINNATI OH 45245 | JOHN A BRANIGER DIRECTOR OF MATERIALS 513-943-2303 | ORDNANCE FUZING AVIONICS CUSTOM TEST EQUIPMENT |
| KRUG INTERNATIONAL TECHNOLOGY SYSTEMS DIVISION P.O BOX 3036 OVERLOOK BRANCH DAYTON OH 45431-0036 | VIT BONVENTRE CONTRACTS ADMINISTRATOR 513-426-2405 | SIMULATION & TRAINING SYSTEMS DATA BASE MGMT SYS AEROSPACE ENGINEERING |
| LEDEX, INC. 901 SCHOLZ DRIVE VANDALIA OH 45377 | ED MIKOLAJEWSKI GOVT. CONTRACT ADMINISTRATOR 513/898-3621 | STEPPER SWITCH |
| LORAL CORPORATION LORAL SYSTEMS GROUP 1210 MASSILLON ROAD AKRON OH 44315 | NANCY L. STRAW, ADMINISTRATOR SOCIO-ECONOMIC PROGRAMS 216-796-2796 | MISSILES & COMPONENTS RADAR SYSTEMS AIRCRAFT WHEELS & BRAKES |
| LUCAS AEROSPACE POWER EQUIPMENT CORP. 17600 BROADWAY AVE MAPLE HTS OH 44137 | MICHELLE J WALKER SBLO 216-662-1000 | GENERATORS STARTERS ACTUATING EQUIP |
| MERRELL DOW PHARMACEUTICALS INC 10123 ALLIANCE ROAD CINCINNATI OH 45242 | DEBRA A BUEGER CHEMICAL PURCHASING AGENT (513) 948-7026 | ETHICAL PHARMACEUTICALS OTC PHARMACEUTICALS |
| MILLER-HOLZWORTH INC 110 W STATE STREET BOX 270 SALEM OH 44460 | DANIEL L. RAYMOND PURCHASING MANAGER 216/337-8736 | ARMOR VEHICLE PERISCOPE |
| MONARCH MACHINE TOOL CO MONARCH SIDNEY 615 NORTH OAK STREET SIDNEY OH 45365 | JACK STAYTON MANAGER OF PURCHASES 513/492-4111 | MACHINE TOOLS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| P.O. BOX 447 515 N EAST STYREET GALION OH 44833 | LOWELL ECKSTEIN, PURCHASING (419)468-5214 | 20MM-40MM PROJECTILES 20MM-40MM CARTRIDGE CASES |
| PARKER HANNIFIN CORPORATION UNITED AIRCRAFT PRODUCTS P.O. BOX 90007 DAYTON OH 45490-0007 | NORMAN D ZAENGER, MANAGER CONTRACTS & PROGRAM MANAGEMENT (513)898-1811 | HEATING/COOLING SYSTEMS AND COMPONENTS FOR AEROSPACE APPLICATIONS |
| PARKER-HANNIFIN CORP GAS TURB FUEL SYS 17325 EUCLID AVENUE CLEVELAND OH 44112 | FRANK J. HANZLIK PURCHASING AGENT 216-531-3000 | FUEL METERING SYSTEMS TEST EQUIPMENT |
| PHYSICS INTERNATIONAL CO TACTICAL SYSTMS 901 SEVILLE RD, PO BOX 1004 WADSWORTH OH 44281 | RANDY HAYS BUYER 216/336-8801 | SHAPE CHARGE WARHEADS |
| PICKER INTERNATIONAL U.S. SYSTEMS DIV 595 MINER RD. HIGHLAND HTS OH 44143 | EUGENE V. METEK MANGER PURCHASING SYS/ADMIN 216-449-3000 | RADIOGRAPHICS & FLUOROSCOPIC SYSTEMS |
| PNEUMO CORP CLEVELAND PNEUMATIC COMPANY 3781 E 77TH STREET CLEVELAND OH 44105 | DALE D STILIN SMALL/DISADVANTAGED BUS COOR. 216-341-1700 | AIRCRAFT LANDING GEAR |
| PRESTOLITE COMPANY 511 HAMILTON STREET TOLEDO OH 43694 | WALTER S BATES SALES MGR GOVT SALES 419/255-4340 | ENGINE COMPONENTS |
| QUANTUM CHEMICAL CORP. EMERY DIV. 11501 NORTHLAKE DRIVE CINCINNATI OH 45249 | J. B. ERNST DIRECTOR, PURCHASING 513-530-7435 | FATTY ACIDS SYNTHETIC LUBS & HYDR. FLUIDS SPECIALITY CHEMICALS |
| R M I COMPANY 1000 WARREN AVENUE NILES OH 44446 | W F CHOW ASST TO THE COMPTROLLER 216-652-9951 | TITANIUM MILL PRODUCTS CONVERSION SERVICE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| RAVENNA ARSENAL INC RT. 5 RAVENNA OH 44266 | F J KOCH ADMIN, PROCUREMENT & PURCHASING 216-358-7111 | AMMUNITION LOADING PLANT |
| SMITH & NEPHEW, INC. SMITH & NEPHEW MEDICAL DIV. 1875 HARSH AVE SE MASSILLON OH 44646 | OGDEN M SHAMP CONTRACT ADMINISTRATOR 216-833-2811 | SURGEONS GLOVES |
| SOHIO OIL COMPANY 200 PUBLIC SQUARE CLEVELAND OH 44114-2375 | ROBERT E. SCHRAG MANAGER, PURCHASING (216) 586-3020 | FUELS LUBRICANTS |
| SPECO CORPORATION P.O. BOX 1288 SPRINGFIELD OH 45501 | HAROLD O. KNAPP PROCUREMENT MANAGER 573-390-3000 | AIRCRAFT GEARS TRANSMISSIONS |
| SYNERGY, INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696 | WILLIAM K BISHOFF VICE PRESIDENT (513) 426-6000 | SURVIVABILITY TESTING EQUIPMENT TESTING DATA PROCESSING SERVICES |
| SYSTEMS RESEARCH LABORATORIES INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440 | JOHN VAN VELZOR PURCHASING MANAGER 513-426-6000 | RESEARCH & DEVELOPMENT ELECTRONIC DATA COLLECTION/ MEASUREMENT/CONTROL DEVICES |
| TECHNOLOGY/SCIENTIFIC SERVICES 3821 COL. GLENN HIWAY, P O BOX 3065 DAYTON OH 45431 | PAUL MACHOWSKY ADMINISTRATOR/MANAGER 513-426-2405 | TECHNICAL SERVICES |
| TELEDYNE CAE 1330 LASKEY TOLEDO OH 43612 | D K BARRETT SENIOR PROCUREMENT ANALYST 419-470-3393 | TURBINE ENGINES |
| TELEDYNE REPUBLIC MFG 15655 BROOKPARK ROAD CLEVELAND OH 44142 | GAIL WILKES DEFENSE AND AEROSPACE PRODUCTS 216-267-2700 | AIR/HYDRAULIC VALVES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| THE B F GOODRICH 200 N. CLEVELAND-MASSILLON ROAD AKRON OH 44313-0501 | JEAN LANGAN CUSTOMER SERVICE REPRESENTATIV 216 374-3686 | TIRES ENGINEERED PRODUCTS |
| THE BFGOODRICH CO. P.O. BOX 1299 UNIONTOWN OH 44685-1299 | E. J. TRIVOLETTE SR. BUYER 304/846-2554 | ENGINEERED RUBBER PRODUCTS |
| THE GOODYEAR TIRE & RUBBER CO SOUTH WAYNE STREET ST MARY'S OH 45885 | S. E. TENYAK PURCHASING AGENT (419) 394-3311 | MILITARY MISC RUBBER PRODUCTS AUTOMOTIVE MIS RUBBER PRODUCTS INDUSTRIAL MISC RUBBER PRODUCT |
| THERMOID, INC. 1301 W SANDUSKY AVENUE BELLEFONTAINE OH 43311 | BILL HAMILTON PURCHASING AGENT (513) 593-5010 | RUBBER HOSE DUCTING |
| UNIVERSITY OF DAYTON 300 COLLEGE PARK AVE DAYTON OH 45469 | WANDA O'DELL CONNER SBLO 513-229-3822 | RESEARCH AND DEVELOPMENT |
| WESTINGHOUSE ELECTRIC CORP ELEC SYS DIV P O BOX 989 LIMA OH 45802 | ANN M. MALINAY ADMINISTRATIVE BUYER 419/226-3128 | AIRCRAFT GENERATING SYSTEMS POWER CONDITIONERS POWER CONTROLLERS |
| BURTEK INC 7041 E 15TH STREET TULSA OK 74112 | L D PAYNE SMALL DISADV BUSINESS LIAISON 918-836-4621 | TRAINING EQUIPMENT DEFENSE (HAWK) |
| CHROMALLOY AMERICAN CORP 1720 NATIONAL BOULEVARD MIDWEST CITY OK 73110 | BRAD PARKER DIRECTOR OF FINANCE 405-732-6811 | JET ENGINE COMPONENT REPAIR |
| COBURN OPTICAL INDUSTRIES. INC. 1701 S. CHEROKEE, P.O. BOX 627 MUSKOGEE OK 74402-0627 | EUGENE ROBERTS PURCHASING MANAGER 918/683-4521 | OPHTHALMIC LENSES AND MACHINERY |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| FAILING G.E. CO. 2215 S. VAN BUREN ENID OK 73701 | FRANK O'BANION PURCHASING AGENT 405-234-4141 | DRILLING RIGS VIBRATORS |
| GUERNSEY C.H. & COMPANY 3555 N.W. 58TH OKLAHOMA CITY OK 73112 | W.L. LOWERY PROJECTS COORDINATOR 405-947-5515 | A & E CONSULTING |
| H T B, INC 1411 CLASSEN BOULEVARD OKLAHOMA CITY OK 73106 | KENNETH R. SULLIVAN PROJECT MANAGER (405) 525-7451 | ARCHITECT/ENGINEERING SERVICES |
| KAISER ENGINEERS INC P.O. BOX 45859 TINKER AFB OK 73145 | B.K. WRIGHT PURCHASING AGENT (405) 733-7607 | CONSTRUCTION |
| LABARGE INC ELECTRONICS DIVISION 9422 EAST 55TH PLACE TULSA OK 74145 | BOB GLASS SBLO 918-660-2819 | ELECTRONIC WEATHER SYSTEMS ELECTRONIC COMMAND & CONTROL SYSTEMS |
| LEAR SIEGLER MANAGEMENT SERVICES CORP 3100 INTERSTATE 35 N P O BOX 11566 OKLAHOMA CITY OK 73136 | RICHARD E. ROWE SMALL BUSINESS LIAISON OFFICER 405-424-5551 | FIELD SERVICE MANUFACTURING & REPAIR CENTER SPECIAL PROGRAM |
| MCDONNELL DOUGLAS CORP TULSA DIVISION 2000 NO MEMORIAL DRIVE TULSA OK 74115 | GUSSIE G. JENNINGS SMALL BUSINESS ADMINISTRATOR 918-838-6118 | COMMERCIAL AND MILITARY SUBASSEMBLIES AND REFURBISHMENT |
| OKLAHOMA STATE UNIV ENG RESEARCH ROOM 502 ENGINEERING NORTH STILLWATER OK 74078 | JAN WOMACK ADMINISTRATIVE ASSISTANT 405-624-5957 | MUNITIONS EFFECTIVENESS ROBOTIC SYSTEMS HYDRAULIC SYSTEM VULNERABILITY |
| PHILLIPS 66 COMPANY 1178 ADAMS BLDG. BARTLESVILLE OK 74004 | DAVID R. ANDERSON PROCUREMENT DIRECTOR 918-661-5590 | PETROLEUM |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| 530 W. 34TH AVE., P.O. BOX 580 ALBANY OR 97321 | O. EDWARD NELSON MARKETING MANAGER (503) 926-4281 | TITANIUM MILL PRODUCTS TITANIUM INGOTS AND SPONGE TITANIUM & ZIRCONIUM CASTINGS |
| A-DEC, INC. 2601 CRESTVIEW DRIVE NEWBERG OR 97132 | DAVE WEST PURCHASING MGR. 503-539-9471 | DENTAL EQUIPMENT |
| ATKINSON GUY, F CONSTRUCTION CO P.O. BOX 250 CASCADE LOCKS OR 97014 | A M KAPPADAH BUSINESS MGR. 503-374-8898 | CONSTRUCTION |
| HYSTER COMPANY 2902 N E CLACKAMAS STREET P O BOX 2902 PORTLAND OR 97208 | CRAIG S LITTLE SENIOR BUYER 503-280-7385 | MATERIAL HANDLING EQUIPMENT |
| J. A. JONES CONSTRUCTION CO. 3121 S.W. MOODY AVE., P.O. BOX 69328 PORTLAND OR 97201 | MARIA PRICE OFFICE MANAGER 503-242-0244 | CONSTRUCTION |
| OH BAYASHI CORPORATION P.O. BOX 37 TRAIL OR 97541 | CARL LINDEN PROJECT MGR. 503-878-2251 | CONSTRUCTION |
| PRECISION CASTPARTS CORP. 4600 SE HARNEY DR. PORTLAND OR 97206 | PAT R. BAILEY CORPORATE PURCHASING AGENT 503/777-3881 | INVESTMENT CASTINGS |
| TEKTRONIX INC 14150 S.W. KARL BRAUN DR. P.O. BOX 500 BEAVERTON OR 97077 | JAMES F. WAKI SMALL BUSINESS LIAISON 503-642-8891 | OSCILLOSCOPES COMPUTERS & PERIPHERAL EQUIPMT T V BROADCAST CONTROL EQUIPMNT |
| ALLIS-CHALMERS VALVE OPERATION P O BOX M-93 YORK PA 17405 | KANDE L. WENRICK VALVE ASSOCIATE BUYER 717-792-9783 | HYDRO TURBINES NUCLEAR COMPONENTS VALVES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| ALUMINUM COMPANY OF AMERICA 1501 ALCOA BUILDING PITTSBURGH PA 15219 | A.L. DONER ADMINISTRATIVE MANAGER 412-553-4306 | FULLY INTEGRATED ALUMINUM PRODUCER |
| AMERICAN ELECTRONIC LABORATORIES INC P O BOX 552 LANSDALE PA 19446 | B R OPILLA SUBCONTRACT ADMINISTRATOR 215-822-2929 | ELECTRONIC EQUIPMENT |
| AMETEK U.S. GAUGE DIV. 900 CLYMER AVE. SELLERSVILLE PA 18960 | VIRGINIA M. WINN SENIOR BUYER 215/257-6531 | AIRCRAFT INSTRUMENTATION AUTOMOTIVE INSTRUMENTATION PROCESS INSTRUMENTATION |
| AYDIN COMPUTER SYSTEMS 700 DRESHER ROAD HORSHAM PA 19044 | K. M. BLANDIN SUBCONTRACT ADMINISTRATOR 215-657-8600 | COMPUTER SYSTEMS |
| BETHLEHEM STEEL CORPORATION MARTIN TOWER BETHLEHEM PA 18016 | B D BUSH COORDINATOR, PROCUREMENT PROCD 215-694-6279 | STEELMAKING SHIP CONSTRUCTION/REPAIR |
| BROWN H H SHOE CO INC COVE SHOE CO 107 HIGHLAND STREET MARTINSBURG PA 16662 | VICTOR SANDERS COMPTROLLER 814-793-3786 | BOOTS AND SHOES |
| C & D BATTERIES 3043 WALTON ROAD PLYMOUTH MTG PA 19462 | S T ROE PURCHASING MANAGER 215/828-9000 | INDUSTRIAL BATTERIES BATTERY CHARGERS |
| CHAMBERLAIN MFG CORP/SCRANTON ARMY PLANT SCRANTON ARMY PLANT 156 CEDAR AVENUE SCRANTON PA 18505 | J P JONES MATERIAL CONTROL MANAGER 717-342-7801 | PROJECTILES |
| CLAY BERNARD SYSTEMS INTERNATIONAL TOWNSHIP LINE ROAD HATFIELD PA 19440 | EDWARD B CHELO PURCHASING MANAGER 215/721-2118 | AUTOMATED MATERIAL HANDLING SYSTEM |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| CONTRAVES-GOERZ CORPORATION 610 EPSILON DRIVE PITTSBURGH PA 15238 | MARY LYNN WHOOLERY GOVERNMENT ACCOUNTANT 422-967-7524 | INERTIAL GUIDANCE TEST EQUIPMT RANGE TRACKING EQUIPMENT POLLUTION MONITORING EQUIPMENT |
| CYCLOPS CORPORATION CYTEMP SPEC STEEL DV P O BOX 247 TITUSVILLE PA 16354 | ANDREW J GREGUS CONTRACT ADMINISTRATOR 412-257-5111 | STAINLESS STEEL HIGH SPEED STEEL HIGH TEMPERATURE ALLOYS |
| DRAVO AUTOMATION SCIENCES, INC ONE OLIVER PLAZA PITTSBURGH PA 15222 | V J GRAFF SENIOR BUYER (412) 566-5379 | FACTORY AUTOMATION SYSTEMS INTEGRATION |
| FAIRCHILD WESTON SYSTEMS INC WESTON CONT KENNEDY DRIVE ARCHBALD PA 18403 | RICK PAMBIANCO SUBCONTRACT ADMINISTRATOR 717-876-1517 | NUCLEAR INSTRUMENTATION INDUSTIRAL X RAY GAGES POTENTIOMETERS |
| FORD AERO COMM CORP ENGINEERING SVCS DIV 201 BLAIR MILL ROAD HORSHAM PA 19044 | F E WELLOCK PURCHASING ANALYST 215/784-5035 | ENGINEERING SERVICES |
| GENERAL BATTERY CORPORATION P O BOX 1262 READING PA 19603 | JAMES VANDEGRIFT SBLO 215-378-0553 | BATTERIES - AUTOMOTIVE |
| GENERAL DEFENSE CORP ORDNANCE DIVISION P O BOX 127, 200 EAST HIGH ST. RED LION PA 17356 | CLAIR D MILLER PURCHASING SUPERVISOR 717-244-4551 | M737 MPTS ASSY 105 MM PROJ M774 MPTS ASSY 105 MM PROJ M549 MOTOR BODY BONDING ASSY |
| GENERAL ELECTRIC CO ENVIRONMENTAL SVCS 200 N 7TH STREET LEBANON PA 17042 | J A TESTA MANAGER, PURCHASING 717/274-7180 | AIR POLLUTION CONTROL EQUIPMT |
| GENERAL ELECTRIC CO RE-ENTRY SYSTEMS OPERATIONS 3198 CHESTNUT STREET PHILADELPHIA PA 19101 | A H SMITH-SPECIALIST, SMALL & SMALL DISADVANTAGED BUS. DEV (215) 823-3388 | RE-ENTRY SYSTEMS ARMNG & FUZING SYSTEMS CONTROL SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GENERAL ELECTRIC CO SPACECRAFT OPERATION P O BOX 8555 PHILADELPHIA PA 19101 | E. STATES. SPECIALIST SMALL BUSINESS REPRESENTATIVE 215-354-5794 | SPACE VEHICLES GROUND STATIONS |
| GENERAL ELECTRIC CO. MILITARY & DATA SYSTEMS OPERATIONS P O BOX 8048 PHILADELPHIA PA 19101 | R. L. KILCOYNE SUBCONTRACT SPECIALIST 215-531-1595 | GROUND SYSTMWS ENGINEERING SERVICES SYSTEMS INTEGRATION |
| GENERAL ELECTRIC CO. TRANSPORTATION SYSTEMS 2901 EAST LAKE ROAD ERIE PA 16531 | JAMES A. KOMOSA BUYER 814 875-3052 | DIRECT CURRENT MOTORS & GENERATORS |
| GENTEX CORPORATION P O BOX 315 CARBONDALE PA 18407 | JAMES R. SIMPSON PURCHASING MANAGER 717-282-3550 | PROTECTIVE MILITARY HEADWEAR TEXTILES-ALUMINUM FABRICS POLYCARBONATE SAFETY LENS |
| GICHNER SHELTER SYSTEMS P O BOX B LOCUST STREET DALLASTOWN PA 17313 | GLENN R KOCH SMALL/SMALL DISAD BUSINESS REP 717-244-7611 | SHELTERS CASES PEDESTALS |
| GLOBAL ASSOCIATES NAVY INACTIVE SHIPS MAINTENANCE FACILITY NAVAL BASE, BUILDING 52 PHILADELPHIA PA 19112 | JAMES L CONNELL PROJECT MANAGER (215) 897-6758 | FACILITIES OPER. & MAINTENANCE EQUIPMENT OPER. & MAINTENANCE |
| GNB INCORPORATED INDUSTRIAL BATTERY DIV. 2050 CABOT BLVD WEST LANGHORNE PA 19046 | M L SCHLUPP CONTRACT ADMINISTRATOR 215-750-2614 | SUBMARINE BATTERIES |
| GOULD INC. SYSTEMS PROTECTION DIV. 13500 ROOSEVELT BLVD. PHILADELPHIA PA 19116 | ROBERT L. AUCHENBACH PURCHASING MANAGER 215/698-6232 | CIRCUIT BREAKERS SWITCHGEAR |
| GROVE MANUFACTURING COMPANY P O BOX 21 SHADY GROVE PA 17256 | ROBERT L. HAMMER LIAISON OFFICER 717-597-8121 | MOBILE HYDRAULIC CRANES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| H R B SINGER INC SCIENCE PARK RD. STATE COLLEGE PA 16804 | E E MAYHEW PURCHASING DIRECTOR 814-238-4311 | SIGNAL ANALYSIS & PROCESSING SYSTEMS |
| HAMILTON TECHNOLOGY, INC. GDC CORP-ORDNANCE DIVISION 101 N QUEEN STREET LANCASTER PA 17604 | H SLOAD PURCHASING MGR/SBLO 717-299-2581 | MECHANICAL TIMING DEVICES |
| HARLEY DAVIDSON YORK INC 1425 EDEN RD YORK PA 17402 | DOUGLAS HEVNER SMALL BUSINESS LIAISON OFFICER 717/848-1177 | MK82 SERIES BOMB BODY ASSEMBLIES |
| HARSCO CORP BOWEN-MCLAUGHLIN-YORK CO P O BOX 1512 YORK PA 17405 | FRED M. FULTON BUYER 717-225-4781 | TRACK ARMORED SELF-PROPELLED VEHICLES |
| HARSCO CORP TAYLOR WHARTON 9TH & HERR STS., P.O. BOX2365 HARRISBURG PA 17105 | D. N. BOONE, MANAGER OF GOVERN MENET & TELEMARKETING SALES 717-234-8021 | HIGH PRESSURE GAS CYLINDERS |
| HEINTZ CORPORATION 11000 ROOSEVELT BLVD. PHILADELPHIA PA 19116 | RAY D'ESPOSITO SBLO 215-464-9720 | STAMPINGS WELDING MACHINING |
| I C I AMERICAS INC ATLAS AEROSPACE DIV P O BOX 819 VALLEY FORGE PA 19482 | JOHN D LALLI SMALL BUSINESS LIAISON OFFICER 215-666-0700 | ORDNANCE SECURITY CUSTOM MFG - COMPONENTS |
| I S C DEFENSE SYSTEMS INC. 3725 ELECTRONICS WAY, P.O.BOX 3025 LANCASTER PA 17604 | STEPHEN L PARSONS MGR. OF PROCUREMENT 717/285-7151 | SENSORS TELEMETRY SYSTEMS COMMUNICATIONS SYSTEMS |
| I T T CORP ELECTRON TECHNOLOGY DIV 3100 CHARLOTTE AVENUE EASTON PA 18044-0100 | JAMES M MASTROJOHN SBLO 215-252-7331 | SPECIAL PURPOSE ELECTRON TUBES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
|---|---|--|
| INTERMETRICS INC 607 LOUIS DRIVE WARMINSTER PA 18974 | PETER J DWYER, ASST GENERAL MGR, NAVAL ENGRG SYSTEMS GROUP (215) 674-2913 | SOFTWARE |
| KENNEMETAL INC ONE LLOYD AVENUE LATROBE PA 15650 | WILLIAM CONRAD SM DIS BUS ADMIN 412-539-5475 | CORES M-735 25 MM SUBPROJECTILES |
| LEMMON COMPANY 650 CATHILL ROAD SELLERSVILLE PA 18960 | MARSHA A ARCH, MANAGER OF PUR- CHASING, C.P.M. SUBCONTRG ADMIN (215) 723-5544 | GENERIC AND ETHICAL PHARMACEUTICALS |
| LITTON SYSTEMS INC ELECTRON DEVICES DIV 1035 WESTMINSTER DRIVE WILLIAMSPORT PA 17701 | J L NIEZGODA PROCUREMENT MANAGER 717-326-3561 | ELECTRONIC COMPONENTS |
| LORD CORPORATION AEROSPACE PRODUCTS DIV 1635 WEST 12TH STREET ERIE PA 16512 | J L KLEMM BUYER 814-456-8511 | HELICOPTER ROTOR BEARINGS SOUNDPROOFING TILES SHOCK VIBRATION PRODUCTS |
| LUKENS INC LUKENS STEEL DIVISION MODENA ROAD COATESVILLE PA 19320 | D P MARKWARD PURCHASING MANAGER 215/383-2236 | CARBON ALLOY & SPECIAL STEEL PLATE & SHAPES |
| M H K ASSOCIATES PO BOX N NEW CUMBERLAND PA 17070 | ROBERT D OHMAN BUSINESS MANAGER 717-774-6970 | CONSTRUCTION |
| MACK TRUCKS INC 2100 MACK BOULEVARD P O BOX M ALLENTOWN PA 18105 | T J ORTMAN MANAGER, GOVERNMENT SALES 215-439-2141 | COMMERCIAL HEAVY DUTY TRUCKS AND PARTS |
| MAGNAVOX GOVERNMENT GENERAL ATRONICS CORP 1200 EAST MERMAID LANE PHILADELPHIA PA 19118 | ROBERT F CRUMP MANAGER 215-233-4100 | COMMUNICATIONS SYSTEMS CONFERENCING SYSTEMS CATHODE RAY TUBES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| MCNEILAB INC MCNEIL PHARMACEUTICAL WELSH ROAD SPRING HOUSE PA 19477 | GEORGE ANDERSON MANAGER OF PURCHASING 215-628-5316 | PHARMACEUTICALS |
| MERCK SHARP & DOHME SUNNEYTOWN PIKE WEST POINT PA 19486 | WILLIAM F MAULE OFFICE MANAGER, PURCHASING 215-661-6011 | ETHICAL PHARMACEUTICALS |
| MINE SAFETY APPLIANCES COMPANY 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668 | A M JONES SENIOR BUYER 412-733-9288 | INDUSTRIAL SAFETY PRODUCTS MINING SAFETY PRODUCTS |
| P.O. BOX 399 QUEEN & BAILEY STREETS POTTSTOWN PA 19464 | KIMBERLY L. SHEFFEY CONTRACT SALES (215) 323-6000 | UNIVERSAL JOINTS DRIVELINE COMPONENTS COMPLETE PROPELLER SHAFTS |
| PENN STATE UNIV APPLIED RESEARCH LAB P O BOX 30 STATE COLLEGE PA 16801 | ANTHONY KIBELBEK JR SMALL BUSINESS LIAISON OFFICER 814-865-2588 | RESEARCH & DEVELOPMENT |
| PENNSYLVANIA SHIPBUILDING COMPANY P O BOX 498 CHESTER PA 19016 | WALTER F SMITH MANAGER, MATERIALS 215-499-2017 | SHIPBUILDING AND REPAIR |
| PHILIPS E C G INC 3101 PLEASANT VALLEY BOULEVARD ALTOONA PA 16603 | M. W. OSTRUM MANAGER PRODUCTION PLANNING 814-943-1126 | RECEIVING TUBES |
| PIRELLI CABLE CORP INDUSTRIAL CABLE DIV 1240 WEST CHESTER PIKE WEST CHESTER PA 19380 | EDWARD C GORETZKA MGR - FED GOVT MARKETING/SALES (201) 687-0250 X 247 | ELECTRICAL WIRE & CABLE |
| PRECISION COMPONENTS CORPORATION P O BOX M-101 YORK PA 17405 | R B WEIKERT SBS AND SED LIAISON OFFICER 717/848-1126 | NUCLEAR COMPONENTS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| R C A CORP NEW PRODUCTS DIV NEW HOLLAND AVE. LANCASTER PA 17604-3140 | J S HORNICK MANAGER PURCHASING 717-295-6896 | ELECTRON TUBES SOLID STATE DEVICES CLOSED -CIRCUIT VIDEO EQUIP |
| REXNORD PROCESS CONTROLS DIVISION 45 GREAT VALLEY PARKWAY MALVERN PA 19355 | BRIAN D STEELE MATERIALS MANAGER 215/647-7200 | GAS ANALYSIS INSTRUMENTATION BREATHING APPARATUS ANALYTICAL EQUIPMENT |
| ROCKWELL INTL CORP 600 GRANT STREET PITTSBURGH PA 15219 | R C PETERSON DIR PROCUREMENT MGT WESTERN 213-647-5522 | AEROSPACE SYSTEMS & STRUCTURES ELECTRONICS ENERGY SYSTEMS |
| ROHM AND HAAS COMPANY RESEARCH LABS 727 NORRISTOWN ROAD SPRINGE HOUSE PA 19477 | K. F. OCKERT CONTRACT ADMINISTRATOR (215) 641-7478 | R&D ON: ION EXCHANGE RESINS ACRYLIC MONOMERS AND POLYMERS PLASTICS |
| S P D TECHNOLOGIES 13500 ROOSEVELT BLVD. PHILADELPHIA PA 19116 | ROBERT L. AUCHENBACK PURCHASING MANAGER (215)698-6229 | CIRCUIT BREAKERS SWITCH GEARS |
| SANDERS & THOMAS 11 ROBINSON STREET POTTSTOWN PA 19464 | WILLIAM C. REX VICE PRESIDENT (215) 326-4600 | ENGINEERING |
| SMISTH KLINE BECKMAN CORP SK&F LABS 1500 SPRING GARDEN ST. PHILADELPHIA PA 19101 | G. TEICHER PURCHASING MANGER 215-751-7878 | PHARMACEUTICALS |
| SPS TECHNOLOGIES APD HIGHLAND AVE. JENKINTON PA 19046 | DAVID ELLISON PURCHASING MANAGER 215/572-3101 | FASTENERS FASTENING SYSTEMS |
| TELE-DYNAMICS 525 VIRGINIA DR FORT WASHINGTON PA 19034 | W H KOEHLER PURCH AGENT 215-643-3900 | AVIONICS TELEMETRY ELECTRONIC SWITCHING ASSEMBLIE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| TELEFLEX INC DEFENSE/AEROSPACE DIV. CHURCH ROAD NORTH WALES PA 19454 | WM. CASTLE SR BUYER 215-699-4861 | AEROSPACE/NUCLEAR CONTROLS |
| UNISYS CUSTOM SYSTEMS DIV. P O BOX 517 PAOLI PA 19301 | M. T. MCILVAINE PROCUREMENT PRACTICES ANALYST 215-873-4716 | DATA PROCESSING SYSTEMS COMPUTER SOFTWARE SECURE COMMUNICATIONS DEVICES |
| UNITED TECHNOLOGIES CORP ELLIOTT COMPANY NORTH FOURTH STREET JEANNETTE PA 15644 | RICHARD V CROSBY SBLO 412 527-8538 | COMPRESSORS TURBINES |
| VOITH HYDRO, INC. P.O. BOX 712 YORK PA 17405 | ROYCE F. NESS SBS & SED LIASON OFFICER 717-792-3511 | HYDRO TURBINES WATER CONTROL SYSTEMS |
| WESTINGHOUSE ELECTRIC CORP BETTIS LAB P O BOX 79 PITTSBURGH PA 15122 | S J RODGERS MANAGER PURCHASING 412-476-6222 | NAVAL REACTORS RESEARCH AND DEVELOPMENT |
| WESTINGHOUSE ELECTRIC CORP ELECTRO MECH CHESWICK AVENUE CHESWICK PA 15024 | D W FITZGERALD MANAGER MATERIAL SERVICES 412-963-5140 | PUMPS |
| WESTINGHOUSE ELECTRIC CORP MACH TECH DIV P O BOX 18249 PITTSBURGH PA 15235-0249 | L. F. BACH PURCHASING MANAGER 412/675-7813 | TECHNOLOGY AND ENGINEERING SUPPORT |
| WESTINGHOUSE ELECTRIC CORP PLANT APP P O BOX 425 MONROEVILLE PA 15146 | L E TREMPER MGR PROCURMENT OPERATIONS 412/829-8704 | NAVAL NUCLEAR SYSTEMS |
| WICKES COMPANIES, INC. AD&E CENTER 101 CHESTER ROAD SWARTHMORE PA 19081 | MARK J. BUCKLEY CONTRACT ADMINISTRATOR 215-544-7600 X229 | ARRESTING GEAR SYSTEMS AMMUNITION MFG SYSTEMS COMMERCIAL AUTOMATED SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| YARWAY CORP. NORRISTOWN & NARCISSA ROADS BLUE BELL PA 19422 | JOSEPH PARSONS SBLO 215-825-2100 | SPECIALITY VALVES STEAM TRAPS GAUGES & MANIFOLDS |
| BROWN UNIVERSITY BOX 1929 PROVIDENCE RI 02912 | ALICE A. TANGREDI-HANNON ACTING DIRECTOR-ORA 401-863-1801 | BASIC RESEARCH |
| E G & G SEALOL ENGINEERED PRODUCTS DIV. 15 PIONEER AVENUE WARWICK RI 02888 | ROBERT S KENT PURCHASING MANAGER 401-781-4700 | MECHANICAL SEALS BELLOWS DEVICES CHECK VALVES |
| RAYTHEON COMPANY SUBMARINE SIGNAL DIV 1847 WEST MAIN ROAD PORTSMOUTH RI 02871 | D G LONERGAN SMALL BUSINESS LIAISON OFFICER 401/847-8000 | SONAR SYSTEMS TRANSDUCER SOFTWARE SYSTEMS |
| AMBAC INTERNATIONAL INC. I-77 AT KILLIAN ROAD P.O. BOX 85 COLUMBIA SC 29202 | DAVID M. SPARKS SMALL BUSINESS LIAISON OFFICER (803) 735-2116 | FUEL INJECTION SYSTEMS |
| BLUE CROSS & BLUE SHIELD OF SO. CAROLINA I-20 AT ALPINE ROAD COLUMBIA SC 29219-0001 | LUTHER JOHNSON DIRECTOR, ADMINISTRATIVE SVC (803) 788-3860 | CHAMPUS MEDICARE PRIVATE BUSINESS |
| COOPER INDUSTRIES COOPER AIR TOOLS 666 INDUSTRIAL DRIVE, P.O. BOX 1410 LEXINGTON SC 29072 | ARTHUR H SOUTHERLIN PURCHASING MANAGER (803) 359-1200 | PNEUMATIC HOISTS PNEUMATIC ASSEMBLY TOOLS PNEUMATIC MOTORS |
| CURTISS-WRIGHT MARQUETTE P.O. BOX 398, 400 SO. MAIN ST. FOUNTAIN INN SC 29644 | JIM ELLIOTT SMALL BUS. ADMIN. (803) 862-2501 | AIRCRAFT ENGINES PARTS IMPACT WRENCH AIRCRAFT WINDSHIELD WIPERS |
| DELTA MILLS MARKETING CO P.O. BOX 1500 99 BOBO STREET GREER SC 29652 | DONALD C WALKER COST MANAGER (803) 879-6761 | CLOTH |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| F N MANUFACTURING INC PO BOX 104 COLUMBIA SC 29202 | TIM KNUDSEN SBLO 803/736-0522 | WEAPONS MANUFACTURE |
| GREENWOOD MILLS INC P.O. BOX 1017 GREENWOOD SC 29648-1017 | R. N. MASSEY PURCHASING AGENT (803) 229-2571 | TEXTILE MANUFACTURING |
| LOCKHEED AEROMOD CENTER INC 1044 TERMINAL ROAD GREENVILLE SC 29605 | G MICHAEL SMITH SUPERVISOR, PURCHASING 803-299-3350 | AIRCRAFT PDM (HEAVY) |
| MICHLIN TIRE CO 2 PATEWOOD DRIVE GREENVILLE SC 29602 | ROBERT J. FOSSEZ PROJECTS BUYER 803-277-9300 | RADIAL TIRES |
| SIEBE NORTH, INC. P O BOX 70729 CHARLESTON SC 29415 | EDWARD A WENZ HPG GROUP CONTROLLER 803-554-0660 | HAND PROTECTION |
| SO-PAK-CO, INC P.O.BOX 1047 MULLINS SC 29574 | GENAIRE L DOVE LOGISTICS MANAGER 803-464-7851 | MEAL READY TO EAT ASSEMBLY PLANT THERMOSTABILIZED FOOD PACKAGNG |
| WOVEN ELECTRON CORP. SOUTH'N WEAVING DIV P.O. BOX 367 GREENVILLE SC 29602 | THOMAS F KENNETTE DIRECTOR OF MARKETING 803-233-1635 | SEAT BELT WEBBING SLING WEBBING MILITARY SPECS WEBBING |
| AEROJET ORDNANCE TENNESSEE INC P O BOX 399 OLD ROUTE 11-E JONESBORO TN 37659 | JANE GILLIAM SMALL BUSINESS SPECIALIST 615-753-4688 | MANUFACTURER MEDIUM AND LARGE CALIBER CORD PENETRATORS |
| CALSPAN FIELD SERVICES INC AEDC DIV ARNOLD AF STN TN 37389 | DANNY G HOLDER MGR CONTRACT ADMINISTRATION 615-455-2611 | FACILITY OPERATING CONTRACTOR |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| COLUMBUS MC KINNON CORP CHAIN DIVISION P.O. BOX 110 LEXINGTON TN 38351 | PAUL F SKUDLAREK PURCHASING DEPARTMENT (901)968-5271 | AIRCRAFT TIEDOWN ASSEMBLIES |
| COMBUSTION ENGINEERING COMPANY INC 911 WEST MAIN STREET CHATTANOOGA TN 37402 | J CLYDE EDWARDS SENIOR BUYER 615-752-2529 | PRESSURE VESSELS |
| CUBIC PRECISION INC 1308 S. WASHINGTON ST., P.O. BOX 821 TULLAHOMA TN 37388 | WILLIAM C. HOOPER DIRECTOR MARKETING/CONTRACTS 615-455-8524 | LAND SURVEYS PRODUCT & SYSTEMS R.F & MICROWAVE OPTICAL TOOLING INSTR. & SYS. |
| HOLSTON DEFENSE CORPORATION WEST STONE DRIVE KINGSPORT TN 37660 | G P GAGE PURCHASING AGENT 615-247-9111 | HIGH EXPLOSIVES |
| I C I AMERICAS INC VOLUNTEER ARMY AMMO P O BOX 22608 CHATTANOOGA TN 37422 | C D FRANKS SM BUS & LABOR SURPLUS LIAISON 615-892-0115 | TNT INACTIVE |
| KILGORE CORPORATION BRADFORD RD TOONE TN 38381 | BETTYE PERRY PURCHASING MANAGER 901-658-5231 | TOY PAPER CAPS COMMERCIAL PYRO MILITARY PYRO |
| MARTIN MARIETTA ORDNANCE SYSTEMS INC MILAN ARMY AMMUNITION PLANT MILAN TN 38358 | CARL J BRYANT PURCHASING AGENT 901-686-6070 | AMMUNITION |
| MISSION SUPPORT SERVICES PROJECT ARNOLD AFS TN 37389-9998 | J. R. HULAN SUPT. PURCHASING 615-454-7400 | SUPPORT OPERATIONS OF R & D FACILITY |
| NORTHERN TELECOM INC 259 CUMBERLAND BEND NASHVILLE TN 37228 | KIM E BAKKUM MINORITY & SMALL BUS PROGRAM 615/251-4487 | TELECOM EQUIPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PNEUMO CORP/CLEVELAND PNEUMATIC CO. TENNESSEE PLANT P.O. DRAWER 1270 TULLAHOMA TN 37388 | JOHN A. WULF CONTRACTS & PROGRAM MGR. 615-455-4557 | MACHINING OF AIRCRAFT COMPONENTS |
| RAYTHEON COMPANY VANCE TANK ROAD BRISTOL TN 37620-5098 | J ROBINETTE SBLO 615 764-1122 | MISSILES ELECTRIC ASSEMBLIES MISSILE COMPONENT |
| TELEDYNE FIRTH STERLING #1 TELEDYNE PLACE LA VERGNE TN 37086 | DONALD L. BERNENS VICE PRES. ADMINISTRATION 615-793-4202 | TUNGSTEN CARBIDE PRODUCTS TUNGSTEN HEAVY METAL PENETRATOR |
| TELEDYNE LEWISBURG P O BOX 326 LEWISBURG TN 37091 | D ED DAUGHRITY DIR OF INDUSTRIAL RELATIONS 615-359-4531 | ELECTRONICS COMMUNICATION EQUIPMENT |
| TELEDYNE W F INDUSTRIES P O BOX C DYER TN 38330 | W T GASELL SMALL BUSINESS COORDINATOR 901/692-2222 | SMALL GAS ENGINES |
| TEXTRON INC. AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37210 | J OTEY WALKER III ADMINISTRATIVE MANAGER 615-361-2108 | AIRCRAFT COMPONENTS |
| THE UNITED METHODIST PUBLISHING HOUSE ORDER PROCESSING SECTION P.O. BOX 801 NASHVILLE TN 37202-0801 | DONALD G SHERROD, DIRECTOR, ORDER PROCESSING DIVISION (615) 749-6269 | COOPERATIVE PROTESTANT CHURCH SCHOOL MATERIALS |
| AEROSPACE TECHNOLOGIES INC 7445 E. LANCASTER ST. FORT WORTH TX 76112 | WAYNE C WILSON CONTROLLER 817-451-0620 | COMPOSITE & METAL BONDING OF AIRCRAFT PANEL ASSEM. MASCHG & ASSEM-AIRCFT COMPON'T |
| ATLAS POWDER CO. AEROSPACE DIV. 15301 DALLAS PARKWAY, SUITE 1200 DALLAS TX 75248 | G. J. ROLLAND DIRECTOR, PURCHASING 214/387-2400 | PROPELLANTS TACTICAL EXPLOSIVES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| BROWN & ROOT SERVICES CORP 4100 CLINTON DRIVE HOUSTON TX 77020 | BILLY B SIKES BUSINESS MANAGER (907) 428-2211 | RASEWIDE CONSTRUCTION/REPAIRS |
| CHROMALLOY AMERICAN CORP PRECISION PRODS 3524 RAIDER DR. P.O. BOX 1337 HURST TX 76053-1337 | KEITH SIMPSON PURCHASING AGENT (817)283-4681 | MACHINE PARTS |
| CHROMALLOY AMERICAN CORP TURBINE SUPPORT 4430 DIRECTOR DRIVE SAN ANTONIO TX 78220 | JAMES R. MCCORVEY MATERIAL MANAGER 512-662-5525 | SPECIAL COATING PROCESS AIRCRAFT COMPONENT REPAIR |
| CLEARWATER CONSTRUCTION INC P O BOX 15547, NE STATION AUSTIN TX 78761 | RANDY L. BARR PROJECT MANAGER 512-251-2411 | CONSTRUCTION |
| COASTAL REFINING & MARKETING INC NINE GREENWAY PLAZA HOUSTON TX 77046 | KEN HOFFMAN MANAGER, PURCHASING 713-877-6248 | REFINED PETROLEUM PRODUCTS (JET FUEL, FUEL OIL, DIESEL) |
| CONOCO INC P O BOX 4413 HOUSTON TX 77252 | W.A.ARNOLD DIRECTOR,SUPPLY CONTRACT'G/SYS 713-293-1494 | JP-4 JP-5 |
| DAY & ZIMMERMANN INC LONE STAR DIVISION TEXARKANA TX 75501 | HERMAN BROWN SUPV, PLANT SUPPORT PURCHASES 214-838-1132 | LOAD, ASSEMBLE AND PACK AMMUNITION |
| DYNCORP AEROSPACE OPERATIONS 6801 CALMONT FORT WORTH TX 76116 | JOHNNY F HARLIN MANAGER, MATERIAL CONTROL 817-732-4481 | AIRCRAFT TEST CELLS ENGINES |
| E-SYSTEMS INC GARLAND DIVISION P.O. BOX 660023AD GARLAND TX 75266-0023 | R L JACOBS, JR. MANAGING DIRECTOR OF MATERIALS 214-272-0515 | R&D/PRODUCTION HIGH TECHNOLOGY ELECTRONIC SYSTEMS AUTOMATED NAVIGATIONAL SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| E-SYSTEMS INC GREENVILLE DIVISION P O BOX 1056 GREENVILLE TX 75401 | KENNETH R. MONEY SBLO 214-457-5817 | AIRCRAFT MAINTENANCE AND MODIFICATION COMMUNICATIONS |
| ELECTROSPACE SYSTEMS INC 1301 E. COLLINS BLVD RICHARDSON TX 75081 | DENNIS R QUIRE SMALL BUSINESS LIAISON OFFICER 214-470-2756 | TELEPHONE & TELEGRAPHIC APPARATUS AIRCRAFT PARTS |
| EXXON COMPANY U S A P O BOX 2180 HOUSTON TX 77252-2180 | R. J. BRUNS SENIOR STAFF BUYER 713-656-4954 | JET FUEL AVIATION GAS |
| FISCHBACH & MOORE INTERNATIONAL CORP FACILITIES SYSTEM ENGINEERING CORP/JV 4800 CASH ROAD DALLAS TX 75247 | ERIC M. HANNAWACKER J.V. PROJECT MGR. 214-637-3280 | CONSTRUCTORS/ENGINEERS |
| FRITO-LAY, INC. 7701 LEGACY DR. PLANO TX 75024-4099 | RICHARD HOLLAND, GRP MANAGER MINORITY BUSINESS DEVELOPMENT 214/353-2157 | SNACK FOODS |
| GENERAL DYNAMICS CORP FORT WORTH DIV P O BOX 748 FORT WORTH TX 76101 | T M ALLEN SMALL BUSINESS OFFICER 817-777-5913 | F16 MULTIROLE FIGHTER AIRCRAFT |
| HERCULES INC AEROSPACE DIVISION P O BOX 548 MCGREGOR TX 76657 | JAMES E DAMON SENIOR BUYER 817-840-2811 | ROCKET MOTORS CHEMICALS |
| HEXCEL CORPORATION 338 NORTH PENNSYLVANIA AVENUE GRAHAM TX 76046 | J W ELLIOTT BUYER 817-549-2722 | METALIC HONEYCOMB NON METALLIC HONEYCOMB |
| HONEYWELL INC OPTOELECTRONICS DIVISION 830 EAST ARAPAHO ROAD RICHARDSON TX 75081 | KEITH HARTNELL CONTRACT ADMINISTRATION MANAGR 214-470-4214 | OPTO ELECTRONICS I R PRODUCTS FIBER OPTICS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HYDROSCIENCE INC 2659 NOVA DRIVE, P.O. BOX 29304 DALLAS TX 75229-0304 | JUDY MC CLURG SBLO 214-247-9052 | TOWED ARRAY EQUIPMENT |
| INTELCOM SUPPORT SERVICES, INC 14372 PROTON ROAD DALLAS TX 75244 | C. A. GROSS CONTROLLER (214) 991-0800 | BOS Q&M |
| INTERCONTINENTAL MFG CO INC 1200 N GLENBROOK, P.O. BOX 461148 GARLAND TX 75046 | JEAN STONE SBLO 214-276-5131 | BOMB BODIES |
| INTERNATIONAL BUSINESS MACHINES CORP 3700 BAY AREA BOULEVARD HOUSTON TX 77058 | PHILIP R. JOHNSON SB/SDBC ADMINISTRATOR (713) 282-7734 | ELECTRONIC SYSTEMS SYSTEMS INTEGRATION SOFTWARE DEVELOPMENT |
| JET RESEARCH CENTER INC P O BOX 246 ARLINGTON TX 76004-0246 | GAYLE MORITZ PURCHASING SUPERVISOR 817-483-0933 | PYROTECHNICAL DEVICES |
| KING FISHER MARINE SERVICE, INC P.O. BOX 108 PORT LAVACA TX 77979 | LINDA LAQUAY CORPORATE SECRETARY 512-552-6751 | DREDGING MARINE CONSTRUCTION |
| KRUG INTERNATIONAL TECHNOLOGY SERVICES DIV. 511 W. RHAPSODY SAN ANTONIA TX 78216 | CARRIE A. WATERS SBLO 512-349-3925 | R & D |
| L E M CONSTRUCTION CO INC 9703 MULA ROAD STAFFORD TX 77477 | JUDY R SIMPSON VICE PRESIDENT (713) 495-9550 | GENERAL CONTRACTOR |
| L T V AEROSPACE AND DEFENSE VOUGHT AERO PRODUCTS DIV. 9314 W. JEFFERSON, PO BOX 655907 DALLAS TX 75265 | H. J. MORRIS, MANAGER SMALL BUSINESS DEVELOPMENT 214-266-3286 | AIRCRAFT MISSILES SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| LYDA, INC. P.O. BOX 28356 SAN ANTONIO TX 78228-0356 | GERALD D. LYDA, CHIEF ADMIN. SMALL & SMALL DISADVTG SUBCNTR (512) 684-1770 | CONSTRUCTION CONTRACTOR |
| MARATHON BATTERY COMPANY 8301 IMPERIAL DRIVE WACO TX 76710 | WILLIAM A SPINK CONTRACT ADMINISTRATOR 817-776-0650 | VENTED AND SEALED NICKEL- CADMIUM BATTERIES BATTERY CHARGER-ANALYZERS |
| MARMON MOTOR CO SPACE CORP DIVISION P O BOX 402009 GARLAND TX 75046 | RUSS WADSWORTH PURCHASING MGR. 214-494-2441 | JET ENGINE TEST STANDS & SPARE PARTS |
| MC DONNELL DOUGLAS TRAINING SYSTEMS INC 3901 AIRPORT FREEWAY, SUITE 100 BEDFORD TX 76021 | J P WELLS SBLO (817) 685-1316 | FLIGHT SIMULATOR TRAINING DEVICES FIELD SUPPORT & MODIFICATION |
| MENASCO INC TEXAS DIVISION P O BOX 7656 EULESS TX 76039 | JAMES F LANDTROOP SMALL BUSINESS LIAISON OFFICER 817-267-3551 | AIRCRAFT LANDING GEARS |
| MURDOCK MACHINE & ENGINEERING CO OF TEX P O BOX 2278 5100 AIRPORT FRWY WEST IRVING TX 75061 | MELVIN D JONES DIRECTOR OF MATERIEL 214-255-0511 | AIRCRAFT COMPONENTS |
| OPTIC ELECTRONICS CORP NI-TEC DIVISION 3414 HERRMANN DRIVE GARLAND TX 75041 | GREG SCOTT PURCHASING AGENT (214) 840-6505 | IMAGER INTENSIFIER POWER SUPPLY |
| OPTIC-ELECTRONIC CORPORATION 11477 PAGEMILL ROAD DALLAS TX 75243 | DENNIS LEE PURCHASING AGENT 214-349-0190 | OPTICAL SYSTEMS |
| PAGE SOUTHERLAND PAGE P.O. BOX 2004 AUSTIN TX 78768-2004 | G WAYNE DYKES PRINCIPAL (512) 472-6721 | ARCHITECT/ENGINEER |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| PRICES CREAMERIES 600 NORTH PIEDRAS EL PASO TX 79903 | LARRY DEAN ACCOUNTING MANAGER 915/565-2711 | DAIRY PRODUCTS |
| RADIAN CORPORATION 8501 MO PAC BLVD P.O. BOX 201088 AUSTIN TX 78720-1088 | ALLANA COFFEY COMPLIANCE MONITOR (512) 454-4797 | ENVIRONMENTAL/ENERGY ENGRG SVC AMBIENT AIR MONITORING EQUIP COMMUNICATION TERMINALS |
| RAFCO FREEZE DRY, INC. FREEZE DRY DIV. P O BOX 184 EDINBURG TX 78539 | NANCY P. ANTHONY, DIRECTOR PROCUREMENT AND MATERIAL 512-383-3877 | FREEZE DRIED MEATS FREEZE DRIED VEGETABLES |
| REDIFFUSION SIMULATION INC 2200 ARLINGTON DOWNS RD ARLINGTON TX 76011 | NICK MULDRUP BUYER 817/650-5000 | FLIGHT SIMULATORS ONLY |
| RIGHT AWAY FOODS CORP M R E DIVISION 200 NORTH 1ST STREET MCALLEN TX 78501 | LEE WESTFIELD SBLO 512-687-9401 | MRE PROGRAM |
| SCHRICKEL, ROLLINS & ASSOCIATES, INC. 604 AVENUE H EAST ARLINGTON TX 76011 | GENE SCHRICKEL CHAIRMAN OF BOARD & CEO (817) 649-3210 | CIVIL ENGINEERING LANDSCAPE ARCHITECTURE PLANNING |
| SERV-AIR INC 2824 TERRELL ROAD P.O. BOX 1669 GREENVILLE TX 75401 | WILLIAM F. PRICE PROCUREMENT MANAGER 214-454-2000 | SERVICE CONTRACTOR LOGISTIC SUPPORT |
| SHELL OIL COMPANY P O BOX 2463 HOUSTON TX 77001 | L. S. DANIELS SR. STAFF PURCH. REP 713-241-2850 | JP5 JET FUEL |
| SOUTHWEST RESEARCH INSTITUTE 6220 CULEBRA RD P O BOX 28510 SAN ANTONIO TX 78284 | PAUL D. EASLEY MANAGER OF PURCHASING 512-522-3077 | RESEARCH & DEVELOPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| STEWART & STEVENSON SERVICES P.O. BOX 1637 HOUSTON TX 77251-1637 | JIM HARTMAN DIRECTOR IOF PURCHASING 713-923-2161 | TOW TRACTORS ENGINES |
| SUB. OF DYNACORPMS, INC 9000 TRINITY BLVD., P.O. BOX 18967 FT WORTH TX 76118 | BRENDA J. THOMPSON LOGISTICS MANAGER (817) 282-9804 | HELICOPTER REPAIR & SERVICE |
| TELEDYNE GEOTECH 3401 SHILOH ROAD GARLAND TX 75041 | ANN DISNARD PURCHASING AGENT 214-271-2561 | GEOPHYSICAL RESEARCH OIL & GAS AUTOMATED CONTROL & MONITORING SYSTEMS |
| TEXAS A & M RESEARCH FOUNDATION BOX 3578 COLLEGE STATION TX 77843 | DIANE HASSEL PURCHASING/PROPERTY MGR. 409-845-8609 | RESEARCH ADMINISTRATION |
| TEXAS INSTRUMENTS DEF SYS & ELECN GROUP P.O. BOX 665621 MS 3925 DALLAS TX 75265 | JONATHAN B. DU BOSE SMALL BUSINESS LIAISON OFFICER 214-995-7005 | ELECTRO OPTICS DEVICES MISSILES AND ORDNANCE RADARS |
| TEXSTAR INC. TEXSTAR PLASTIC DIVISION P O BOX 534036 GRAND PRAIRIE TX 75053-4036 | BRUCE BLAND MATERIALS MANAGER 214-647-1366 | CUSTOM INJECTION AND BLOW MOLDING PLASTICS VACUUM FORMED PLASTIC SHEETS |
| THE SINGER COMPANY LINK FLIGHT SIMULATION DIVISION 2224 BAY AREA BLVD. HOUSTON TX 7705800000 | E. F. MUNLEY PROCUREMENT SPECIALIST 713/280-4665 | FLIGHT SIMULATOR ASSEMBLIES SIMULATOR SUPPORT SERVICES |
| TRACOR AEROSPACE LAREDO OPERATIONS 4208 NORTH BARTLETT AVE. LAREDO TX 78041 | CARLTON BOTTOMS PURCHASING SUPERVISOR/SBLO 515-723-9123 | COUNTER MEASURE SYSTEMS |
| TRACOR AEROSPACE INC. 6500 TRACOR LANE AUSTIN TX 78721 | H B ROBERSON SMALL BUSINESS LIAISON OFFICER 512-929-2155 | COUNTERMEASURE SYSTEMS TELECOMMUNICATIONS SYSTEMS AIRBORNE NAGIVATION SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| TRACOR INC APPLIED SCIENCES 6500 TRACOR LANE AUSTIN TX 78725-2050 | TOMMY MARTIN DIRECTOR OF PROCUREMENT 512/929-2057 | RESEARCH, DEVELOPMENT, AND ENGINEERING SERVICES ACQUISITION MANAGEMENT STUDIES |
| VARIAN ASSOCIATES, INC CONTINENTAL ELECTRONICS 4212 SO. BUCKNER BLVD DALLAS TX 75227 | HAROLD BOATMAN SENIOR BUYER (214) 381-7161, EX 215 | TRANSMITTER |
| VARO INC ELECTRON DEVICES DIVISION 2201 WALNUT P O BOX 401146 GARLAND TX 75042 | W RAY KELLY, PURCHASING MANAGR & SMALL BUS LIAISON OFFICER 214-487-4621 | IMAGE INTENSIFIER TUBES IMAGE CONVERTER TUBES |
| VARO INC SYSTEMS DIVISION 555 NORTH 5TH STREET P O BOX 469015 GARLAND TX 75046 | R G CALVERT PURCHASING MANAGER 214-487-4556 | INVERTERS & FREQUENCY CHANGERS HIGH VOLTAGE POWER SUPPLIES GRADED ZOOM UNINTERRUPTIBLE PW |
| WARRIOR BUILDERS, INC. 1445 NORTH LOOP WEST, SUITE 600 HOUSTON TX 77008 | J. R. WARRING PRESIDENT 713-864-7409 | CONSTRUCTION |
| WORMALD FIRE SYSTEMS INC 15810 MIDWAY ROAD DALLAS TX 75244 | KENT MC KERN CONTRACTS MANAGER (214) 387-4424 | FIRE PROTECTION |
| E-SYSTEMS INC MONTEK DIVISION 2268 SOUTH 3270 WEST SALT LAKE CITY UT 84119 | R C FISHER SBLO 801-974-7210 | NAVIGATIONAL AIDS AIRCRAFT FLIGHT CONTROLS NUCLEAR SHOCK SUPPRESSOR |
| EDO CORPORATION FIBER SCIENCE DIVISION 506 BILLY MITCHELL ROAD SALT LAKE CITY UT 84116 | KENT ANDERSON MATERIALS SUPPORT MANAGER 801-537-1800 | COMPOSITE TECHNOLOGY FILAMENT WINDING INJECTION MOLDING |
| EDO CORPORATION WESTERN 2645 SOUTH 300 WEST SALT LAKE CITY UT 84115 | BOB BRINTON SMALL BUSINESS ADMINISTRATOR 801-486-7481 | OCEANOGRAPHIC INSTRUMENTATION CLOSED CIRCUIT T V CAMERAS PIEZOELECTRIC CERAMICS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HERCULES AEROSPACE CO AEROSPACE PRODUCTS GROUP BACCHUSD WORKS, P O BOX 98 MAGNA UT 84044-0098 | B.K. MARQUETTE SM BUSINESS ADMINISTRATOR 801-251-4579 | SOLID PROPELLANT MISSILES |
| IRECO, INC. 11TH FLOOR CROSSROAD TOWER SALT LAKE UT 84144 | HARLEY W. BRADBURY SUBCONTRACTS ADMIN. 801-364-4800 | EXPLOSIVES MIXED PUMP UNITS ENGR & CONSTRUCTION |
| OEC-DIASONICS, INC. 2341 S. 2300 W. SALT LAKE CITY UT 84119 | MASAKO SONODA SALES ADMINISTRATION 800/348-5047 | MOBILE X-RAY C-ARMS AND ACCESSORIES |
| THIOKOL CORPORATION WASATCH DIVISION P O BOX 524 BRIGHAM CITY UT 84302 | PATRICIA A. RAY SMALL BUSINESS ADMINISTRATOR 801-863-5348 | MEDIUM TO LARGE SOLID PROPEL- LANT ROCKET MOTORS AND MISSILE PROPULSION SYSTEMS |
| UNISYS DEFENSE SYSTEMS 322 NORTH SPERRY WAY SALT LAKE CITY UT 84116 | WENDELL H. GILES SBLO (801) 594-6373 | COMMUNICATION SYSTEMS |
| VARIAN ASSOCIATES EIMAC DIVISION 1678 SOUTH PIONEER ROAD SALT LAKE CITY UT 84104 | E A GALL PURCHASING MANAGER 801-972-5000 | ELECTRONIC GRID TUBES X-RAY TUBES |
| ADVANCED TECHNOLOGY INC 12005 SUNRISE VALLEY DRIVE RESTON VA 22091 | LESLEY M TYSON SUBCONTRACTS ADMINISTRATOR 703/620-8520 | PROFESSIONAL SERVICES |
| AIKEN ADVANCED SYSTEMS, INC 5901 EDSALL ROAD ALEXANDRIA VA 22304 | JUDITY A BUTLER SR. CONTRACTS ADMINISTRATOR (703) 370-0900 | SYSTEMS DEVELOPMENT AND INTE- GRATION |
| ANSER(ANALYTIC SERVICES INC) 1215 JEFFERSON DAVIS HIWAY CG#3 ARLINGTON VA 22202 | J. MURTAUGH SBLO 703-685-1000 | RESEARCH & DEVELOPMENT |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| ATLANTIC RESEARCH CORPORATION 5390 CHEROKEE AVENUE ALEXANDRIA VA 22314 | B C WEBLEY MANAGER OF MATERIALS 703-834-6576 | SOLID PROPNT PROP & GAS GENS TELECOMM & TELEPRODUCTS R&D SVCS CHEMISTRY, PHYSICS |
| B D M INTERNATIONAL INC 7915 JONES BRANCH DRIVE MCLEAN VA 22102 | HERMAN L. MARINE, DIRECTOR SUBCONTRACTS AND PROCUREMENT 703-848-6585 | PROFESSIONAL SERVICES |
| BOZELL, JACOBS, KENYON & ECKHARDT 99 CANAL CENTER ALEXANDIRA VA 22314 | ALFRED COKRELL ACCOUNT EXECUTIVE (703) 549-0600 | ADVERTISING MATERIALS & SVCS CONTRACT #DAHA 90-86-R-0001 |
| BRUNSWICK CORPORATION DEFENSE DIVISION 150 JOHNSTON ROAD MARION VA 24354 | M M CAMPBELL MATERIALS MANAGER 703-783-3121 | RADOMES PORTABLE SHELTERS |
| BURLINGTON INDUSTRIES INC MENSWEAR DIV P O BOX 788 CLARKSVILLE VA 23927 | RAY MYRICK SMALL BUSINESS ADMINISTRATOR 919/379-2919 | TEXTILES |
| CACI, INC - FEDERAL 1700 NORTH MOORE STREET ARLINGTON VA 22209 | GEORGE WILLIAMS CONTRACTS ADMINISTRATOR (703) 841-7992 | PROPRIETARY ANALYTICAL SOFTWARE ADVANCE INFORMATION SYSTEMS SYSTEMS ENGINEERING |
| CERBERONICS INC 5600 COLUMBIA PIKE BAILEY'S XROADS VA 22041 | P A LEVINE VICE PRESIDENT (703) 845-8339 | TECHNICAL SUPPORT SERVICES MATERIAL SUPPORT SERVICES R & D |
| COMPUTER SCIENCES CORP SYSTEMS DIVISION 6565 ARLINGTON BOULEVARD FALLS CHURCH VA 22046 | ROY G ELLIS PURCHASING MANAGER 703-538-7663 | TECHNICAL SUPPORT SYSTEMS DESIGN SOFTWARE IMPLEMENTATION |
| CONTEL INFORMATION SYSTEMS, INC. 12015 LEE JACKSON HIGHWAY FAIRFAX VA 22033-3345 | C. REITZ SMALL BUSINESS COORDINATOR 703-359-0150 | ENGINEER FURNISH AND INSTALL TELECOMMUNICATIONS SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| DOWTY AEROSPACE CORP P.O. BOX 5000, SULLY ROAD STERLING VA 22170 | RICHARD C. DOGAER MGR. MATERIAL 703-450-5930 | REPAIR & OVERALL OF AIRCRAFT COMPONENTS |
| DYNCORP SYSTEM SERVICES DIV 6862 ELM STREET SUITE 500 MCLEAN VA 22101 | MARVIN ZEDIKER SBLO 703/893-2000 | TECHNICAL SERVICES |
| E-SYSTEMS INC MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH VA 22046 | RAYMOND T. NELSON COMPETITION ADVOCATE 703-849-1694 | ELECTRONIC SYSTEMS RESEARCH AND DEVELOPMENT |
| ESSEX CORPORATION ENGINEERING & SYSTEMS ANALYSIS GROUP 333 N FAIRFAX STREET ALEXANDRIA VA 22314 | DAVID A PARRY SENIOR CONTRACT ADMINISTRATOR (703) 548-4500 | INTEGRATED LOGISTIC SUPPORT SPACE SYSTEMS TRAINING RELIABILITY & MAINTAINABILITY |
| EVALUATION RESEARCH CORPORATION 3211 JERMANTOWN ROAD, P.O. BOX 10107 FAIRFAX VA 22030 | DIANE E. FLYER CONTRACTS MANAGER (703) 246-0619 | ENGINEERING TECHNICAL SERVICES |
| FACET ENTERPRISES FACET FUEL SYSTEMS 1048 INDUSTRIAL PARK ROAD BRISTOL VA 24201 | DAN ROBERTS PURCHASING MANAGER (703) 669-5555 | CARBURETORS |
| G. P. TAURIO INC 1901 N. BEAUREGARD ST., SUITE 300 ALEXANDRIA VA 22311 | CRAIG D. ADLER DIRECTOR, BUSINESS OPERATIONS (703) 845-4400 | RESEARCH AND DEVELOPMENT TRAINING |
| GENERAL ELECTRIC CO. DRIVE SYSTEMS DEPT. 1501 ROANOKE BLVD SALEM VA 24153 | DON OSBORNE MANAGER-MATERIALS 703-387-7469 | DRIVE SYSTEMS COMPONENT DEVICES POWER GENERATION CONTROL |
| GENERAL RESEARCH CORPORATION 7655 OLD SPRINGHOUSE ROAD MCLEAN VA 22102 | D E GUNTHER CONTRACTS ADMINISTRATOR 703-893-5900 | OPERATIONS RESEARCH STUDIES & ANALYSIS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GLOBAL ASSOCIATES NAVAL INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 520 PORTSMOUTH VA 23705 | C. K. HILL PROJECT MGR. (804) 396-5026 | FACILITIES OPERATION & MAINTNCE EQUIPMENT OPERATION & MAINTNCE |
| HAYES SEAY MATTERN & MATTERN P O BOX 13446 ROANOKE VA 24034 | JAMES M STRICKLAND, JR ADMINISTRATIVE PARTNER 703-343-6971 | ARCHITECTURAL ENGINEERING PLANNING SERVICES |
| HERCULES INC RADFORD ARMY AMMO PLANT RADFORD VA 24141 | JOHN F DOWNIE SMALL&SMALL DISADV LIAISON OFC 703-639-8392 | PROPELLANTS EXPLOSIVES |
| HONEYWELL FLIGHT SIMULATION OPERATION 13775 MCLEAREN ROAD HERNDON VA 22071 | CHARLES MISCIO PURCHASING MANAGER (703) 481-4740 | SIMULATORS |
| HUDSON INSTITUTE CENTER FOR NAVAL ANALYS 4401 FORD AVE. ALEXANDRIA VA 22302 | MARY ANN PIANKA PURCHASING AGENT 703/824-2078 | STUDIES & ANALYSES FLEET SUPPORT |
| HUMAN RESOURCES RESEARCH ORGANIZATION (HUMRRO) 1100 SOUTH WASHINGTON STREET ALEXANDRIA VA 22314 | CHARLES L MC KAY VICE PRESIDENT & TREASURER (703) 549-3611 | PSYCHOLOGICAL RESEARCH & DEVELOPMENT |
| I T T CORP ELECTRO-OPTICAL PRODUCTS DIV P O BOX 7065 ROANOKE VA 24019 | T E DICKINSON MANAGER, SUBCONTRACTS 703-362-7324 | NIGHT VISION TUBES FIBER OPTICS |
| INSTITUTE FOR DEFENSE ANALYSES 1801 N. BEAUREGARD STREET ALEXANDRIA VA 22311 | ARTHUR W BOYSEN TREASURER (703) 845-2130 | STUDIES & ANALYSES FOR FEDERAL GOVERNMENT |
| INTERNATIONAL BUSINESS MACHINES CORP 9500 GODWIN DRIVE MANASSAS VA 22110 | J R NILSEN MANAGER, WMA PROCUREMENT 703-367-7447 | MILITARY ELECTRONIC SYSTEMS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| KDI ELECTRO-TECH CORP. 1600 NORTH MAIN STREET BLACKSBURG VA 24060 | ALVIN R. OTTINGER PURCHASING MANAGER 703/552-2111 | TANK AND ARMORED VEHICLE COMPONENTS |
| LANSING INC. 15060 FARM CREEK DR WOODBIDGE VA 22194-4467 | BRENT MOSS PRODUCT MANAGER 703/491-4547 | MATERIALS HANDLING EQUIPMENT |
| MANTECH INC 2121 EISENHOWER AVENUE ALEXANDRIA VA 22314 | S REGAL SUPERVISOR PURCHASING & INV 703/838-5872 | PROFESSIONAL SERVICES |
| MCDONNELL DOUGLAS CORP. INCO INC 8201 GREENSBORO DR. MCLEAN VA 22102 | LILLY H. PINER MGR. CONTRACT ADMIN 703/883-3973 | COMPUTER SOFTWARE DEVELOPMENT R & D |
| MOBIL OIL CORP BEAUMONT REFINERY 3225 GALLOWS ROAD FAIRFAX VA 22037 | J F SCELZO DIRECTOR, BUSINESS COORDINATION 703-849-4459 | PETROLEUM DERIVATIVES |
| NEWPORT NEWS SHIPBUILDING & DRY DOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23605 | L.S. BRIDGES SMALL & MINORITY BUSINESS ADM 804-380-2961 | NAVAL & MERCHANT SHIPS CONSTRUCTION & REPAIR |
| NORFOLK SHIPBUILDING & DRY DOCK CORP P O BOX 2100 NORFOLK VA 23501 | D H KNIGHT SUPERVISOR OF PURCHASING 804-545-3551 | SHIP REPAIR CONVERSION NEW CONSTRUCTION |
| ONE CRYSTAL PARK, SUITE 208 2011 CRYSTAL DRIVE ARLINGTON VA 22202 | DONALD R PHILLIP SUBCONTRACTS ADMINISTRATOR (703) 769-7302 | ENGINEERING SERVICES AND PROJECT MANAGEMENT |
| P R C DATA SERVICES COMPANY 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102 | LINDA L KELLY ASST. CONTRACTS ADMIN (703) 556-2029 | COMPUTER FACILITY MANAGEMENT DATA PROCESSING SERVICES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| P R C KENTRON INC 1500 PLANNING RESEARCH DRIVE MC LEAN VA 22102 | P.M. GILL SMALL BUS. ADMINISTRATOR 703/556-1552 | OPERN & MAINT. SERVICES ENGINEERING & TECHNICAL SVCS BASE SUPPORT SVCS |
| P R C SYSTEMS SERVICES CO SYS ENG & ANAL 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102 | LINDA L. KELLY ASSISTANT CONTRACTS ADMINISTR 703/556-2029 | ENGINEERING ANALYSIS SUPPORT SERVICES COST ANALYSIS |
| PLANNING RESEARCH CORP GOVT INFORMATION 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102 | CONNIE L. MCELIECE SMALL BUSINESS COORDINATOR 703-556-1537 | COMPUTER FACILITY MANAGEMENT PROFESSIONAL SERVICES COMPUTER SOFTWARE |
| QUEST RESEARCH CORP. 6858 OLD DOMINION DR. MCLEAN VA 22101 | ELLEN MCDERMOTT CONTRACT ADMINSTRATOR 703-821-3200 | SYSTEMS ENGINEERING INTELLIGENCE/SIGNAL ANALYSIS PROGRAM SUPPT/LOGISTICS ENG'G |
| REYNOLDS METALS CO 6601 WEST BROAD STREET RICHMOND VA 23230 | D. J. WHITING PURCHASING DIR., ADMIN & SVCS (804) 281-4857 | ALUMINUM SHEET & PLATE ALUMINUM EXTRUDED PIPE RESEARCH STDY-CASTNG ARMOR PLT |
| SPERRY CORP MARINE SYSTEMS DIVISION ROUTE 29 NORTH CHARLOTTESVILLE VA 22906 | ROBERT M HAMMER MANAGER, SUBCONTRACTS 804-973-2367 | SHIPS NAVAGATIONAL EQUIPMENT PERISCOPES SHIPS STABILIZATION EQUIPMENT |
| SYSTEM PLANNING CORPORATION 1500 WILSON BOULEVARD ARLINGTON VA 22209-2454 | MICHAEL J FUTCHIK CONTRACTS ADMINISTRATOR (703) 276-4733 | RESEARCH & DEVELOPMENT ENGINEERING SUPPORT SYSTEMS ANALYSTS |
| SYSTEMATICS GENERAL CORPORATION 1606 OLD OX ROAD, P.O. BOX 28 STERLING VA 22170-0028 | JOANNE B NEWMAN ASST. DIR., CONTRACTS (703) 471-7710 | TEMPEST PRODUCTION/ENGINEERING SPECTRUM ENGINEERING MANAGEMENT/SERVICES |
| T G S TECHNOLOGY INC 8230 OLD COURTHOUSE RD. SUITE 460 ALEXANDRIA VA 22314 | RAYMOND H. DABNEY PROJECT LIAISON OFFICER (301) 267-3270 | AUDIOVISUAL SERVICES & PRODUCT |

| COMPANY | SMALL BUSINESS LIAISON OFFICER | PRODUCT OR SERVICE LINE |
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| T R W INC FEDERAL SYSTEMS GROUP OF TRW INC 2751 PROSPERITY DR. P.O. BOX 10400 FAIRFAX VA 22031 | E F BELL, ASST. MANAGER PLANS AND POLICY 703-734-6178 | SYSTEMS ENGINEERING SYSTEMS APPLICATIONS |
| TECHNOLOGY MANAGEMENT CORP 2121 EISENHOWER AVENUE ALEXANDRIA VA 22314 | FRANCES W. NEAL CONTRACT ADMINISTRATOR (703) 838-5728 | ENGINEERING CONSULTING |
| UNISYS CORP. FEDERAL INFORMATION SYSTEMS 8008 WESTPARK DRIVE MCLEAN VA 22102 | M. J. SCHOONER PROCUREMENT DIRECTOR 703/556-5821 | COMPUTERS AND RELATED MATERIAL |
| UNISYS CORPORATION 8201 GREENSBORO DRIVE MC LEAN VA 22102 | M. H. AKIN MANAGER, SUBCONTRACTS (703) 847-3424 | DESIGN, DEVLPMNT, MGMT OF INFO HARD/SOFTWARE SYSTEMIC INTGRN SECURE SYSTEMS |
| V S E CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303 | F S TAURIELLO CONTRACT ADMINISTRATOR 703-960-4600 | ENGINEERING, LOGISTICS, AND DATA INFORMATION TECHNICAL SUPPORT SERVICES |
| VEDA INC 1225 JEFF DAVIS HIGHWAY, #300 ARLINGTON VA 22202 | BARBARA F DENNARD SR. CONTRACT ADMISTRATOR (703) 486-0505 | ENGINEERING SERVICES |
| VEGA PRECISION LABS 800 FOLLIN LANE VIENNA VA 22180 | DENIS W. ANDERSON MANAGER - PROCUREMENT 703-938-6300 | TARGET & RADAR CONTROL TARGET GROUP SETS TRANSPONDERS |
| WEYHER LIVSEY CONSTRUCTORS INC P O BOX 250 PORTSMOUTH VA 23705 | MALCOLM K WHIPKEY ACCOUNTING MANAGER (404 587-6900 | GENERAL CONTRACTOR |
| EVEREADY BATTERY CO., INC 401 GAGE STREET BANNINGTON VT 05301 | V. C. SOYKA PURCHASING AGENT (802) 442-6301 | PORTABLE ELEC POWER LIGHTING DEVICES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| GENERAL ELECTRIC CO ARMAMENT SYSTEMS LAKESIDE AVENUE BURLINGTON VT 85401-4985 | W A ARCHACKI MANAGER MATERIALS SUPPORT 802-657-6914 | ARMAMENT |
| JOSLYN DEFENSE SYSTEMS, INC 1820 SHELBURNE RD. SO. BURLINGTON VT 05482 | PATRICK C JENNINGS CONTRACTS (802)985-8621 | ELECTRICAL CABLE ASSEMBLIES ELECTRICAL INTERCONNECT SYSTEM TEST EQUIPMENT |
| PIZZAGALLI CONSTRUCTION COMPANY 50 JOY DRIVE BURLINGTON VT 05401 | GARY B WARNER VICE PRESIDENT 802-658-4100 | CONSTRUCTION OF OPERATIONS BUILDING |
| SIMMONDS PRECISION PRODUCTS INC INST SYS PANTON RD VERGENNES VT 05491 | GLENN C WILSON SBLO 802-877-2911 | FUEL QUANTITY GAGING SYSTEMS FLIGHT MANAGEMENT SYSTEMS ENGINE INSTRUMENT SYSTEMS |
| BATTELLE PACIFIC NORTHWEST LABS P O BOX 999 RICHLAND WA 99352 | M L GRAGG SMALL BUSINESS OFFICER 509-375-3966 | RESEARCH & DEVELOPMENT |
| BLUE CROSS OF WASHINGTON & ALASKA 15700 DAYTON AVE SEATTLE WA 98133 | ELLEN M. PORTER EXECUTIVE SECRETARY 206-771-0245 | MEDICAL CLAIMS PROCESSING HEALTH CARE COVERAGE |
| BOEING COMPANY P O BOX 3707 SEATTLE WA 98124 | T. R. MARLEY, CORPORATE LIAISON SMALL BUS/SMALL DISADVANTAGED 206-773-7570 | COMMERCIAL AIRCRAFT MILITARY WEAPONS AND SURVEILLANCE SYSTEMS |
| DOWTY DECOTO, INC P O BOX 9907 YAKIMA WA 98909-0907 | DANNY GOTTIER PURCHASING AGENT, SBLO 509-248-5000 | HYDRAULIC ACTUATORS HYDRAULIC VALVES REPEATABLE RELEASE HOLDBACK BR |
| E L D E C CORPORATION 16700 13TH AVENUE WEST LYNNWOOD WA 98036 | S. H. REMICK MANAGER PURCHASING 206-743-8380 | PROXIMITY SWITCHES POWER SUPPLIES FUELD FLOW METERS & INDICATORS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| EARLE M JORGENSEN COMPANY SEATTLE FORCE DIVISION 8531 EAST MARGINAL WAY SOUTH SEATTLE WA 98108 | J ALLEN MOREN MANAGER PURCHASE (206) 762-1100 | STEEL, ALLOY, ALUMINUM FORGE SHIP SHAFTING AIRCRAFT ALLOYS |
| FLUKE JOHN MFG COMPANY INC POST OFFICE BOX C9090 MS 116A EVERETT WA 98206 | HAROLD J LANGSETH NEW PRODUCTS PURCHASING MGR 206-356-5185 | ELECTRONIC TESTING EQUIPMENT |
| GENERAL ELECTRIC CO. SPECIAL COMPONENTS MANUF. CENTER 220 SO. DAWSON ST SEATTLE WA 98108 | E. S. ROGER SBLO 206-764-4814 | AIRCRAFT ENGINE PARTS AND SERV AVIATION HEATING |
| HONEYWELL INC. MARINE SYSTEMS DIVISION 6500 HARBOUR HEIGHTS PARKWAY EVERETT WA 98204 | BRYAN A GOLDEN MATERIAL MANAGER (206) 356-3125 | NAVAL MIL ACCOUNSTIC ENGNRG NAVAL MIL ELECTRONICS MFG COMM. MARINE ELECTRONIC MFG |
| NAVY INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 1444 BREMERTON WA 98310-0521 | B R LOVE PROJECT MANAGER (206) 476-8896 | SHIP MAINTENANCE |
| PACCAR DEFENSE SYSTEMS 1400 NORTH 4TH STREET RENTON WA 98055 | MICHAEL J. MEYERS SBLO 206/251-7279 | MILITARY VEHICLES RESEARCH AND DEVELOPMENT MILITARY WINCHES |
| PACCAR INC KENWORTH TRUCK CO 10630 NE 38TH PLACE KIRKLAND WA 98033 | JOHN R. RODGERS MILITARY PROGRAMS MANAGER (206) 828-5101 | HEAVY DUTY TRUCKS |
| PHYSIO-CONTROL CORPORATION 11811 WILLOWS ROAD REDMOND WA 98052 | KENNETH M BREBNER DIRECTOR OF MATERIAL 206/881-4000 | 65 II D MEDICAL EQUIPMENT & SUPPLIES |
| PUGET SOUND TUG & BARGE CO. P.O. BOX 2287 SEATTLE WA 98111 | J. D. ALKIRE PURCHASING MANAGER 206/443-8100 | MAZRINE TRANSPORTATION ENVIRONMENTAL SERVICES HEAVY LIFT SERVICES |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| ROCKET RESEARCH COMPANY 11441 WILLOWS ROAD REDMOND WA 98052 | ROGER J DONNELLY SR PROCUREMENT SPECIALIST 206/885-5000 | ROCKET ENGINES/THRUSTERS GAS GENERATORS ENERGY CONVERSION EQUIPMENT |
| SUNDSTRAND DATA CONTROL 15001 NE 36 ST. P.O. BOX 97001 REDMOND WA 98073-9701 | A. E. EMERY SMALL BUSINESS ADMINISTRATOR 206-885-8742 | AVIONICS AND FLIGHT INSTRUMENTATION |
| UNIVERSITY OF WASHINGTON PURCHASING DEPT., ND-10 SEATTLE WA 98195 | SUSAN WEBERT DIRECTOR, PURCHASING & STORES 206-543-5828 | EDUCATION RESEARCH PUBLIC SERVICE |
| WICK CONSTRUCTION CO. P.O. BOX 31509 SEATTLE WA 98103 | GUY E. MCVEY ALASKA MGR. 907-452-6051 | BUILDING CONSTRUCTION |
| ABEX CORPORATION WAUKESHA FOUNDRY DIV 1300 LINCOLN AVENUE WAUKESHA WI 53186 | KAREN VAN ZEVENBERGEN PURCHASING ADMINISTRATOR 414-542-0741 | CASTINGS |
| AMRON CORPORATION 525 PROGRESS AVENUE P O BOX 47 WAUKESHA WI 53187 | R. O. BRANDENBURG DIRECTOR OF PURCHASING 414-547-1661 | ORDNANCE HARDWARE CARTRIDGE CASES PROJECTILES AND SUBMUNITIONS |
| AQUA-CHEM INC WATER TECHNOLOGIES 240 WEST CAPITOL DRIVE MILWAUKEE WI 53212 | PATRICK M MCCAFFERY MANAGER OF PURCHASING 414-961-2784 | SEAWATER DESALTING UNITS POLLUTION CONTROL SYSTEMS |
| ASTRONAUTICS CORPORATION OF AMERICA 4115 NORTH TEUTONIA AVE. MILWAUKEE WI 53209-6731 | PHILIP G. BAIL, JR. SBLO 414/447-8200 | AIRCRAFT NAVIGATIONAL INSTRUMENTATION COMPUTER SYSTEMS |
| B. R. HOLDINGS, LTD RACINE STEEL CASTINGS DIVISION 1442 N MEMORIAL DRIVE RACINE WI 53404 | D. C. KOLLS MANAGER OF PURCHASING 414-634-3341 | STEEL CASTINGS |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| BOC GROUP, INC. OHMEDA P.O. BOX 7550 MADISON WI 53707-7550 | JEROME T DREBELBIS PURCHASING MANAGER (608) 221-1551 | ANESTHESIA EQUIPMENT (MILITARY) ANESTHESIA EQUIP. (COMMERCIAL) INFANT CARE EQUIPMENTQ |
| CASE J I COMPANY 700 STATE STREET RACINE WI 53404 | P J PIEHLER MANAGER ADMIN & ANALYSIS 414-636-6226 | CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT |
| COLT INDUSTRIES INC FAIRBANKS MORSE ENG 701 LAWTON AVENUE BELOIT WI 53511 | ROBERT E. MALM PURCHASING SUPERVISOR 608-364-8465 | ENGINE MANUFACTURE |
| CRAY RESEARCH, INC. 913 1ST AVE. CHIPPEWA FALLS WI 54729 | G.W. LINDSAY PURCHASING MANAGER 715-726-1255 | SUPER COMPUTERS |
| DELCO ELECTRONICS CORP. 7929 SOUTH HOWELL AVE. OAK CREEK WI 53154 | V.R. MARSH ASSISTANT PURCHASING MANAGER 414/768-2013 | INERTIAL NAVIGATION SYSTEMS AIRBORNE COMPUTER SYSTEMS |
| DELCO ELECTRONIS CORPORATION 7929 S HOWELL AVENUE OAK CREEK WI 53154 | V R MARSH ASSISTANT PURCHASING MANAGER 414 768-2031 | INERTIAL NAVIGATION SYSTEMS AIRBORNE COMPUTERS |
| DRESSER INDUSTRIES INC WAUKESHA ENGINE 1000 WEST SAINT PAUL AVENUE WAUKESHA WI 53188 | G. O. ZACH DIRECTOR OF PURCHASING 414/549-2845 | INTERNAL COMBUSTION ENGINES |
| EATON CORP SICD 4265 N. 30TH STREET MILWAUKEE WI 53216 | R.A. DESJARDIN SENIOR BUYER 414/449-6100 | ELECTRONIC CONTROL |
| HARNISCHFEGER CORPORATION P O BOX 554 MILWAUKEE WI 53201 | JUDITH M KROETEN PURCHASING COORDINATOR 414-671-4400 | MINING SHOVEL MANUFACTURE CONSTRUCTION EQUIPMENT MFG INDUSTRIAL EQUIPMENT MFG |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| HAWTHORN MELLODY FARMS DAIRY 220 E CLAY STREET WHITEWATER WI 53190 | EILEEN O'DONNELL PURCHASING MANAGER 414-473-5000 | FLUID MILK PRODUCTS CULTURED MILK PRODUCTS |
| KEARNEY & TRECKER CORPORATION 11000 THEODORE TRECKER WAY MILWAUKEE WI 53214 | E R ZENTZ SALES OFFICE MANAGER 414-476-8300 | METALWORKING MACHINE TOOLS |
| MACHINE PRODUCTS COMPANY INC 525 NORTH 2ND STREET LA CROSSE WI 54601 | KEN HAUSER PURCHASING MANAGER 608-782-2678 | TORSION BARS JET ENGINE COMPONENTS PRECISION MACHINING SERVICES |
| MAGNETEK INC LOUIS ALLIS DRIVES & SYS DV 16555 W RYERSON ROAD NEW BERLIN WI 53151 | THOMAS B CZAJKOWSKI PURCHASING AGENT 414-782-0200 | AUXILIARY PROPULSION SYSTEMS SONAR & DEGAUSSING POWER SUPPLIES |
| MARIGOLD FOODS, INC KEMPS DAIRY PRODUCTS 11805 WEST HAMPTON AVENUE MILWAUKEE WI 53225 | PAUL MCCAUGHY FOOD SERVICE MANAGER (414) 464-6181 | DAIRY |
| MILLER ELECTRIC MANUFACTURING COMPANY 718 SOUTH BOUNDS STREET APPLETON WI 54911 | GAIL M. RAMMINGER, SBLO EXECUTIVE SECRETARY 414-735-4244 | WELDING EQUIPMENT |
| NATIONAL DEFENSE CORPORATION 3925 NORTH HASTINGS WAY EAU CLAIRE WI 54701 | D K DICKSON CONTRACT ADMINISTRATOR 715-839-2014 | PRACTICE PROJECTILES STORAGE & MAINTENANCE CONTRACT |
| OCONOMOWOC CANNING CO 626 EAST WISCONSIN AVENUE OCONOMOWOC WI 53066 | ROUBERT F GOULD PURCHASING AGENT (414)567-9151 | CANNED FRUITS, VEGETABLES TOMATO PRODUCTS, JUICES FROZEN VEGETABLES |
| OSHKOSH TRUCK CORPORATION 2307 OREGON STREET OSHKOSH WI 54903 | R. A. STASZKIEWICZ DIRECTOR OF PURCHASING 414/235-9150 | HEAVY TRUCKS C/F/R MULTI-PURPOSE |

| COMPANY ----- | SMALL BUSINESS LIAISON OFFICER ----- | PRODUCT OR SERVICE LINE ----- |
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| RAY-O-VAC CORPORATION 601 RAYOVAC DRIVE MADISON WI 53711-0960 | STEPHEN CHENEY PURCHASING MANAGER 608/275-4466 | MAGNESIUM BATTERIES CADMIUM MERCURIC OXIDE BATTERIES |
| SUNDSTRAND CORP./FALK CORP. P.O. BOX 492 MILWAUKEE WI 53201 | PAMELA R BOLT BUYER/SBLO 414-937-4615 | POWER TRANSMISSIONS STEELCASTINGS SHAFT COUPLINGS |
| TWIN DISC INC 1328 RACINE STREET RACINE WI 53403 | GARY L. EXNER MANAGER, PURCHASING 414/634-1981 | POWER TRANSMISSIONS |
| WISCONSIN PHYSICIANS SERVICE P.O. BOX 7927 MADISON WI 53707-7927 | BILL TOOLE DIRECTOR 608-221-4711 EXT600 | HEALTH INSURANCE |
| WORMALD U S INC ANSUL FIRE PROTECTION ONE STANTON STREET MARINETTE WI 54143 | W B SCHAHCZENSKI SENIOR PURCHASING AGENT (715) 735-7411 | FIRE PROTECTION PRODUCTS |
| YOUNG RADIATOR COMPANY 2825 FOUR MILE ROAD RACINE WI 53404 | GOVERNOR L JOHNSON SALARIED PERSONNEL MANAGER 414-639-1010 | RADIATORS - OIL COOLERS HEAT EXCHANGERS -CHARGE OIL COOLERS |
| HERCULES INC AEROSPACE PRODUCTS GRP ALLEGANY BAL LAB P O BOX 210 ROCKET CENTER WV 26726 | W. H. PENTZ JR. PURCHASING MANAGER 304-726-5000 | ROCKET MOTORS |

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